



# SAABE TIMES

A publication of the San Antonio Association of Building Engineers

November 2017

Mark Your Calendar  
JOIN US FOR OUR NOVEMBER  
MEETING!

The next General Membership Meeting of the San Antonio Association of Building Engineers is set for 11:30 am on THURSDAY, NOVEMBER 16, 2017 at the Embassy Suites San Antonio Northwest, located at 7750 Briaridge, San Antonio, TX 78230.

SAN ANTONIO FIRE DEPARTMENT

WILL BE PRESENTING

RSVPs are due no later than Monday, November 13, 2017. YOU MUST RSVP or you will have to wait until all attendees are seated. If your 2017 Membership Dues remain unpaid, you can view the presentation but WILL NOT be served a meal.

If you must cancel your RSVP, please email Britney Brantley at saabetx@gmail.com BY MONDAY NOVEMBER 13TH AT 5:00PM so we can cancel your meal. Cancellations received after this time will still be invoiced.

RSVPs are REQUIRED, so we can be sure to have enough meals on hand!

Many thanks to our Vendor Sponsors!

Master Level

Gerloff Company, Inc.  
Western Waterproofing

Journeyman Level

Dedicated Landscape Solutions  
Fox Service Company  
Voss Lighting



WHEN?

Thursday, December 7, 2017  
11:30 AM TO 2:00 PM

WHERE?

Dave & Busters  
440 Crossroads Blvd  
San Antonio, TX 78201

WHAT AM I GONNA MISS?

Games!  
Door Prizes!  
Great Food!  
Even Greater Company!

This event is for members only. All attendees will receive a game card good to use on Dave & Busters games. We will have lots of awesome door prizes and a great menu!

To RSVP, please email saabetx@gmail.com and please be sure to specify that your reservation is for the Holiday Social!



## Above the Ceiling

by Robert Andrews, SAABE President

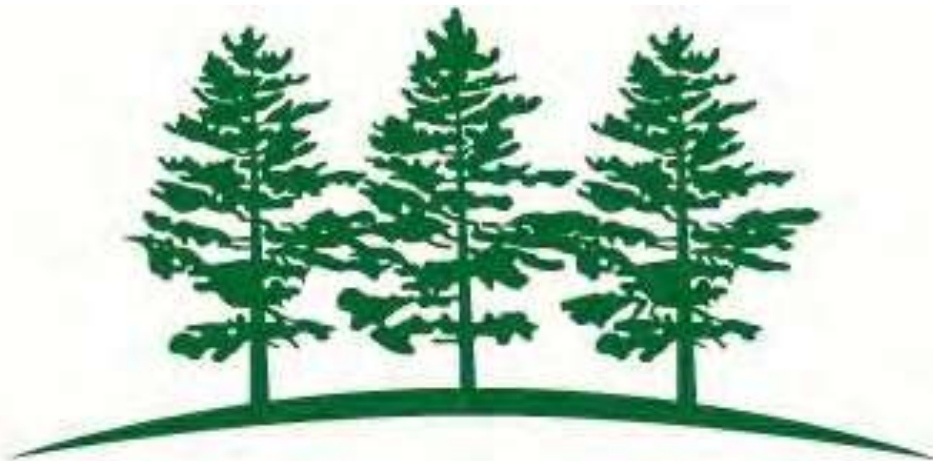
It's impossible to believe that we were already getting the colder weather. Economizers are running, saving energy and grabbing every pollutant within ¼ mile of our buildings to place neatly in our outside air filters. It's time to start adjusting occupied schedules, replacing heat strips, tracking down the box of ice melt we bought three years ago and dusting of the jacket with an air compressor!

If you weren't able to attend the October membership luncheon you may not be aware of the details on our upcoming Holiday Social. With the help of many of our vendor members we are pleased to announce that this year we are moving our Holiday Social back to Dave and Busters. As one final change for 2017, this event will be held during the day instead of after hours. No more having to worry about picking up the kids after work, rushing home to fire up the BBQ pit (we all know San Antonio is never too cold in December for grilled meat) or last minute shopping for Christmas gifts. We will have the room reserved for 3 hours at lunch, however anyone that wants to stay and enjoy the arcade afterwards is more than welcome to.

The holiday season while intended to be all about happiness and togetherness can also lead to a considerable amount of stress. I have been thinking a bit on happiness lately and I ran across a great TED

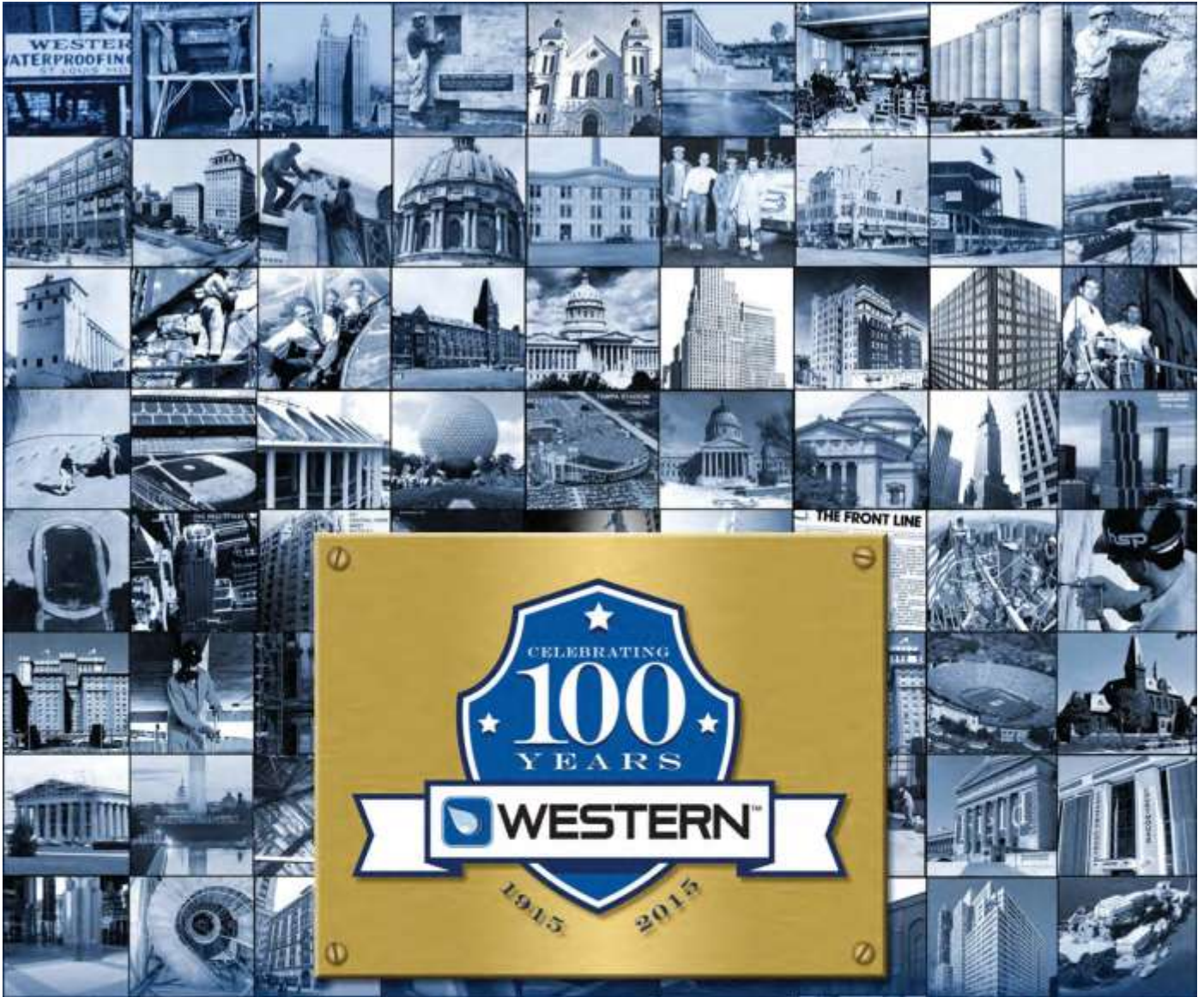
CONTINUED...

talk that put things into perspective for me. The idea of it was "Don't strive to be 100% happy". The theory was, if you think back to your first car and how happy it made you to drive it. If you were like I was then you were 100% happy. Now think about how you would feel if you had to drive that car again today. For me I learned enjoy things like headlights that don't turn off mysteriously, engines that don't die and leave you stranded on San Pedro, and windows that actually roll down! My happiness level has changed to where the simple pleasure of being able to leave and go where I pleased now must include air conditioning. The lecturer went on to say to aim more for 80% happy. This way you always have something that will make you happier, and if it's not obtainable your percent happy doesn't drastically decrease. He closed with "Money can't buy happiness, unless it's a boat. Until you see a faster, newer boat."



# Dedicated Landscape Solutions





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## **SOCIAL COMMITTEE UPDATE**

by Lauren Littlefield

Wow! Can you believe that its already November?!?! Where oh where did the year go? It seems like just yesterday we were grillin' out at the picnic. But with that said, next month we will be having our Holiday social. We will be putting to the test, who can shoot the most hoops in 60 secs, who will be the reigning champ for some air hockey, and who will be faster than the speed of light? So please join us for our Holiday social on Thursday, December 7<sup>th</sup> from 11:30 AM- 2:00 PM for some delicious eats and fun games, along with some awesome door prizes.

We still have room for sponsorships, if interested, please contact Lauren Littlefield at [210-352-0976](tel:210-352-0976) or [LLittlefield@BMSmanagement.com](mailto:LLittlefield@BMSmanagement.com) for more information.



2018 DUES INVOICES HAVE BEEN SENT!

**ALL DUES MUST BE RECEIVED NO LATER THAN JANUARY 31, 2018. THERE WILL BE NO EXCEPTIONS THIS YEAR, IF DUES ARE NOT PAID, YOU WILL NOT BE ABLE TO ATTEND FUNCTIONS.**

**IF YOU ARE UNSURE OR DID NOT RECEIVE AN INVOICE, PLEASE EMAIL SAA-BETX@GMAIL.COM AND REQUEST.**

## SAABE SPOTLIGHT

by Justin Titus

### Gordon Deskin

Master Electrician  
Port San Antonio  
907 Billy Mitchell Blvd.  
San Antonio, TX 78226  
210-889-2994  
[Gordon.Deskin@PORTSANANTONIO.US](mailto:Gordon.Deskin@PORTSANANTONIO.US)



Tell us about yourself.

I was born and raised in Floresville, TX. When I was 15, my father took a job in San Antonio and moved the family. Upon graduating High School, I joined the military and served in the Army for 4 years. During that time I stationed in Germany, Georgia, Kentucky, and Missouri. When I left the military, I took my GI Bill and went to Saint Phillips College. I have been working out at the Port of San Antonio since 1999. Prior to Port SA taking over, I worked for E.G.G. Once Port SA took over, they offered to keep us onboard and I have been there ever since as the Master Electrician.

How long have you been a member of SAABE?

I have been a member of SAABE for 5 years. I enjoy the networking opportunities and getting to visit with friends and colleagues.

Family and Children?

I proud father to 2 beautiful girls age 17 and 21. My wife passed away 10 years ago, and there is not a day that **goes by that the girls and I don't think about her.**

What hobbies keep you busy?

In my free time I love spending time with my daughters and helping guide them through their journey of life. I also enjoy going to the working out at the gym and I have been known to do some 12 ounce curls from time to time.

What Advice would you share with those thinking about joining SAABE?

I would tell anyone thinking about becoming an electrician, that it is a great trade. It takes some time to become and journeyman and then to obtain your Masters license. As long as you stay on top of it, you can advance through rather quickly. Also, always look for learning opportunities to further your understanding in the field.

*Continued...*

What is the best vacation or favorite place you have ever been to?

My wife and I loved going to Garner State Park. We would take our pop-up trailer and go and enjoy all the scenery the park had to offer. I have also been to Las Vegas several times, but never seem to come home with more money than I left home with.

Favorite Quote/Saying/Song?

**"Not to Worry"**

If you could do anything you wanted and money was not a factor, what would you do?

I would like to work for myself and have my own business.



**IMPORTANT  
UPDATE**

### VERY IMPORTANT POLICY CHANGE

Due to rising costs in the industry, SAABE will be implementing a new policy. There has been a recurring theme of Regular members RSVPing to the luncheons and then not attending. When you RSVP, we have provide a headcount to the venue and when you don't show, SAABE still has to pay for your plate. On average, we spend \$300 or more on lunches each month for members that were not present. Due to this, beginning in January 2018, we will begin charging our Regular members for recurring no-shows to the luncheons. **If you RSVP and don't attend, you will get one free pass per year and if you miss a second time, you will be charged \$20.00, the cost of your lunch.** We hate to put this policy in place and have avoided it for many years, but this is a cost that SAABE can't continue to absorb and our options are to drastically raise annual dues, or implement a policy that charges per occurrence. We appreciate your understanding. Should you have any questions, please contact any SAABE Board member.

## MEMBERSHIP MEMO

By Kendal Langenberg

This is it...the last opportunity to take part in our annual "Last Quarter Special", where a paid membership gets you all of 2018's luncheons, trainings, and social events – plus everything remaining in 2017. This is still a great perk, as we have one more luncheon ahead, plus the famous SAABE Holiday Social on Thursday, December 7! Don't miss out! And remember – if you bring somebody in to the organization right now, you'll receive a nice incentive gift from SAABE. C'mon, let's squeeze a few more new members in before the end of the year!

On another note, as mentioned at the October luncheon, please keep in mind that if you no-show at one of our monthly membership luncheons in 2018, you will earn yourself an invoice for the cost of your lunch. Unfortunately, SAABE has been paying for an extra 10-15 lunches each month due to no-shows... that's several hundred dollars being spent by our organization each month that goes directly into the toilet! Needless to say, we can't keep this up, so we have to ask for your assistance in resolving this matter. Every member will receive one free pass in 2018, but if you no-show again, we will be forced to recoup the expense of your lunch. We apologize for the inconvenience, but see this as our only option in order to bring this under control. Thanks for your understanding on this issue!

Finally, be sure to submit your dues invoice for payment as soon as possible. It is a great help to the organization to get renewals taken care of promptly! Everyone should've received an email and/or hard copy of your dues invoice by now, so if you have not, please email or call me, and I will make sure that we get that in your hands, so we can keep the process moving along.

Thanks for your help this year in building membership! Here's to 2018 being an even better year of adding more and more new members!

## 2018 BOARD ELECTIONS

The 2018 Board of Directors election is coming up! If you are interested or know someone that would be a great asset to add to our team, nominations will be accepted via written email and/or at the November luncheon. Please contact any existing board member for information.

We will be conducting the 2018 Elections via online survey. Please keep an eye out in the first week of December!

GET  
INVOLVED!

### CURRENT BOARD POSITIONS UP FOR NOMINATIONS AND/OR ELECTION

SECRETARY  
EDUCATION DIRECTOR  
MEMBERSHIP DIRECTOR  
VENDOR REPRESENTATIVE

OTHER OPEN POSITIONS:  
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✓ Plumbing  
✓ Electrical



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## Luncheon Recap

By Joseph Nuncio

Thank You Tim Stark and Aaron Stein with CLEAResult and CPS Energy for the useful and informative presentation to our SAABE members.

CPS Energy's Commercial Solutions Program has a program in place to help optimize the energy efficiency and savings for your buildings, they are also offering cash incentives for participation. This means good money saved and comes at NO cost to you.

You can participate in a "find and fix" approach and or may even qualify to have a certified engineer come in and help tweak your equipment and controls.

A currently program enrolled Technical Service Provider will always perform any work done, so you don't have to, nor do you have to worry if you are hiring the appropriately trained contractor. All without costing a dime to your bottom line. This is a win-win situation.

Systems that can be assessed range from lighting, HVAC Controls, to HVAC Chiller Systems and more...

These optimization measures are something that we all should be taking advantage of.

For questions about the program or for more information, contact the CPS Energy efficiency team at: cpsenergycommercial@clearresult.com or by phone at: 210-353-2SAV (2728)

See the fliers on the next pages for the 2016-2017 CPS Energy Commercial Solutions Program.

# Get Involved

WANT TO SEE SAABE IMPROVE AND GROW? HAVE SOME IDEAS ON WAYS WE CAN IMPROVE AND INCREASE OUR MEMBER BENEFITS?

GET INVOLVED! SAABE IS ALWAYS LOOKING FOR ENGINEERS AND VENDORS TO GET INVOLVED, PROVIDE FEEDBACK AND IDEAS FOR WAYS WE CAN MAKE OURSELVES BETTER!

ELECTIONS ARE COMING UP, NOW IS YOUR CHANCE TO HELP MAKE A DIFFERENCE!

IF YOU ARE INTERESTED IN PROVIDING INSIGHT, GIVING IDEAS AND SPENDING TIME HELPING OUR ORGANIZATION, CONTACT OUR ASSOCIATION MANAGER AT

SAABETX@GMAIL.COM.

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## Want to lower your energy costs? We can help.

*Every building has energy-saving potential. Find yours with CPS Energy's building optimization services and incentives.*

### Building optimization services

Did you know the average commercial building wastes 30 percent of its energy? Let's lower that percentage. CPS Energy's Commercial Solutions Program offers incentives and services to help you save money by optimizing the energy performance of your building.

### What's in it for you?

We'll cover 100 percent of the building optimization study and provide incentives based on energy savings (\$200 per kW and \$0.05 per kWh). Incentives are capped at 100 percent of the total project cost. Along with the upfront savings and a lower energy bill, you'll also enjoy more comfortable facilities.

### About the services

#### Express Building Tune-up

- Available to facilities that do not need an engineer in order to identify and implement optimization opportunities
- Streamlined energy survey with simplified "find and fix" approach
- Offers low-cost equipment optimization and tune-ups
- Must use an enrolled and qualified Technical Service Provider (TSP)
- Typical projects: scheduling programmable thermostats, adjusting ventilation, economizers, etc.
- Estimated savings: 5 percent

#### Retrocommissioning

- Available to more complex facilities that require an engineer in order to identify optimization opportunities
- Comprehensive energy study with longer-term improvements and deeper savings
- Recommendations for higher-cost building improvements
- Must use an enrolled and qualified Retrocommissioning Service Provider (RSP)
- Typical projects: controls, sequencing and scheduling, adjusting fans and other intake equipment
- Estimated savings: 10–15 percent

### Get started

Call 210-353-2SAV (2728)

or email

[cpsenergycommercial@cleareresult.com](mailto:cpsenergycommercial@cleareresult.com)

today to learn more.





## 2016-2017 Commercial Solutions Program

# How do thousands in energy savings sound?

### Commercial Solutions Incentives

Measure Category/Name	\$/kW	\$/kWh
Lighting	Up to \$325	\$0.05
HVAC- Chiller	\$525	\$0.05
HVAC- DX units or Controls	\$350	\$0.05
Refrigeration	\$200	\$0.03
Custom/Other	\$200	\$0.05

\*Up to 80% of project costs; up to 75% of project costs on non-lighting measures

### The process is simple:

1. Sign the Letter of Intent to enroll your organization in the program.
2. We'll do a pre-installation inspection to document and evaluate your current equipment.
3. You'll receive a report of recommended projects, with payback estimates and preliminary incentive calculations.
4. You and your contractor will complete the project.
5. We'll do a post-installation inspection that documents and evaluates your new equipment.
6. You receive your incentive check.



For many businesses, energy represents one of the largest operating expenses. That's why CPS Energy's no-cost Commercial Solutions program helps organizations like yours lower energy costs and boost your bottom line.

Join today and we'll help you identify energy efficiency opportunities and convert them into savings with resources and incentives toward energy-saving upgrades.

#### You could receive:

- **Incentives** toward lighting, HVAC, variable frequency drives (VFDs), and other measures for retrofit and new construction.
- **Technical assistance** to help identify and evaluate the ideal energy-saving opportunities for your business.
- **Communications support** to help you publicize your energy efficiency accomplishments and leadership.

For more information, contact the CPS Energy Efficiency team at 210-353-2SAV (2728) or [cpsenergycommercial@clearesult.com](mailto:cpsenergycommercial@clearesult.com).

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San Antonio



Association of Building Engineers

SAABE TIMES  
November 2017

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San Antonio TX 78278

*Final Thought:*

“Focus on your strengths, not your weaknesses.  
Focus on your character, not your reputation.  
Focus on your blessings, not your misfortunes.”

— Roy T. Bennett, The Light in the Heart

## 2017 BOARD OF DIRECTORS

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