

CLIENT Manufactures Part Estimate													
Item Number	Description	Quantity	Weight Each	Weight	Area in Square Feet Each	Square Feet	Material Unit Cost	Material Cost	Labor Hours	Unit Labor Cost	Labor Cost	Line Item Cost	COST PER POUND
A1	Steel Foundation RD03500-300 HELIX12-14-060SS CAP.75-14-14 with 4 .875 HLS x 7.0FT												
A2	Pipe 3.50 O.D. X .300 wall (3 Sch 80) (10.25 pounds per foot) x 7.0 feet	1.0	73.5	73.5	6.4141	6.4141	\$ 0.40	\$ 29.40	0.050	\$ 32.29	\$ 1.61	\$ 31.01	
A3	HELIX PLATE .375 X 12" X 12" (Net 11.5" x 11.5" with 5PT60SS-PRESS3PITCH)	1.0	15.3	15.3	1.8368	1.8368	\$ 0.35	\$ 5.36	0.067	\$ 32.29	\$ 2.15	\$ 7.51	
A4	HELIX PLATE .375 X 14" X 14" (Net 13.5" x 13.5" with 5PT60SS-PRESS3PITCH)	1.0	21.0	21.0	2.5313	2.5313	\$ 0.35	\$ 7.34	0.067	\$ 32.29	\$ 2.15	\$ 9.49	
A5	CAP PLATE .375 X 14" X 14" (Net 13.5" x 13.5" with 4HOLES-ONEEACHCORNER)	1.0	21.0	21.0	2.5313	2.5313	\$ 0.35	\$ 7.34	0.083	\$ 32.29	\$ 2.69	\$ 10.03	
A6		-	-	-	-	-	\$ -	\$ -	-	\$ 32.29	\$ -	\$ -	
A7	WELD	-	-	-	-	-	\$ -	\$ -	0.817	\$ 32.29	\$ 26.37	\$ 26.37	
A8	SandBlasting Material (media) and labor					13.3134	\$ 0.15	\$ 2.00	0.129	\$ 32.29	\$ 4.16	\$ 6.15	
A9	Sherwin Williams Protective & Marine Coatings HI-MIL SHER-TAR EPOXY (Part A: B69B40 Part B: B60V40)					13.3134	\$ 2.50	\$ 33.28	0.222	\$ 32.29	\$ 7.16	\$ 40.45	
A10													
A11	Total Material & Fabrication			130.8				\$ 84.72	1.434		\$ 46.30	\$ 131.02	
A12													
A13													
A14													
A15													
A16													
A17													
A18													
A19	PERCENT OF COST							64.7%			35.3%	100.0%	
A20	TOTAL FOR PART RUN	4		523.1				\$ 338.89	5.74		\$ 185.21	\$ 524.10	\$ 1.00

COMPARING SIGN COMPANY MANUFACTURING COST VS. DDV SELLING PRICE														
Item Number	Description	Quantity	Weight Each	Weight	Area in Square Feet Each	Square Feet	Material Unit Cost	Material Cost	Labor Hours	Unit Labor Cost	Labor Cost	Line Item Cost		DDV PRICE FOB Kansas
B1	Steel Foundation RD03500-300 HELIX12-14-060SS CAP.75-14-14 with 4 .875 HLS x 7.0FT													
B2	Pipe 3.50 O.D. X .300 wall (3 Sch 80) (10.25 pounds per foot) x 7.0 feet	1.0	73.5	73.5		-	\$ 0.40	\$ 29.40	0.050	\$ 32.29	\$ 1.61	\$ 31.01		
B3	HELIX PLATE .375 X 12" X 12" (Net 11.5" x 11.5" with 5PT60SS-PRESS3PITCH)	1.0	15.3	15.3		-	\$ 0.35	\$ 5.36	0.067	\$ 32.29	\$ 2.15	\$ 7.51		
B4	HELIX PLATE .375 X 14" X 14" (Net 13.5" x 13.5" with 5PT60SS-PRESS3PITCH)	1.0	21.0	21.0		-	\$ 0.35	\$ 7.34	0.067	\$ 32.29	\$ 2.15	\$ 9.49		
B5	CAP PLATE .375 X 14" X 14" (Net 13.5" x 13.5" with 4HOLES-ONEEACHCORNER)	1.0	21.0	21.0		-	\$ 0.35	\$ 7.34	0.083	\$ 32.29	\$ 2.69	\$ 10.03		
B6		-	-	-	-	-	\$ -	\$ -	-	\$ 32.29	\$ -	\$ -		
B7	WELD	-	-	-	-	-	\$ -	\$ -	0.817	\$ 32.29	\$ 26.37	\$ 26.37		
B8	SandBlasting Material (media) and labor					-	\$ 0.15	\$ -	-	\$ 32.29	\$ -	\$ -		
B9	Sherwin Williams Protective & Marine Coatings HI-MIL SHER-TAR EPOXY (Part A: B69B40 Part B: B60V40)					-	\$ 2.50	\$ -	-	\$ 32.29	\$ -	\$ -		
B10														PLAIN
B11	Total Material & Fabrication			130.8				\$ 49.44	1.083		\$ 34.98	\$ 84.42		\$ 175.41
B12														
B13	Sandblast: M&L - SW HI-MIL SHER-TAR EPOXY: M&L (ADD TO PLAIN COST)					13.3134		\$ 35.28	0.35		\$ 11.32	\$ 46.60	\$ 3.50	\$ 81.05
B14														PLAIN & EPOXY
B15	TOTAL COST AND SELLING PRICE			130.8		13.3134		\$ 84.72	1.43		\$ 46.30	\$ 131.02		\$ 256.45
B16														PLAIN
B17	Quantity for this production run PLAIN	4										\$ 337.69		\$ 701.62
B18														PLAIN & EPOXY
B19	Quantity for this production run PLAIN & EPOXY	4										\$ 524.10		\$ 1,025.80
B20														
B21	PERCENT OF SIGN COMPANY COST							58.6%			41.4%	100.0%	COST PER POUND	
B22	TOTAL FOR PART RUN	4		523.1				\$ 197.77	4.33		\$ 139.92	\$ 337.69	\$ 0.65	