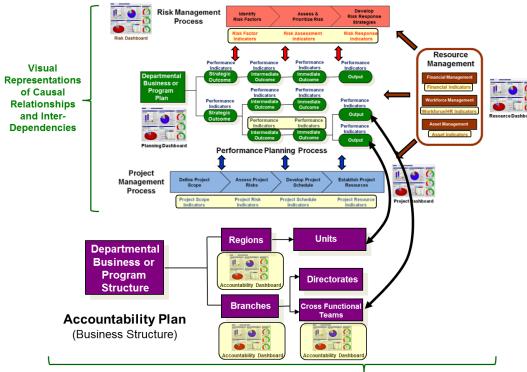


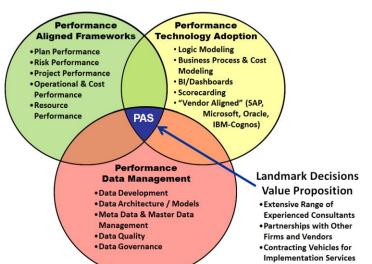
Performance Alignment Solution

Landmark Decisions offers organizations a means to coordinate their focus on Performance through the use of its Performance Alignment Solution (PAS). Founded on the principles of good performance planning (i.e. Logic Models), the solution integrates the performance requirements of Planning, Risk Management, Project Management and Resources Management together with quantitative and qualitative performance information into a holistic performance delivery model as shown on the right.



Qualitative Indicators, Performance Commentary, Anecdotal Evidence, & Supporting Information (Links)

In addition to helping clients develop and/or align their performance content, Landmark encourages the use of enabling dashboarding and scorecarding technology to help organizations visualize the various aspects of their performance planning process and engage all levels of management in the performance process. By understanding a clients' current IT infrastructure, Landmark can assist clients in utilizing PM software that leverages their existing technology investment and/or data structures. The three key implementation components of the *Performance Alignment* Solution are shown below.



Landmark's specific *Performance Alignment* Solution services include:

- Organizational Assessments using a Performance Alignment Maturity Model (PAMM)
- Performance Alignment Training
- Performance Alignment Content Development
- Performance Technology Enablement (via the "4 P's": Proof of Concept, Prototyping, Pilot, Production)

For more details on our *Performance Alignment* Solution or to discuss how Landmark can assist with other performance initiatives, please contact Mike Haley at mhaley@landmark.ca or 1.902.499.5425

LANDMARK DECISIONS INC.