

Columbiana-Mahoning-Trumbull Cattlemen's Association, Inc.

January 2017

www.cmtcattlemen.com

Dear CMTCA Members,

Hope everyone has enjoyed their holidays. I am sure for some of us it was an ending to a great year. Others may be glad 2016 is in the books. Either way there is no looking back now. Hopefully this year has some great opportunities for all of us.

Our 2017 year starts out with our Annual Steak fry at the American legion in Leetonia. Reservations are available through Pete Conkle. We will then be having our annual CMTCA Banquet at A La Cart Catering in Canfield March 4th. I hope to see everyone at both events. These are two great nights for us to enjoy the company of our fellow cattle producers and enjoy some great food.

Beef prices..... did I get your attention? I know I am looking for a bit of an increase in the first or second quarter of 2017. The last half of 2016 was great for buyers and not so great for those selling. I personally have held on to a few that I would have normally culled and bought some as well. A recent article from Jon Grimes our OSU Extension Beef Coordinator stated "There are opportunities available..." If you get a minute, check out high presentation on osu.edu/beef. It's pretty interesting on what John's outlook is. Your outlook in life becomes your attitude, make it a positive one. You better believe I have a positive outlook for the 2017 year as I hope all of you do!

As we start this year, I wish you the best of luck to the spring calving producers and the best of luck to the fall producers that are getting calves ready to be sold. Keep warm my fellow members. In our neck of the woods it can get downright cold one day and the next we are wearing t-shirts. It's not only hard on us but our cattle. Stay warm, stay healthy and stay safe.

Hope to see you all at the upcoming events.

Brian Spencer - CMTCA President

2016 OFFICERS

President

Brian Spencer
330-501-1987

Vice President

Duane Nickell
330-831-5040

Past President

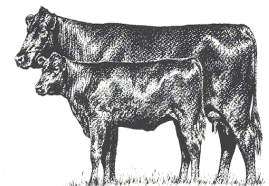
Mark Kohler
330-771-7022

Secretary

Chad Bailey
330-853-7966

Treasurer

Pete Conkle
330-831-0006



Upcoming Dates:

Steak Fry: 1/28/17
Banquet: 3/4/17
Night at Races: 4/29/17

Inside this issue:

Ambassador News
OSU News Article

2016 CMTCA Ambassadors

As the CMTCA Ambassadors, these girls are here to help and assist the association and its members. If you have an event (PR, open house, sale, etc.) or know of an organization that could use the service of these ambassadors, please get in touch with Becky Coppersmith at 330-692-0816.

2016 Ambassadors were announced at the March Banquet. These girls will be seen around cattle functions, cattle shows and area fairs.

2016 Ambassadors:

Claudia Criss
Hannah Jarvis
Betty Richey
Madison Murray
Emily McDonald
Megan Drake
Marly Zeigler

Ambassador Advisors:

Becky Coppersmith
Fred Criss
Melissa Boyd
Haley Drake



Newsletter Info:

Material is needed to put together and get a newsletter printed and sent. If any director or member has any materials they would like sent out, please forward them. We are in need of pictures, Spotlight material, inventions, etc. If anyone would like to write up a little blog about themselves or their cattle, that would be great too! Feel free to email any materials to me at:

stacyranch@yahoo.com or
jamie.stacy@ccctc.k12.oh.us

2016 Board of Directors

Ben Campbell :330-402-3170
Todd Miller: 330-921-5983
Cory Wilson: 330-853-4518
Paul Wetzl: 330-509-5593
Ron Novak: 479-586-7806
Fred Criss: 234-567-5574
Brady Baker: 330-831-1720
Chad Raber: 330-341-0090
Rich Boyd: 330-692-9085

Gary Coppersmith: Dairy
330-692-5580

Presidential Advisors:

Rich Cope
Harold Campbell



Royalty

Beef Ambassadors:

Claudia Criss
Hannah Jarvis
Betty Richey
Madison Murray
Emily McDonald
Megan Drake
Marly Zeigler

Ambassador Coordinator

Becky Coppersmith

2017 Cabin Fever Steak Fry Saturday, January 28, 2017



The CMTCA will once again be teaming up with the Sons of American Legion to host the event at the American Legion Post 131 (lower level) in Leetonia. For a mere \$20.00 per person, you can get a steak dinner with all the fixings and three hours of dancing. The dinner will be from 7:00pm to 9:00pm and include a Char-broiled steak (with the fixings), baked potato, salad, roll, and a non-alcoholic beverage. (There will be a cash bar for beer and mixed drinks.) There will then be a DJ playing music for dancing from 9:00pm to midnight. So, if you are tired of being in the house or out in the mud here is your chance to come to a steak dinner and dance off some energy. Please keep in mind that tickets are only available until January 21 or until the first 160 tickets are sold.

Tickets may be purchased from a CMTCA director or you can call or e-mail:

Pete Conkle, at (330) 831-0006 or pconkle@frontier.com.



Jamie Garwood-Stacy:
Newsletter Coordinator

news@cmtcattlemen.com,

stacyranch@yahoo.com,

Jamie.stacy@ccctc.k12.oh.us,

330-398-4077

Club Calf Sale and Show:

Rich Boyd, Todd Miller
Brian Spencer, and Chad
Raber

*Please visit our website
to view the slide show
of pictures from the
County Line Blast.
Pictures provided by
Michelle Murray*

Night at the Races

Being put on by the CMTCA Ambassadors

April 29th, at Salem Hills Golf and Country Club

Horses will be \$20 with a \$50 payout for winning horse.

Details will be available at the steak fry and annual banquet. For more info please contact Becky Coppersmith at 330-692-0816.

Sponsors are needed for races!



2017 CMTCA Annual Meeting & Banquet

This year the annual banquet will be **Saturday, March 4^h**

A La Cart Catering
429 Lisbon St, Canfield Ohio 44406

Trade show starts at 6, Dinner at 7

Meeting to follow Dinner.

Price will be **\$15** per plate for members.

(The total meal price is \$18 this year, but CMTCA is picking up the extra \$3 per plate this year as a thank you to its members!).

PLEASE try to get your reservations in by **February 24th** to help us get an accurate count for ordering the dinners so we don't waste any food or money.



Eastern Ohio Grazing Council education meetings begin January 26th at the Carrollton Friendship Center. It is located just south of the fairgrounds. The information is on the Facebook page.

2017
Columbiana-Mahoning-Trumbull Cattlemen's Association
Yearly Membership Application

(Failure to Send in yearly application will take you off the mailing list)

Name:	
Farm Name:	
Address:	
Phone Number:	
Email address	

* Please check here if you agree to all electronic (email) correspondence: _____

1. Dues: \$10 per family/Farm **\$10**

2. If you would like to be a CMTCA sponsor, please submit a business card or business information.
Sponsorship costs **\$20** per year and your information will appear in all the newsletters and on our website. **\$20 sponsor** _____

3. March 4 Annual Meeting Reservation: #attending_____ X \$15 per plate_____

**Total amount Enclosed: \$ _____
--

Please mail this form and money to: Pete Conkle at 10087 Gavers Rd., Hanoverton, Oh 44423
--

What is “Cow Sense”?

December 28²⁰¹⁶

– Dr. Roy Burris, Beef Extension Professor, University of Kentucky

There was a time when almost everyone had animals – lots of animals! Folks grew up living with and understanding animals. They had to understand them. They rode horses, plowed with draft animals, hunted with dogs, milked a cow or two and generally co-existed with farm animals. People learned how to understand what an animal was thinking. If a horse has his ears laid back instead of pointing forward, he’s trying to tell you something. It’s important to be able to tell when a cow is agitated, too. Folks also chose horses that had “cow sense”. Their dogs had “cow sense”. Cattlemen had “cow sense”. What in the world is “cow sense”?

I would say that having and using cow sense can best be described as knowing how to get cattle to do what you want them to, with a minimum of stress on them – and you. As Dr. Temple Grandin has stated, you need to “think like a cow”. You also need to understand beef cattle’s natural tendencies. Some of those tendencies are:

First, **cattle are gregarious** which means that they have a strong herd instinct and prefer to stay in a group. If you are checking cattle, pause and look over the entire herd before doing anything else. Focus on the isolated animal(s). They are most likely the one that is calving or sick. When you are putting cattle through the chute, put them in as groups and don’t isolate one animal. Beware of the lone, isolated animal that becomes agitated. They intend to re-join the herd and may run over you to do it.

Cattle prefer to circle around the handler. That comes from their instinct that tells them they are being preyed upon when something/someone is circling around them. Picture a pack of wolves circling their prey. That is how they may feel. However, if you are in their pasture, they prefer to surround or circle around you. That is one reason why we have circular cattle chutes that goes around the handler. You should also locate the working facility so that the cattle are turning back toward their “home” pasture. They will move better than trying to make them continue to go away from where they want to be. Cattle flow will be better if they think they are returning to their “home”.

Cattle like to follow the leader. Once the lead cow is moving the rest are likely to follow. When putting cows through the single-file chute, it is best if cows can only see the animal in front of them so that they will follow it. Try to keep the cattle moving one-after-another. In the old days, packing houses would use a “Judas goat” to lead cattle to slaughter. They like to follow the leader. Use that to your advantage.

Cattle have a flight (comfort) zone. When you approach an animal at some distance they may become uncomfortable and move away from you. In that case, you just got into their zone of comfort. If you invade that space very suddenly they will likely run away from you. However, if you approach them slowly they will just continue to move away from you. Approach them at a 45° angle and they will move in a straight line. Don't climb upon fences or jump into pens of cattle, either. That is a case of both exerting dominance and entering their flight zone too quickly. Stay on the ground and move slowly.

Use their point of balance when moving an animal or group of animals. An animal's point of balance is its shoulder. Move in front of that and they will stop or turn to the opposite direction. Stay at about the 45° angle to the shoulder and they will proceed ahead. Similarly, a group of cows will move about the same way. We don't position ourselves directly behind them because they can't see you there and may just turn around to see what is applying pressure.

Cattle like to feel that what they are doing is their choice. Let them. You can combine cattle working with moving them to a new pasture. Or let them follow the feed truck instead of driving them. And let them think that they are returning to their pasture when they are moving through the chute. Work suckling calves first and then “let” the cows go through the chute to get to their calves.

Finally, **cattle have good memories.** Eliminate bad experiences in the corral. Perhaps, you put them through the chute a few times without catching their heads. Maybe pour-on for fly control as you move them to new pasture. Work them gently and evaluate their behavior. Eliminate those that are easily agitated, and focus your efforts on developing docile cattle. Easy does it!

Posted by [Stanley Smith](#) at 8:10am

