



TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

February 2016

You are invited to our
General Membership Meeting



Thursday, February 18
12:00 noon

Hosted & Sponsored by:

Martin Environmental Services

419 Eastland Road
Dothan, AL 36303

Please RSVP by calling 334-793-6696 or email
hbaofdothan@graceba.net



**Members Do Business
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HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA
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**We extend a sincere thank you to the following
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2015 Awards Night



**Associate of the Year
Derek Sauls
Harris Security**



**2015 Executive Committee
Darryl Matthews, Derek Sauls, Mike Blissett,
Gina Grant McNeal, Ben Saliba & David Brewer**



**Builder of the Year
Bart Liddon
Bart Liddon Homes**



**Bill Mitchem Award
Bill Deloney
Deloney Construction**



**Fred Cherry Award
Jim Martin
Martin Environmental Services**



**Priscilla Isler Award
Jim Waters
Gulfeagle Supply**



**President's Choice Award
Michael Townsend
Townsend Building Supply**



**President's Choice Award
Darryl Matthews
Gulfeagle Supply**



**2015 President - Bart Liddon
2016 President - David Brewer**

**Not Pictured
President's Choice Award
Woody Clark
Builders Lighting & Appliance**

PRESIDENTS MESSAGE.....



Well it is official now; Bart passed the president's gavel last month at the Awards Banquet. He is a hard act to follow as president. Words are not enough to express my appreciation for his unselfish service to our association. I know I will be leaning on his experience for advice as I endeavor to lead the way for 2016.

The Awards Banquet was a great success and very entertaining. The evening was Bart Liddon's last hoorah as outgoing president and his effort was outstanding. Each award that he presented was delivered with a few kinds words about each deserving recipient. Derek Sauls was awarded the Associate of the Year for his zealous work as Associate Council Chairman and his dedicated support of our local events. The prestigious Builder of the Year was awarded to Bart Liddon. He was most deserving of this award as he has been the epitome of the perfect builder member. Bart has not only lead the association as president for 2 years but he has also represented us at National Director meetings, State Board meetings, Builder Trade shows and most of all he has devoted countless volunteer hours on community boards to promote our industry. Congratulations to all our award winners: Bart Liddon, Derek Sauls, Bill Deloney, Jim Waters, Michael Townsend, Darryl Matthews, Jim Martin, and Woody Clark. It was a fantastic night and we also had some special guests there to document the activities. Representatives from Dothan Magazine were present taking random photographs of our members for an upcoming publication. We appreciate the exposure to the community that the Dothan Home Builders Association will receive from their gracious visit.

Our membership meeting this month will be at a new location. Jim Martin of Martin Environmental has invited us to his office for our meeting. This change of scenery will be new for most of us to experience. I am excited about this visit to Jim's operation and to see the growth they have had over the past few years. I believe we will all develop a new appreciation for trash and the people who move it.

Lastly, as you may know we have several State Directors on our local board and they will be attending the State Winter Board meeting on February 16th and 17th in Montgomery. We will get updates from the state HBAA leadership team as well as new programs for the year that we will bring back to share with Dothan membership. In addition, we will be meeting with our Alabama State Legislators to promote the home building industry and ensure they are careful to review legislation with our leadership team that will affect our industry. This is one of your greatest values as a member of the Homebuilders Association. We will be going to Montgomery to let our strong voice of 7300+ members be heard.

David Brewer



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Get the recognition you deserve for your remodeling work!

Make plans now to enter the **2016 AREA COMPETITION**, where remodelers, kitchen & bath specialists, architects, and

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Registration due: Friday, January 15, 2016

Entries due: Friday, February 26, 2016

Awards Banquet: Saturday, April 9, 2016

For details, including photos of the 2015 AREA winning projects, visit:

www.RemodelAlabama.com



Presented by the
HOME BUILDERS ASSOCIATION OF ALABAMA REMODELERS



HOME BUILDERS ASSOCIATION
OF ALABAMA

DON'T MISS THE 2016 HBAA WINTER MEETING

FEBRUARY 16-17, 2016

RENAISSANCE MONTGOMERY HOTEL & SPA

TENTATIVE SCHEDULE

TUESDAY, FEBRUARY 16

7:30 a.m.-6:00 p.m. Registration
 9:00 a.m.-10:00 a.m. Past Associates Committee
 Presidents
 9:30 a.m.-10:30 a.m. Membership
 10:30 a.m.-11:30 a.m. AHB Foundation
 12:30 p.m.-1:30 p.m. Homebuyer Panel
 1:45 p.m.-2:45 p.m. Executive Committee
 2:00 p.m.-3:00 p.m. Land Developers
 2:00 p.m.-3:00 p.m. Executive Officers Council
 3:30 p.m.-4:30 p.m. Governmental Affairs
 5:00 p.m. Buses load for Legislative Reception
 5:30 p.m.-8:00 p.m. Legislative Reception
 (Alabama Dept. of Archives)

WEDNESDAY, FEBRUARY 17

7:00 a.m.-12:00 p.m. Registration
 8:00 a.m.-9:00 a.m. Public Relations
 9:00 a.m.-9:30 a.m. PWB/Associates Reception
 9:00 a.m.-10:00 a.m. Investment Property Owners
 Council
 9:30 a.m.-10:30 a.m. Past State Presidents
 9:45 a.m.-10:30 a.m. Professional Women in Building
 9:45 a.m.-10:45 a.m. Associates/Area Vice Presidents
 10:00 a.m.-11:30 a.m. HBAA Remodelers
 10:45 a.m.-12:00 p.m. Local Presidents
 12:00 p.m.-3:30 p.m. Board of Directors with Lunch
 featuring Dr. Kevin Elko

2016 WINTER MEETING REGISTRATION FORM

Name for badge

Name of spouse/guest for badge

Company name

Address

City State Zip Code

Phone number Fax number

E-mail address

Local association

FEES

Registration fees: \$50 per member \$ _____
 \$25 per spouse/guest \$ _____
 Total \$ _____

Select one of the following payment options:
 ___ Check enclosed (Payable to the HBAA)
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Card # _____

Name as it appears on card (please print)

Signature

Expiration date (m/y) _____

Meetings will be held at the Renaissance
 Montgomery Hotel & Spa, 334-481-5000.

**RESERVATIONS SHOULD BE MADE DIRECTLY WITH
 THE HOTEL BY JANUARY 20, 2016.**
 The room rate is \$132.00 per night.
 Group Code: HBAHBAA

Please call the HBAA at 1-800-745-4222 prior to
 canceling any hotel reservations.

**Return this form with payment to:
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Welcome New Members

Dream Big Construction
Shan Kizziah

Jamer Trucking Inc
Theresa Little

M & A Construction LLC
Juan Martinez

Mallory-Tate Insurance Services
Kim Tate

Cross Road Building Supply
Nathan Kennedy

Argos
Phillip Tidwell

Wiregrass Habitat for Humanity
Amy Schutz

Brackin Wholesale Coatings
Brad Brackin

O & B Properties
Jim Hays

David Strength Painting
David Strength



www.nahb.org/MA



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P.O. Box 1910
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www.sunsouthbank.com

Darryl Matthews
Branch Manager



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2016 Associate Council

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Derek Sauls

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Slingluff United Insurance

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ADK Building Supply

Michael Townsend

Townsend Building Supply

Jim Waters

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Jessie Ingram

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Interlinc Mortgage

Amanda Smith

Mayer Electric

Casey Camp

JM Electric

Tanner Clark

Clark's Flooring

Stacy Hobbs

Century 21 James Grant Realty



Save the Dates for 2016

February

11th Board Meeting

16th-17th HBAA Winter Meeting

18th General Membership Meeting @
Martin Environmental

March

10th Board Meeting

24th ABPAC Golf Tournament

April

14th Board Meeting

21st General Membership Meeting - TBA

May



MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ✦ 83.3% Retention Rate

February Anniversaries

ASSOCIATE MEMBERS

Alabama Power Co	JM Electric Supply
Ameris Bank	James Diehl
BLS Custom Cabinet Design LLC	Levy Greer LLC
Ben Darley Painting Inc	Norandex Bldg Material Distribution
CLM Plumbing & Construction	S & L Contractors, LLC
Circle City Glass	Sign Erectors, Inc
Dan Brown Remodeling	Smith Custom Iron Works
Dodson Construction	Smith's Seamless Floors
Dothan Vault & Septic Tank	Tyndall Federal Credit Union
Eufaula Hardware Store	Vinson Plumbing & Electric
Garner Insurance	Weston Backhoe
J & J Plumbing LLC	Whatley Supply

BUILDER MEMBERS

Brewer Construction	Lake City Builders
Dan Lee Construction	S & J Cobb Construction
Everett Construction	Wilkins Construction

March Anniversaries

ASSOCIATE MEMBERS

C&R Contracting LLC	LDC Incorporated
C&S Heating & Cooling	LJ Smith Stair Systems
City of Dothan	Long's Refrigeration
D&R Homework LLC	McDaniel & Associates
G&G Contractors	Paul Camp Custom Pool Builders LLC
H&M Flooring LLC	Paulk's Service Company Inc
Home Depot	Wallace State Technical College
Johnstone Supply	Wiregrass Construction Co Inc

BUILDER MEMBERS

BH Williams Company	RCS Construction LLC
Doug Lewis Construction Co Inc	Tolleson Construction LLC
Hammer Licensed General Contractor	

Affiliate Members

Olivia Baldwin
Century 21 James Grant Realty

Stacey Hobbs
Century 21 James Grant Realty

Ramona Miley
Berkshire Hathaway Home Services

Lynn Miley
Berkshire Hathaway Home Services

EVENTS CALENDAR

February

Board Meeting

Date: Thursday / Feb 11
Time/Location: 12:00 noon / HBA Office

HBAA Winter Meeting

Date: Tue. - Wed. / Feb 16-17
Time/Location: Montgomery, AL

General Membership Meeting

Date: Thursday / Feb 18
Time/Location: TBA

Eufaula General Membership Meeting

Date: Thursday / Feb 25
Time/Location: 12:00 noon / Eufaula Country Club

March

Board Meeting

Date: Thursday / March 10
Time/Location: 12:00 noon / HBA Office

ABPAC Golf Tournament

Date: Thursday / March 24
Time/Location: 11:00 am / Highland Oaks Golf Course

April

Board Meeting

Date: Thursday / April 14
Time/Location: 12:00 noon / HBA Office

General Membership Meeting

Date: Thursday / April 21
Time/Location: 12:00 noon / TBA



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FROM THE OFFICE...

2016 is off to a great start! We recently held our Awards Night celebration! Thank you to all our sponsors & door prize donors. This event could not be successful without your help! Also, congratulations to all of the award winners! All of you are most deserving!

I hope you will take time to really look over the newsletter this month. Tawanna and I have added several pages about your 3 in 1 membership. When you pay your dues you are a member locally, at a state level and national level! And you are entitled to all of those benefits. Please don't hesitate to call us if we can answer any questions!

Marella

Our deepest sympathies go out to the family of James Grant and to the family of Bruce Rankin.

TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
9. Members-only access to www.nahb.org. No one will appreciate your thriftiness if you're locked out of information you need.
8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.
There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers.
As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.
Do yourself a favor: renew today and stay engaged.

Don't leave the future in someone else's hands. Choose to stay.

Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.



Member Advantage at a Glance www.nahb.org/ma

Houzz - Free access to Houzz Concierge Service, plus special discounts on local advertising programs and up to 10% off Houzz Shop products. Learn more at www.houzz.com/NAHBmembers.

FCA US LLC - A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit www.nahb.org/fca to learn more.

Lowe's - Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR.

General Motors - \$500 private offer on most Buick, Chevrolet and GMC vehicles. Business owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives. Visit www.nahb.org/gm to find out more.

Marsh - Insurance coverage for members, employees and families including major and short-term medical, HSAs, income protection, critical illness, dental, vision, whole- and term-life, and AD&D through the individual marketplace. Group options for more than 50 employees available as well. Call 855-292-8849 or visit <http://Marsh.NAHBExchange.com>

G&K Services - Enjoy up to 20% guaranteed savings off standard pricing on uniforms, facility services, and direct purchase customized apparel. Visit www.eMemberBenefits.com/NAHB or call Your National Account Specialist at 713-967-6214 to request a quote or free site assessment.

AT&T, Verizon, Sprint & T-Mobile - Savings up to 35% including a free analysis of new and existing plans. Program offers free mobile to ANY mobile, free mobile device management, dedicated help desk support, and much more. Visit www.eMemberBenefits.com/NAHB or call 866-430-NAHB (6242).

2-10 Home Buyers Warranty - Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

AXA Equitable - Offers full-service, low-cost retirement plans that can help reduce taxes while saving for life in retirement. Visit www.axa.com/nahb or call 800-523-1125, Option 3, Department 2046 and mention NAHB.

UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 800-MEMBERS (800-636-2377) for more information.

TransFirst - Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free "Savings Analysis" call 800-613-0148 or visit www.TransFirstAssociation.com/NAHB.

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Associated Petroleum Products (APP) - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit www.associatedpetroleum.com/nahb to enroll or call 800-929-5243, Option 6 and mention NAHB.

GEICO - Exclusive NAHB discounts for members on auto insurance. Visit www.geico.com/disc/nahb or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb, or call 800-654-2200 and use CDP# 51046.

Avis - Up to 25% off rental cars and FREE Avis Preferred Service membership at www.avis.com/nahb, or call 800-331-1212 and use AWD code G572900.

Budget - Up to 20% off rental cars and FREE Budget Fastbreak at www.budget.com/nahb, or call 800-283-4387 and use BCD code Z536900.

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 and mention NAHB.

Omaha Steaks - Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

Endless Vacation Rentals - 25% discount on over 200,000 vacation rentals worldwide. Call 877-782-9387 and mention NAHB at time of reservation or go to www.endlessvacationrentals.com/nahb.

Wyndham Hotel Group - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more.

FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421.

NAHB Career Center www.nahb.org/careers - 20% off standard rates for job posting and 15% off other HR services.

HBAA Benefits

Membership in the Home Builders Association of Alabama comes with many benefits to help you and your business. Listed below are just some of the ways that the HBAA is committed to helping its members and building the future of Alabama.

Saving You & Your Company Money

The [Alabama Home Builders Self Insurers Fund](#) offers excellent Workers' Compensation Coverage and safety and loss control services to qualified members. The [Home Builders Association Builders Risk Program](#) is available for residential builders and remodelers. For more information and to find a carrier in your area, contact Helmut Mundt at 855-442-2467.

The [HBAA Member Rebate Program](#) helps builders and remodelers earn money back on products you're likely already using on the jobsite.

Small group health insurance plans are offered through Builder Health Benefits for companies with 2-50 employees. For details, contact Builder Health Benefits at 1-800-672-0023.

The [Verizon Wireless Discount](#) helps you save money on calling plans, phones and accessories.

Protecting & Promoting Our Industry

Active governmental involvement ensures home building issues are addressed in the Alabama legislature.

Statewide public relations campaigns promote the home building industry throughout Alabama and encourage consumers to do business with HBAA members.

The Alabama Remodeling Excellence Awards competition offers remodelers, contractors, kitchen and bath designers, architects and other remodeling industry professionals the opportunity to earn awards and recognition for their outstanding remodeling work in a wide range of categories.

The [Alabama Home Builders Foundation](#) addresses the trade labor shortage by awarding scholarships to train students in building trades, providing career awareness to high school students and working with vocational clubs and high school counselors to encourage more students to choose the building trades as a career.

Keeping You Informed

Publications like [Alabama Homebuilder](#) magazine keep you updated on changes in the industry as well as within HBAA.

The HBAA website's exclusive Members-Only section provides sample contracts, warranty language, online meeting registration, and leasing information for multifamily builders, among other benefits.

Statewide meetings are held three times a year to provide members with valuable networking and educational opportunities.

Boosting Your Professional Development

Special Interest [Councils & Committees](#) address the needs for today's multifaceted home building market. Groups such as the HBAA Remodelers, Professional Women in Building, Investment Property Owners Council and Land Developers Council provide members with information for a distinct area of the building industry.

[Educational Opportunities](#) help you strengthen your potential for growth and success and set yourself apart from your competition by earning professional designations. Designations available through the HBAA's educational classes include Certified Graduate Builder (CGB); Certified Graduate Remodeler (CGR); Certified Graduate Associate (CGA); Certified Green Professional (CGP); Graduate Master Builder (GMB) designations; Certified GreenKey Builder (CGKB); Certified New Home Marketing Professional (CMP); Housing Credit Certified Professional (HCCP); Master Certified Green Professional; and Master in Residential Marketing (MIRM).

For more information on how to become an HBAA member, please contact the [local HBA](#) in your area or call (800) 745-4222.

Scholarships

The Alabama Home Builders Foundation scholarship was founded in 1995 with a mission to help fund deserving students who are interested in pursuing an education in the residential building trades in the state of Alabama. As of 2015, the Foundation has awarded over \$500,000 in scholarship funding has been awarded to over 1,000 students.

Eligibility:

Must be a resident of Alabama

Must be enrolling in, or attending, a junior college, technical school or university in Alabama

Must be enrolled in a construction-related curriculum

Deadline and Submission:

Applications submitted electronically, through the AHB Foundation website, must be received by end-of-business day, March 15th

All mailed applications must be postmarked by March 15th

All faxed and emailed applications must be received by end-of-business day March 15th

Applications should be sent to: Alabama Home Builders Foundation

P.O. Box 241305

Montgomery, AL 36124

Applications can be faxed to: 334-834-5380

Applications can be emailed to: Artemismoore@hbaa.org

Required Attachments:

College or high school transcript (whichever is most recent)

Minimum of one letter of recommendation from an HBAA member, teacher or supervisor

Proof of residency, such as a copy of a state-issued identification or a copy of a utility bill

Skills and Trades AHB Foundation Generally Supports:

Agriscience	Building Science/Construction Engineering
Civil Engineering	Plumbing
Carpentry/Cabinetry	Electrical Engineering
Drafting and Design	Engineering (general)
Electrical Technology	HVAC/HVACR
Graphic Design	Landscaping
Mechanical Engineering	Masonry
Sustainable Construction	

Note: This list is not exclusive to other trades. Should an applicant demonstrate that their education will lead to a career in residential building; the AHB Foundation Scholarship Committee will consider the application for possible funding.

Factors the AHB Foundation Scholarship Committee Considers:

Career Goal

Past Recipient

Financial Need

Academic Achievement

Extra-curricular Activities

Letters of Recommendation

Completeness of Application

Application Received by Deadline

For questions on the application or the application process, please contact Artemis Moore at 334-834-3006 or at: Artemismoore@hbaa.org.



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Contact NPP-Construction Member Support at 800-810-3909 for more information.

CALL 800.810.3909

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JUST THE FACTS ABOUT



The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.

**It PAYS to be a member--
ask us how you can give back to ABPAC today!**



HOME BUILDERS ASSOCIATION OF ALABAMA / 1-800-745-4222 / WWW.HBAA.ORG

NAHB Designations

What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
 - Certified Graduate Associate (CGA)
 - Certified Graduate Builder (CGB)
 - Certified Graduate Remodeler (CGR)
 - Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
 - Graduate Master Builder (GMB)
 - Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
 - Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
 - Master in Residential Marketing (MIRM)

Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.

Get paid for products you already use with the HBAA's newest member benefit--our **MEMBER REBATE PROGRAM!**



Easy online filing eliminates the need to keep up with paperwork. Simply register online and then file for your rebate quarterly.

It PAYS to be a member of the Home Builders Association of Alabama!

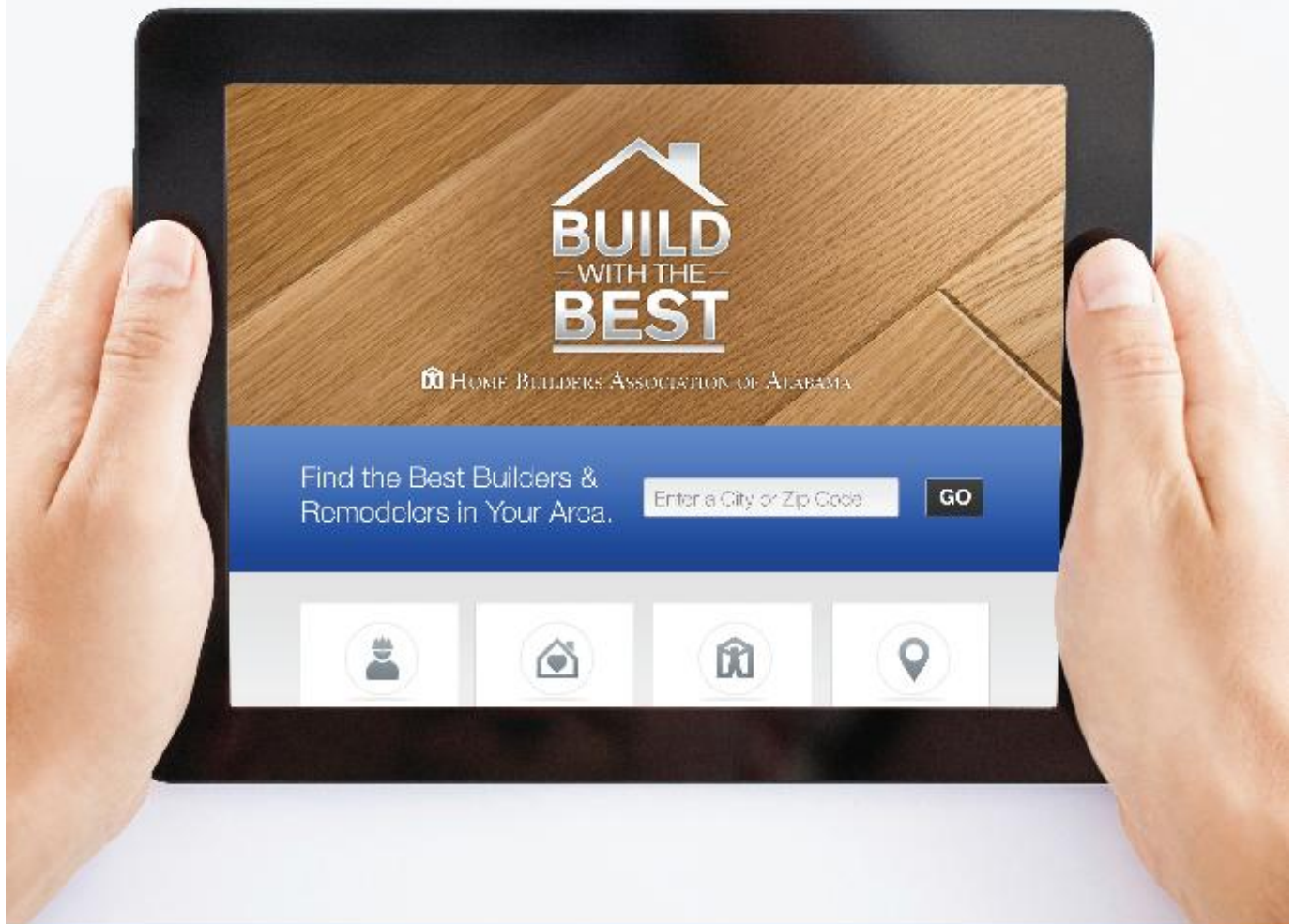
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Klassic Kitchens
Lowe's of Dothan
Mayer Lighting Showroom

AUTO DEALERSHIPS

Solomon Chevrolet Cadillac

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Ameris Bank
Compass Bank
HNB First Bank
Peoples South Bank
Servis First Bank
SunSouth Bank

BRICK SUPPLIERS

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Jenkins Brick & Tile Company, LLC
Whatley Supply

BUILDERS EQUIPMENT & RENTALS

Rental Equipment & Supply Co., LLC

BUILDERS SPECIALTIES

Affordable Solar Hot Water & Power
Buddy's Building Supply
Builder's Lighting & Appliance
Colby Construction Co., Inc.
Dothan Awning Co.
Dothan Discount Bldg. Mat. & Insulation
Dream Big Construction
Easterwood Enterprises
Employment Advocates, LLC
Eufaula Hardware Store
Klassic Kitchens
L J Smith Stair Systems
Lakeside Building Materials, Inc.
Lehman Construction
Nowcom, LLC
Saints Industries
Southern Blowpipe
Southside Granite Co
The Woodpile, Inc.
Wholesale Wood Products

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Klassic Kitchens
Lakeside Building Materials
Lowe's of Dothan
Marvin's Building Materials Eufaula
Norandex Building Materials
Parksite, Inc
Saints Industries
Southeast Fire Protection
Surplus Warehouse
The Woodpile, Inc.
Townsend's Andersen Showroom

Southern Lumber Supply

CABINET SHOPS & SUPPLIES

BLS Custom Cabinet Design, LLC
Darley Cabinetry & Millworks LLC
Easterwood Enterprises
Grantham's Cabinets, Inc.
Klassic Kitchens
Marquis Kitchens & Baths
Sellers Customwood, Inc.
Tri-State Cabinet & Mill Work, LLC
Woodcraft of Dothan, Inc

CARPENTRY & REMODELING

Adkison Steel
Alpha Woodworks, LLC
Anderson Builders & Associates LLC
C&N Construction, LLC
Chad Aycok dba No Limit Construction
Chilton Home Improvements
Colby Construction
D&R Homework
Dan Brown Remodeling
Donald Trawick Construction
Featherston Construction
Gilbert Restoration
Goree Construction
Hammer, LLC
Hathcock Roofing & Remodeling
James Diehl
J&B Custom Carpentry
Jesse Reeves Construction
Laur-Hann
MAK, LLC
RCS Construction
Troy Ginn Remodeling & Renovation
Tyler King dba Kings Residential
WP Home Repairs, LLC

CARPET & FLOORING

Brian-Holloway Carpet One
Builders Lighting
Carpet Discount Barn
Carpetland USA of Dothan
Clark's Hardwood Refinishing
D&R Homework, LLC
Discount Carpet Barn, Inc.
H&M Flooring, LLC
Klassic Kitchens
Smith's Seamless Floors
Snell Flooring LLC
Southern Hardwood Flooring dba Wiregrass Pipe
Stokes Floor Covering
Tri-State Paint

CENTRAL VACUUM SYSTEMS

Builders Lighting & Appliance
Harris Security Systems.
Mayer Lighting Showroom
Sanders Security

CERAMIC TILE

Enterprise Wholesale
Stokes Floor Covering
Tile Time, LLC
Whatley Supply

CITY

City of Dothan

CIVIL ENGINEERING

Northstar Engineering Services, Inc.

CONCRETE PRODUCTS & SUPPLIES, FINISHING DESIGN, CONCRETE PUMPING

Argos Ready Mix, LLC
Bobby White dba Bobby White Construction
C&R Contracting, LLC
CL & Associates, Inc.
Couch USA

Independent Concrete Services
Jones Concrete Finishing, LLC
Peterman's Concrete Finishers
Poole Concrete Contractor
Quality Redi-Mix, LLC
Reeder Concrete
S&L Contractors, LLC
Trawick Concrete Finishers

WILLIAMS'S MASONRY

DOORS & WINDOWS

American Wallzone
Ansley's TKW
D&R Homework, LLC
Dothan Awning Co.
Dunbarton Corporation
Lowe's of Dothan
Shwinco Architectural Products
The Woodpile, Inc.
Townsend's Andersen Showroom

DRAFTING & ARCHITECTS

Gosselin Design

DRYWALL

Circle City Drywall
Grayson Drywall
Harris Drywall
Ivey Drywall.
Red's Painting
Southern Wall Systems, LLC
Steve Brown Drywall
Sutton Drywall

ELECTRICAL SUPPLIES & CONTRACTORS

A/C Electrical & Plumbing
Beall Electric
Builders Lighting & Appliance
C&C Mechanical Contractors
Hathcock Plumbing & Electric
JM Electric Supply
Jackson Gas & Electric Service Co.
Mayer Lighting Showroom
Mike's Plumbing & Electric, LLC
Professional Engineering Services, LLC
Steve's Plumbing & Electric
Trinity & Associates Electrical
Vinson Plumbing & Electric
Watkins Plumbing & Electric

FENCES

Dothan Awning Co.
Fenced In, LLC
Smith Custom Iron Works
Tri-State Fence & Iron Works, Inc.

FRAMING

Adams Construction Company
C&R Contracting, LLC
G&G Contractors
J&S Construction
JD Adkinson Siding
Jimmy Williams Construction
KWT Framing
Levy Greer LLC
Madrid Framing, LLC
Quality Home Building & Renovation Inc.
Super Framers Construction

GARAGE DOORS

MP Garage Doors LLC

GAS

Jackson Gas & Electric
Southeast Alabama Gas District

GLASS, MIRRORS &

GLASS PRODUCTS

Circle City Glass
Dothan Glass
Eufaula Glass

GUTTERS

Dothan Awning Co.
Spann Brothers, LLC

HEATING & AIR CONDITIONING

Bob Woodall Air Care Systems, Inc.
Brown's Heating & AC, LLC
C&C Mechanical Contractors
C&S Heating & Cooling
Cosby's Heating & Cooling - Appl. Svc.
Fail's Heating & Air Conditioning
Jackson Gas & Electric Service, Inc.
Johnstone Supply
Lewis-Smith Supply
Long's Refrigeration
Micheal's Heating & Cooling, Inc.
Olive Industrial, LLC
Paulk's Service Company, Inc.
Quality Sheet Metal and Air, LLC
Warrington Heating & Cooling

INSULATION

Dothan Discount Bldg. Mat. & Insulation
EE Bentley Insulation

INSURANCE

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Flowers Insurance
Garner Insurance
Insurance Center of the Southeast
Mallory-Tate Insurance Services, LLC
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Solomon Insurance
The Eufaula Agency
Young Johnston & Associates

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Wood Backhoe Service

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IRRIGATION & NURSERY

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Murray's Irrigation
Mustard Seed Landscaping, LLC
PC's Nursery & Landscaping, Inc.

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Builder's Lighting & Appliance
Lowe's of Dothan
Mayer Lighting Showroom
**LOT CLEARING, SITE WORK
AND DEMOLITION**
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CL & Associates
Eufaula Equipment Associates, LLC
Lingo Sand
Weston Backhoe
Wood Backhoe Service

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Bello Brick & Masonry
Ben's Masonry
Jim Monk Masonry
Lee Ready Masonry
Norman Scaffold Masonry
M&A Construction LLC
Ricky Starling Masonry
Rock Solid
Southern Masonry
Southside Granite Co.
Terry Clements Masonry

MEDIA & PUBLICATIONS

The Dothan Eagle

METAL WORK

Armour Construction, LLC
Sandra Murdock dba Metal Works
Superior Metal Systems

MORTGAGE COMPANIES

Ameris Bank
Brand Mortgage
Compass Bank
Home Mortgage of America, Inc
InterLinc Mortgage Services, LLC
MidSouth Bank
Mortgage America
Regions Mortgage
SunSouth Bank
Synovus Mortgage
Tyndall Federal Credit Union

NON-PROFIT ORGANIZATIONS

Wiregrass Habitat for Humanity

PAINTS, SUPPLIES & CONTRACTORS

AAAA Construction
BLP Mobile Paints
Ben Darley Painting, Inc.
Brackin Wholesale Coatings
Chad Roberts Paint Contractor, LLC
D&R Homework, LLC
David Strength Painting
Featherston Construction
Ketchum Enterprises, LLC
Paul Govlet dba The Painters Paint Contracting
R and R Painting
Shelco Painting
Sherwin-Williams
T&W Painting
Think South Painting, Inc.
Tri-State Paint LLC

Tye Remodeling
Villani Painting

PAVING

Midsouth Paving, Inc.
Wiregrass Construction Co., Inc.

PEST CONTROL & ENVIRONMENTAL TREATMENT

All Star Pest Control, LLC
Cook's Pest Control
Environmental & Haz Mat Services
Tabor Pest Control
Terminix International

PLUMBING SUPPLIES & CONTRACTORS

AC Electrical & Plumbing
C&C Mechanical Contractors
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Gencon Associates M & U, LLC
Hathcock Plumbing & Electric
J&J Plumbing LLC
Jackson Gas & Electric Service, Inc.
Jones Plumbing, LLC
Kyle's Rod & Rooter, Inc.
Lewis-Smith Supply

Mike's Plumbing & Electric, LLC
Steve's Plumbing & Electric
Vinson Plumbing & Electric
Watkin's Plumbing & Electric

POOLS & COMPONENTS

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Paul Camp Custom Pool Builders, LLC

PROPERTY MANAGEMENT, LAND DEVELOPMENT

O & B Properties
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Stillwater Group

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Berkshire Hathaway HomeService Properties
H&B Adventures
James Grant Realty
Register Realty Co., Inc.
Team Linda Simmons Real Estate
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(See CARPENTRY & REMODELING)

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ROOFING CONTRACTORS & SUPPLIES

APAXX Inc.
C&N Construction Company
CP Roofing
D&R Homework, LLC
Dwayne Welch dba Welch's Roofing
Gilley Roofing
Gulfeagle Supply
Hathcock Roofing & Remodeling
MAC Construction
Mike Goodson Roofing, LLC
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Saints Industries

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Northstar Engineering Services, Inc.

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TRUCKING

Jamer Trucking

TRUSSES

Robert Woodham Construction

Wholesale Wood Products

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Browning Utilities, LLC

Pea River Electric Co-Op

Southeast Alabama Gas District

Wiregrass Electric Co-Op

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Dothan Awning Co.

Homeworks, LLC

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Ronnie Williams Vinyl Service

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WASTE MANAGEMENT

Environmental & Hazmat Services

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Martin Environmental Services

Rental Equipment & Supply Co., Inc.

Waste Management

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BUILDER MEMBER DIRECTORY

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BH Williams Company

Bart Liddon Homes LLC

Blissett Builders

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Bobby Woodham Construction

Brewer Construction, Inc.

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Doug Lewis Construction Co., Inc.

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Hicks Construction

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Jace Johnson Construction, LLC

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RCS Construction, LLC

R S & J Hammer Construction, LLC

Rankin Construction Co., Inc.

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Richardson Construction, LLC

S.A. Jones Construction, Inc.

S&J Cobb Construction

Sewell Construction

Shelley Construction

Smith Construction

Southern Home Builders, LLC

Superior Metal Systems, Inc

Tolleson Construction, LLC

Tom West Company

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LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email koryboling@hbaa.org.



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