



BAYSHORE PRODUCE

Weekly Market
Guide
November 8st
2018

Overview / Alerts

OVERVIEW

The Salinas Valley growing season will be coming to an end soon. Please refer to the general end dates for Salinas and start dates for Yuma provided. Brussels sprouts, green bell peppers out of Coachella, yellow squash and zucchinis out of Nogales and GA are all good buys.

PRODUCT ALERTS



Green Onion



Peppers



Corn



Citrus



Avocado



Tomato

TRANSPORTATION / WEATHER

TRANSPORTATION



EXTREME With full implementation of the ELD now in place as well as a nationwide shortage of available trucks on the market, rates are expected to continue to be high. We are seeing an average increase of 15 to 20 percent over last year's comps.

WEATHER



Hermosillo: Mostly sunny, hot days cool nights

Jalisco: Sunny most of the week, Mild temps continue.

Coachella: Cooler temps, clear and sunny

Salinas: Sunny and clear, cool temps.

Moultrie: Cooler temps, rainy all week

Fruits

CROP REPORT



Apples – Quality is very good and all apples are new crop.



Avocado - A strike that began Monday 10/29 in Mexico has escalated and Government agencies have stepped in. It is unknown if harvesting will resume Monday.



Banana - Quality is very good.



Blackberries – Blackberry production has slowed down. Hurricane Willa is creating a disturbance and is anticipated to be followed by a tropical storm. Supplies are expected to be tight.



Blueberries – Blueberry supplies are down and supplies are tight. Low volumes are expected for the next few weeks.

Fruits

CROP REPORT



Grapes - The market is steady with good volume and quality.



Lemons - The market is showing improvement with new crop out of CA with very few supplies coming out of Mexico.



Limes – Quality is good and prices remain fairly low in the market.



Mangoes - Good supply and good availability



Melons Cantaloupe – The cantaloupe situation remains very challenging on the supply and quality side. Due to the rejection rate, growers are now limiting their daily pack putting the market in a very short position

Fruits

CROP REPORT



Melon Honeydew - Domestic honeydews have mostly finished after being seriously affected by the weather over the past month. Mexican production remains strong with mostly 5/6s.



Oranges – EXTREME This market will tighten back up until the navel crop starts.



Pears - The market remains steady from the previous week.



Pineapple - Market and volume remain steady, quality is expected to be very good.

Fruits

CROP REPORT



Raspberries - Raspberry volume will remain stable into November.



Strawberries – Market remains steady as Salinas and Watsonville transition to Oxnard and Mexico. Quality is mixed based on loading areas.



Watermelon - Supplies continue from CA and western TX production remains steady with good quality, color and sugar level being reported. FL remains 3 to 4 weeks away from any real production

Vegetable

CROP REPORT



Asparagus - No change, supplies from Mexico and Peru are steady with good quality. Sizing is running on the larger size from Peru this week.



Broccoli - No change, supplies from Mexico are steady with good quality.



Cauliflower - Very nice, bright white color. Demand and markets are steady. Supply is slightly up



Carrots – We are seeing both good quality and volume.



Corn – Corn is still very tight out of the Southeast.



Celery - Quality is fair with occasional yellowing and reports of pithiness. Market is very active this week as the retail pull for the holidays

Vegetable

CROP REPORT



Cucumber – GA supplies are steady with good quality. FL to start in a light way soon.



Eggplant - Supplies are steady with good quality being reported.



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high..



Ginger - Chinese markets are mixed, quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – Supplies are improving and priced are trending downward.



Green Onion - Quality is fair to good and improving, occasional insect pressure. The market is active due to limited supply and strong demand.



Vegetable

CROP REPORT



Kale – Quality, supplies are good.



Lettuce Iceberg - Supplies are slightly below normal, but demand is good. Quality has been good with some lighter weights.



Leaf Green and Red- Supplies are below normal, but demand is good. Quality has been good with some lighter weights. Red leaf supplies are light. Demand is average, and quality is good.



Leaf Romaine - Supplies are below normal. In order to keep up with the overall demand, we are experiencing shortages and an increase in price

Leaf Romaine Hearts - Supplies are lighter than normal and demand is very good. Quality is good with hearts almost fully cupped.

Vegetable

CROP REPORT



Onions - Onion storages are stable and any issues were isolated and controlled before getting them into the sheds.



Pepper, Bell – Supplies are tight as the GA season winds down and FL is just getting started. Expect steady volume from south FL by Thanksgiving



Potato – Storage quality has decreased but improving each week. Most of the problems are clearing up besides enlarged lenticels. Very few internal issues have been noticed.



Spinach - Good quality, only light mechanical damage.



Squash – Supplies are good, as GA starts to wind down with fair quality. FL production and quality are very good.

Vegetable

CROP REPORT



Tomato - Rounds: Volume from the East is not expected to ramp up until around late November as things head south. Temperatures have been abnormally warm which has stunted the growth cycle and resulted in a larger volume of medium size and less extra-large & large sizes.

Romas: There are only a handful of Romas in the East and most of the volume is staying local. Palmetto is still 10-14 days from any decent numbers.

Grapes: Volume has slightly dipped, tightening up supply just slightly. Again, things in Palmetto are average, but improvement is expected in the next 10-14 days. Quality is mostly good

Cherries: Cherry supply has been steady. No change in demand, supply, or FOBs. Good crisp quality is available.

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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