



Jupiter Inlet Colony Police Department
50 Colony Rd
Jupiter Inlet Colony, FL 33469
Re: Camera System Upgrade
Attn: Chief Pruitt

May 13, 2019

Dear Chief Pruitt,

CSI Palm Beach thanks you for the opportunity to discuss upgrading the existing camera system with a Salient Network Recorder with the ability to add more cameras for any future needs. The recorder has no limitation to the number of cameras that can be added. The Network Recorder will have (40) terabytes of storage that will record all images 24/7 for about 60 days before recording over the oldest images. The solution will include a Salient Work Station in Chief Pruitt's Office. I will have a total of (7) new Axis Communication Cameras. See drawing for locations. I will have an option for (2) Axis Communications 180' Dome Cameras for the Town Hall/Police Station as discussed in our Pre Bid Meeting. **The requested Vigilant LPR Camera will require the Jupiter Inlet Police Department to purchase this camera. Our proposal does not have any labor to install this LPR Camera. Either Vigilant will include the installation or CSI Palm Beach can assist you with the install and set up if required at our labor rate of \$ 145.00 per hour. The Vigilant Camera is not being recorded on the new proposed Salient Network Recorder.**

System Design: Salient Network Recorder with Axis Cameras

Equipment List:

- 1-Power Pro Salient Network Recorder with 40 Terabytes of Storage
- 1-23 Inch Color Monitor for the Network Recorder
- 1-Salient Work Station with 23 Inch Color Monitor
- 7-Salient IP Camera Licenses
- 5-Axis (4 Mega Pixel) Q1786 LE Bullet Camera with IR Illumination up to 262ft and a 4.3-137mm lens
- 2-Axis 4K (8 Mega Pixel) Q3518LVE Dome Camera with IR Illumination up to 130ft and a 4.3-8.6 mm lens
- 1-UPS Unit 1500VA/900W
- 1-26 Port POE GIG Network Switch
- 7-Ditek Surge Protection Modules
- 1-Ditek Mounting Face Plate
- Cat5E Direct Burial Wire
- Installation, Programming, Testing, Focusing and Client Training

***The client to have their electrician continue the pipe from the existing camera pole to the new building. From the new building to both new columns, to include a pull string.**

***No permit fees are included in our proposal.**



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System Design: Salient Network Recorder with Axis Cameras Continued

The purchase for the above solution will be \$ **50,256.00** Tax Exempt

Parts and Labor Maintenance with **7** Cameras will be \$ **475.00** Tax Exempt per month (includes all parts and labor, does not cover any of the pipe or wire.

Optional:

2-Axis (3807PVE) 180' Dome Cameras (for Town Hall Building, see drawing)
1-10 Port POE Network Switch
Cat5E Direct Burial Wire

The above purchase option will be \$ **7,874.00** Tax Exempt, Added to above purchase amount.

Parts and Labor Maintenance with **9** Cameras will be \$ **540.00** Tax Exempt per month (includes all parts and labor, does not cover any of the pipe or wire.

3rd Party Lease:

This will give you the ability to break out the investment over time. See attached Marlin Leasing Option.

Parts and Labor Maintenance with **7** Cameras will be \$ **475.00** Tax Exempt per month (includes all parts and labor, does not cover any of the pipe or wire.

Parts and Labor Maintenance with **9** Cameras will be \$ **540.00** Tax Exempt per month (includes all parts and labor, does not cover any of the pipe or wire.



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System Design: Salient Network Recorder with Axis Cameras Continued

*Should consider having the Electrician provide the Back up Generator Power to the New Building to power the new proposed system during loss of power.

*Should consider having a separate Internet Connection for the Camera System. The new proposed cameras will be transmitting a lot of data over your connection and we do not want to interfere with the Town Hall/Police Station normal business.

System Design: Security System for New Building

Optional Security System to protect the new building and the new camera system equipment.

1-Lyric Controller
1-Wireless Door Sensor
1-Wireless Motion Sensor
1-Cellular Communicator
1-Wireless Siren

The purchase will be \$ 307.99 Tax Exempt
The Monitoring will be \$ 49.98 per month, Tax Exempt

Optional:

Parts and Labor Maintenance will be \$ 25.00 per month, Tax Exempt

Remote service Total Connect2, this service will send you notification of alarms. You will receive notification when the system is armed and disarmed and what user code was used. You will be able to arm and disarm remotely. The Total Connect will be \$ 9.99 per month, Tax Exempt

- **May consider talking to the Fire Marshal to get approval letter for CSI Palm Beach to install a smoke detector in the optional security system. Normally this is not per code to install a smoke detector on a security system in a commercial building.**

1333 53rd Street West Palm Beach, FL 33407 561-848-7818 voice



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After your review, please contact me with any questions you may have at 561-662-0398

Sincerely,
Kurt

Kurt Freedman
CSI Palm Beach
General Sales Manager
561-662-0398
kurtf@csipalmbeach.com

1333 53rd Street West Palm Beach, FL 33407 561-848-7818 voice