

ApplianSys Pricing

1. Support is a mandatory part of the ApplianSys **CACHEBOX** appliance solution - pricing for support has been seperated from hardware costs, this gives schools the flexibility to decide to either renew support annually, or opt for a multi-year contract, providing 2, to 5 years support and maintance coverage from the outset.
2. Support pricing currently reflects cost for one unit. At least one year of support is required per **CACHEBOX** unit sold.
3. Optional hardware components are listed in cells N6 to Q10 - these components can be included in the total cost of an order for eligible **CACHEBOX** orders.
4. Shipping pricing currently reflects cost for one unit. Shipping quotes for multi-unit orders can be arranged on an ad-hoc basis.

Bidder Name: ApplianSys					
Bid Number: RFP# 14160102					
Category #	Item	Description	Term/ Convenience Contract Discount % from MSRP	E-Rate Eligibility (Y/N /Partial)	E-Rate Discount % from MSRP
2 - Internal Connections	<b>CACHEBOX050</b>	Cache Appliance Small Form Factor 1-CAC-050	2%	Yes - 100%	0%
2 - Basic Maintenance of Internal Connections	Standard Support	<b>CACHEBOX050</b> Support - Standard Annual Support Contract	2%	Yes - 100%	0%
2	Shipping	Packaging and Delivery	0%	Yes - 100%	0%
2 - Internal Connections	<b>CACHEBOX110</b>	Cache Appliance 1U Light Duty 1-CAC-110	2%	Yes - 100%	0%
2 - Basic Maintenance of Internal Connections	Standard Support	<b>CACHEBOX110</b> Support - Standard Annual Support Contract	2%	Yes - 100%	0%
2	Shipping	Packaging and Delivery	0%	Yes - 100%	0%
2 - Internal Connections	<b>CACHEBOX130</b>	Cache Appliance 1U High Availability 1-CAC-130	2%	Yes - 100%	0%
2 - Basic Maintenance of Internal Connections	Standard Support	<b>CACHEBOX130</b> Support - Standard Annual Support Contract	2%	Yes - 100%	0%
2	Shipping	Packaging and Delivery	0%	Yes - 100%	0%
2 - Internal Connections	<b>CACHEBOX210</b>	Cache Appliance 1U 1-CAC-210	2%	Yes - 100%	0%
2 - Basic Maintenance of Internal Connections	Standard Support	<b>CACHEBOX210</b> Support - Standard Annual Support Contract	2%	Yes - 100%	0%
2	Shipping	Packaging and Delivery	0%	Yes - 100%	0%
2 - Internal Connections	<b>CACHEBOX230</b>	Cache Appliance 1U 1-CAC-230	2%	Yes - 100%	0%
2 - Basic Maintenance of Internal Connections	Standard Support	<b>CACHEBOX230</b> Support - Standard Annual Support Contract	2%	Yes - 100%	0%
2	Shipping	Packaging and Delivery	0%	Yes - 100%	0%
2 - Internal Connections	<b>CACHEBOX310</b>	Cache Appliance 1U 1-CAC-310	2%	Yes - 100%	0%
2 - Basic Maintenance of Internal Connections	Standard Support	<b>CACHEBOX310</b> Support - Standard Annual Support Contract	2%	Yes - 100%	0%
2	Shipping	Packaging and Delivery	0%	Yes - 100%	0%
2 - Internal Connections	<b>CACHEBOX420</b>	Cache Appliance 2U 1-CAC-420	2%	Yes - 100%	0%
2 - Basic Maintenance of Internal Connections	Standard Support	<b>CACHEBOX420</b> Support - Standard Annual Support Contract	2%	Yes - 100%	0%
2	Shipping	Packaging and Delivery	0%	Yes - 100%	0%

<b>CACHEBOX Options</b>	<b>Notes</b>
Remote KVM option	<p>IP-KVM: (Available on <b>CACHEBOX210</b>, and <b>230</b>. Standard Equipment on <b>CACHEBOX130</b>, <b>310</b> and <b>420</b>)</p> <p>An IP-KVM (Keyboard-Video-Mouse) option is now available to help users administer their units without having to physically access them, particularly if there is a problem. The add-on uses a second independent network connection, allowing you to access and control a unit even if its firmware isn't running:</p>
Fail to Wire	<p>Fail to Wire: (Available on <b>CACHEBOX210</b>, and <b>230</b>. and <b>310</b> only. Standard Equipment on <b>CACHEBOX130</b>)</p> <p>Fail-to-wire option is a simple solution that will allow traffic to pass unimpeded should there be a hardware, software or power failure at the <b>CACHEBOX</b>.</p>
2U Rail kit Option	Available for <b>CACHEBOX420</b> only
10 GbE NIC Option	Available for <b>CACHEBOX420</b> only