



## CONSERVATION TOURS – Conservacion Panama Inc Payment Policy & Rates

Conservacion Panama Inc (CP) is a U.S. registered 501(C)(3) non-profit international organization. Our conservation tours in Panama, Latin America and the United States of America are led by our staff or our “Community Guides”. One hundred percent (**100%**) of the proceeds from tours led by our staff are used for conservation projects in Panama. One hundred percent (**100%**) of the proceeds from tours led by our “Community Guides” are paid directly to the guide. ***CP’s “Community Guide” program is designed and priced to bring a fair-livable wage to the rural and remote regions of Panama through ecotourism. Our prices are not negotiable.***

A day tour is 8 hours of guiding only. A half-day tour is 4 hours of guiding only. **Tour prices are for groups of up to six (6) participants.** Logistic and transportation support are additional. Please email us at [tours@conservacionpanamaca.org](mailto:tours@conservacionpanamaca.org).

Due to high demand and limited capacity, we ***require a 25% non-refundable deposit for reservations 7 business days before your start date.*** The tour must be paid for in full before or on the day of the tour. We accept cash, bank deposit and credit cards. ***Credit card processing fees apply.***

## RATES – 2023/24’

| Guide                                | Daily Rate – Guide Only | Daily – Guide & Logistics | Half Days   | Transportation |
|--------------------------------------|-------------------------|---------------------------|-------------|----------------|
| CP Staff Guide - Scientist           | \$200                   | \$275                     | \$150/\$200 | EMAIL          |
| <b>Certified Community Guide (*)</b> | \$200                   | \$275                     | \$150/\$200 | EMAIL          |
| Community Guide                      | \$150                   | \$200                     | \$75/\$150  | EMAIL          |
| Community Guide Novice(!)            | \$75                    | \$150                     | \$65/\$75   | EMAIL          |

(\*) Certified Guides have completed a 12-month intensive guide training program and are additionally certified by SOLO, Wilderness First Aid  
 (!) Please note, these are guides in training and/or non-content specialists.

Tours  
 Conservacion Panama Inc.  
 Greenfield, Massachusetts USA & Miraflores, Cocolé, Panama  
[tours@conservacionpanamaca.org](mailto:tours@conservacionpanamaca.org)

USA FEDERAL Employer Identification Number: 46-3247597  
 Massachusetts Tax ID: 21038070