

## **Relationship and Fundraising Manager (RFM)**

Voluntary position with remote working  
(6-8 hours per week)

### **About foodKIND**

foodKIND is a humanitarian organization with a mission to provide food with compassion to refugees and vulnerable groups in crisis. Our work focuses on the most vulnerable groups of refugees and aims to provide support where there is a significant absence of consistent and sufficient food supply and where basic needs are not being met. We believe that by providing food on a personal and humane level, we are not only filling empty stomachs but we are also bringing hope and dignity to situations where there may be none.

Over the past 18 months, we have seen incredible growth and our on-the-ground operations have grown significantly. As a result, we are now looking for enthusiastic and compassionate people to join us for the next stage of our journey and to help support with the day to day running of the organization.

### **Job Description**

As a non-profit, volunteer-run organization, we rely entirely on donations to fund all of our food distribution projects. Many of these funds come from people and groups within our own networks and we are looking for someone to help us maximise these opportunities. As RFM, you would be responsible for developing key relationships with different stakeholder groups to encourage and support the undertaking of local fundraising and promotional events. You would also be responsible for supporting individuals wishing to raise money for foodKIND and would work with the wider fundraising team to achieve annual fundraising goals.

### **Main Responsibilities**

- Management of the organizational stakeholder database and membership scheme
- Build and develop relationships with key individuals and groups to encourage organizational support and fundraising efforts
- Develop resources to support community and individual fundraising
- Manage the marketing and promotions of community and individual fundraising
- Work closely with future and past volunteers to utilise their networks and fundraising opportunities
- Provide support to the wider fundraising team whenever necessary

### **About you**

We are looking for someone with strong communication skills and confidence in interacting with other people. To join our team, you must also be committed, compassionate and enthusiastic about the cause and excited to join a rapidly growing humanitarian organization! No specific experience required but preference will be given to those with fundraising knowledge.

### **About the role**

This is a voluntary position which can be done remotely from any location in the world. To apply, please send a copy of your CV and a cover letter explaining why you would like the role to [luath.glendinning@outlook.com](mailto:luath.glendinning@outlook.com)