

Clearing The Fog What It Takes To Take Your Business Up A Notch

You know how companies sometimes need to change but it's hard to see clearly what needs to be done to win?

What Jim does is clear the fog with his candid, experience- based viewpoint and personal stories to open the vault of untapped potential in you, your people and your business.

Jim's current topics include:

Tales From The Trenches

Practical tips to take your business up a notch from a successful leader of nine businesses.

The Other Side Of Succession

Discover the secret to stepping out of your business, managing the risk and dramatically improving your odds to stay in your rocker on the porch or on tour in Tuscany or whatever your dream retirement may be.

Forget Planning. Fog Drive To Success

Forget off-site meetings and filling binders with data. This is the secret of driving your business the way you drive in the fog...just as far as you can see at any time.

You Don't Have Time

You can get to the bottom of the "To-Do" list. Jim shows you how to cut the list, delegate and get more done NOW!

Book Jim Today!



A partial list of organizations that have profited from Jim's experience:

Triad Speakers, Inc.
◆
Integrated Metal Components
◆
Hollywood Aquariums, Inc.
◆
Columbia Industries, LLC
◆
Argus Health Systems, Inc.
◆
Brown Cargo Van, Inc.
◆
Western Pacific
Investment Advisors
◆
Fabric Filters Design
Engineers
◆
Art & Sign
◆
Fred Meyer
Home Improvement
& Garden Centers

"When Jim speaks you become aware of how candid advice based on years of experience makes it easier for everyone to see that you can get there from here... that you can win!"

Jerry Fletcher, CEO

Jim speaks from experience:

He helped increase earnings more than \$1,000,000 in less than a year at JVNW, Inc. **(a stainless steel tank manufacturer)** where the son was taking over leadership.

He raised gross profits by \$11.5 Million at WW Group **(a metal manufacturer)** by helping focus leadership and developing simple metrics for all to see.

Increased net worth 20% in two years in an established **waste hauling firm.**

His counsel helped double sales for a **speaker manufacturer** in three years by improving operations and communication in production, engineering and purchasing.

Jim boosted operating profit by 50% in three years for a **\$125 Million retailer** by adding 2 new complementary businesses.