

Daniel D. Dean

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## **SUMMARY.**

- American citizen, currently residing and working as an expatriate in Vienna, Austria.
- Over twenty-five (25) years' experience in global investment banking and strategic and financial advisory.
- Strong background and expertise in energy and utilities sector; project finance; infrastructure finance; mergers and acquisitions; equity and debt capital markets; capital raising; multilateral and export credit financing; U.S. municipal finance, financial modeling; credit analysis; and environmental, social and governance (ESG) focused and green/sustainable finance.

#### PROFESSIONAL EXPERIENCE.

2015 – present



**DEAN CAPITAL STRATEGIES GmbH** 

(Vienna, Austria) www.deancapital.eu

Founder, Shareholder and Managing Director

2021 - present



**GROUP** www.nuclearbank-io-sag.org

Founder and Chairman

2016 - present



INTERNATIONAL FINANCE CORPORATION, WORLD BANK GROUP (Vienna, Austria) www.ifc.org

INTERNATIONAL BANK FOR NUCLEAR INFRASTRUCTURE -

IMPLEMENTATION ORGANIZATION STRATEGIC ADVISORY

Senior Consultant, Transaction Advisory and Public-Private Partnerships

2016 - present	IAEA	INTERNATIONAL ATOMIC ENERGY AGENCY (Vienna, Austria) www.iaea.org Ad-hoc Expert Consultant, Nuclear Finance
2017 - present	NUCLEAR ECONOMICS CONSULTING GROUP NECG	NUCLEAR ECONOMICS CONSULTING GROUP (Arlington, VA, USA) www.nuclear-economics.com Affiliate
2017 - present	Argonne 📤	ARGONNE NATIONAL LABORATORY, U.S. DOE (Lemont, IL, USA) www.anl.gov Ad-hoc Expert Trainer, Nuclear Finance
2011 - 2015	X	RAIFFEISEN BANK INTERNATIONAL (Vienna, Austria) www.rbinternational.com Associate Director, Head of Infrastructure Advisory
2006 - 2011		BANK OF AMERICA MERRILL LYNCH (Chicago, USA) (now Bank of America Securities)  www.business.bofa.com Vice President, Co-Head of U.S. Infrastructure Advisory
2003 - 2006	gkb	GEORGE K. BAUM & CO. (Denver, CO, USA) (now Stifel Financial)  www.stifel.com  Associate Vice President, Transportation and Infrastructure  Finance
2000 - 2003	Piper Jaffray <sub>®</sub>	PIPER JAFFRAY & CO. (Minneapolis, MN, USA) (now Piper Sandler) www.pipersandler.com Associate Vice President
1997 - 2000	Springsted	SPRINGSTED FINANCIAL ADVISORS (St. Paul, Minnesota, USA) (now Baker Tilly)  www.bakertilly.com

Associate

## **SELECT PROJECTS AND TRANSACTIONS.**

- **Afghanistan (2019)**: Client Global Venture Consulting (Ft. Lauderdale, USA) subcontract through USAID; Afghanistan mining project financial advisory and financial modeling.
- Albania (2013 14): Client: Stream Oil & Gas (Canada); sell-side advisory services related to the sale of Albania upstream oil & gas production assets.
- **Australia (Pending):** Confidential Client; Blue Hydrogen, Ammonia, Urea and Methanol Project: Early-stage capital raising and strategic advisory.
- Austria (2017): Client: International Atomic Energy Agency (IAEA); develop 'Cost of Nuclear Energy Spreadsheet Tool' (CNEST) financial model and user manual.
- Austria (2018): Client: STRABAG AG; Strategic review and evaluation of Southeastern European motorway assets.
- Bangladesh (2022 present): Client: Bangladesh PPP Authority; PPP Advisory Mandated Pool.
- **Belgium (2022):** Client: European Commission's Climate, Infrastructure and Environment Executive Agency (CINEA); Expert evaluator intraday energy storage projects.
- **Croatia (2013 15):** Client: Macquarie European Infrastructure Fund IV, PSP Investments, Raiffeisen Croatia Mandatory Pension Fund, Egis Projects consortium; buyside advisory related to the proposed Croatian Motorways Concession.
- **Czechia (2012-13):** Client: confidential sovereign wealth fund; buy-side advisory on the potential acquisition of Czech energy sector assets.
- Kosovo (2012-19): Clients: Government of Kosovo (2012-15), IFC (2016-17), (DT Global/AECOM/USAID (2018-19); transaction advisor, capacity building and financial modeling services related to the 300MW thermal power plant Kosova e Re Power Plant under an IPP with Contour Global.
- Montenegro (2017 18): Client: Government of Montenegro via subcontract through IFC; 'Value for Money' and 'Cost-Benefit Analysis' studies, reports and testimony related to proposed Montenegro Airport Concession tender.
- **Nigeria (2016)**: Client: IFC; Evaluation of potential CCGT assets in Nigeria for IFC proposal to provide Government of Nigeria with transaction advisory services.
- Romania (2013 14): Client: E.On and OMV; sell-side advisory services related to the sale of stakes in Romanian Congaz S.A. to GDF Suez (Engie).
- Saudi Arabia (2021 22): Client: King Abdullah City for Renewable and Atomic Energy (K.A. CARE); Nuclear power financial advisory, capacity building and development of a 'Bid Evaluation Model' for an NPP project tender.
- Tajikistan (2013 14): Client: Manas Petroleum (Switzerland); sell-side advisory services on a farm-in equity raise relating to Tajik E&P assets.
- **Turkey (2012 13):** Client: Turkish Privatization Administration; Sell-side advisory services related to the privatization of eight (8) regional electricity distribution companies.

- **Turkey (2013):** Client: Aeroportos de Paris (AdP) (joint with Lazard); buy-side advisory services relating to AdP's stake in TAV for the Istanbul 3<sup>rd</sup> Airport.
- **Ukraine (2014):** Client: Amic Energy Management GmbH (Austria); buy-side advisory services related to the acquisition of Lukoil assets in Ukraine.
- United States Colorado (2000-06): Clients: E-470 Public Highway Authority, Northwest Parkway Public Highway Authority, Colorado Department of Transportation, Denver Regional Transportation District and City and Country of Denver; senior managing bond underwriter for multiple issuances of municipal revenue and tax-backed bonds.
- United States Colorado (2009-10): Clients: Babcock & Brown, Siemens and Kiewit consortium (initially) and later, Macquarie, Fluor, Balfour Beatty, Uberior consortium; special advisor and co-senior underwriting services (tax-exempt private activity bonds) to consortia related to the Denver RTD Eagle P3 Commuter Rail Project.
- United States Florida (2007 08): Client: Babcock & Brown, Bilfinger Berger, PCL, Archer Western and Parson consortium; buy-side advisor related to the I-595 Express Corridor Project.
- United States Illinois (2007 09): Client: Illinois Tollway Authority; senior manager for multiple toll revenue bond issuances.
- United States Illinois (2008 09): Client: John Laing, F.H. Paschen/S.N. Nielsen consortium; buy-side advisor related to the Chicago Public Schools Rehabilitation and Renovation PPP Project.
- United States Illinois (2008 10): Client: Forest City Enterprises and Merrill Lynch; buyside advisory services related to the Chicago Downtown Parking Garages Privatization.
- United States Illinois (2008 10): Clients: Babcock & Brown, RREEF, AIG, GE Aviation and Houston Airports System (initially) and later, Abertis, AIG and GE Aviation; buy-side co-advisor with UBS related to the Chicago Midway Airport Concession and Lease Tender
- United States Illinois (2009 10): Client: Cubic Transportation Systems; buy-side advisor related to the Chicago Transit Authority Open Standards Fare Collection System P3 Project.
- United States Pennsylvania (2009): Client: Allegheny County Port Authority; sell-side advisor on the proposed Pittsburgh International Airport Parking lease and concession tender.
- United States Texas (2007-08): Clients: Itinere/Sacyr Vallehermoso consortium (initially NTE) and later, Cintra/Ferrovial, Zachary, Meridiam consortia; special advisor and co-senior underwriting services (tax-exempt private activity bonds) to consortia related to the North Tarrant Express and LBJ Expressway Tolling Projects.
- United States West Virginia (2006-09): Clients: West Virginia Department of Transportation; senior manager for multiple transportation revenue bond issuances.
- **Uzbekistan (2018)**: Client Uzbekistan Ministry of Education via subcontract through World Bank; Social Infrastructure Bond structuring and advisory related to Early Childhood Development Program in rural areas of Uzbekistan.

• **Uzbekistan (2019 – 22):** Client: Government of Uzbekistan, Ministry of Investment and Foreign Trade (MIFT) via subcontract through IFC; Transaction advisory related to the sale of existing 1.3GW CCGT and construction of new 800MW CCGT through an IPP model with Mubadala and TAQA.

## RECENT AND UPCOMING SPEAKING ENGAGEMENTS AND PUBLICATIONS.

- Manila, Philippines (May 11-12, 2023): 'Nuclear Power Forum Asia 2023'. Invited as a keynote speaker and panelist (virtual).
- Atlanta, USA (May 4-5, 2023): 'Reuters Events SMR & Advanced Reactor 2023'. Invited as an expert speaker on SMR/AR supply chain and financing issues.
- Abuja, Nigeria (May 8-12, 2023): 'Nigeria Atomic Energy Commissions and International Atomic Energy Agency (IAEA) Workshop on Contracting and Financing Options for New Build Nuclear Power Programmes'. Invited as expert speaker and panelist.
- Warsaw, Poland (December 8, 2022): 'Nuclear Energy Agency (NEA-OECD) and International Framework for Nuclear Energy Cooperation (IFNEC) Warsaw Conference on Nuclear Financing'. Invited as expert panelist speaker.
- Paris, France (October 10-14, 2022): 'Électricité de France (EDF), Commissariat à l'énergie atomique et aux énergies alternatives (CEA) and International Atomic Energy Agency (IAEA) Training Course on the Economic Aspects of a New Nuclear Power Programme for a National Position: Paris, Dunkerque & Gravelines'. Invited as expert lecturer and panelist speaker.
- Jakarta, Indonesia (November 7-18, 2022): 'Indonesian National Research and
  Innovation Agency (BRIN) and International Atomic Energy Agency (IAEA) Workshop on
  Financial and Economic Appraisal of Nuclear Newbuild Projects under Uncertainty:
  Jakarta, Indonesia'. Invited as expert lecturer and trainer.
- Chicago (Lemont, IL), USA (October 2-6, 2023; October 3-7, 2022; November 17-19, 2020; July 15-19, 2019; November 12-16, 2018; and November 6-10, 2017): 'Argonne National Laboratory (US Department of Energy) and International Atomic Energy Agency (IAEA) Interregional Advanced Training Course on Nuclear Power Plant Financing and Risk Allocation, Lemont, Illinois, USA'. Invited five (5) times to serve as expert lecturer and trainer for annual interregional training courses.
- Tashkent, Uzbekistan (September 12-15, 2022): 'Uzbekistan Nuclear Energy Agency (UzAtom) and International Atomic Energy Agency (IAEA) National Workshop on Nuclear Power Plant Financing and Contracting'. Invited as an expert speaker and consultant.
- London, United Kingdom (September 7-9, 2022): 'World Nuclear Association (WNA) World Nuclear Symposium 2022'. Invited as an expert panelist speaker.
- Vienna, Austria (November 1, 2021): 'International Bank for Nuclear Infrastructure Implementation Organization Strategic Advisory Group (IBNI-IO SAG) 'Initial Report

- and Action Plan'. As Chairman, Mr. Dean served as the principal author and workstreams coordinator.
- Nairobi, Kenya (September 14-17, 2021): 'Kenya Nuclear Power Energy Agency (NuPEA) and International Atomic Energy Agency (IAEA) Training Course on the Financial Analysis of Nuclear Projects'. Invited as an expert lecturer and trainer.
- Vienna, Austria (July 30 August 3, 2018): 'King Abdullah City for Atomic and Renewable Energy (K.A. CARE) and International Atomic Energy Agency (IAEA) – Workshop on Financing, Procurement, Contracting and Risk Management for Nuclear Project'. Invited as an expert consultant and lecturer.
- Ankara, Turkey (November 20-22, 2017): 'Elektrik Üretim A.Ş. (EÜAŞ) and International Atomic Energy Agency (IAEA) Workshop on Risk Management and Tariff Setting for an NPP: Methods and Tools'. Invited to participate as a mission leader, expert lecturer and trainer.
- Vienna, Austria (August 2-5, 2017): 'International Atomic Energy Agency (IAEA) Technical Cooperation Meeting on the Managing the Financial Risks Associated with Nuclear New Build'. Invited as an expert speaker and panelist.
- Nairobi, Kenya (April 10-13, 2017): 'Kenya Nuclear Electricity Board and International Atomic Energy Agency (IAEA) African Regional Meeting on the Economics of Nuclear Power, Financing and Funding of Nuclear Power Projects and Risk Allocation in Nuclear Power Programs'. Invited as expert panelist speaker.
- Khartoum, Sudan (January 16-18, 2017): 'Sudan Ministry of Water Resources Irrigation and Electricity and International Atomic Energy Agency (IAEA) Sudan National Workshop on Risk Allocation, Alternative Ownership and Contracts in Nuclear Power Development'. Invited to participate as an expert lecturer and trainer.
- Vienna, Austria (December 5-9, 2016): 'International Atomic Energy Agency (IAEA) Technical Meeting on Financial Modelling'. Invited to participate as an expert lecturer and trainer.

## **EDUCATION.**



January 1995 – December 2000

#### **UNIVERSITY OF MINNESOTA – TWIN CITIES CAMPUS**

(Minneapolis and St. Paul, Minnesota, USA)

**Bachelor of Science** with a Major in Mathematical Economics and Minors in Mathematics and Statistics. Additional two (2) years enrollment in the Ph.D program and faculty member (teaching assistant) in Statistics (University of Minnesota School of Statistics).

# MILITARY.



June 1994 – June 2000

# U.S. MARINES WING SUPPORT SQUADRON 471-DET A

(St. Paul, Minnesota, USA)

Reservist duty during university years. Basic Infantry training in Camp Pendleton and MOS training in Camp Lejeune. MWSS 471 Det A Service Station in St. Paul, MN.