



# BAYSHORE PRODUCE

Weekly Market  
Guide  
January 17th  
2019



# Overview / Alerts

## OVERVIEW

---

We are continuing to experience winter weather related issues in our growing regions which has caused quality issues with many of the below commodities. We are keeping a close eye on this and will send out updates accordingly.

## PRODUCT ALERTS

---



Asparagus



Peppers



Celery



Squash



Green Onion



Tomato

# TRANSPORTATION / WEATHER

## TRANSPORTATION

---



EXTREME Rates have improved overall as fuel costs are down, still expecting equipment and driver shortages nationwide. Mexico is experiencing a National Fuel Shortage due to alleged corruption. We have not seen this affect supply crossing into the United States quite yet but it could affect imports in the coming weeks.



## WEATHER

---

**Hermosillo:** Clear and warm days and cold nights.

**Jalisco:** Cloudy chance of rain, cool days and cold nights.

**Coachella:** Clear days and overcast days, cool days and cold nights.

**Yuma:** Clear and cloudy, cool temps.

**Palmetto:** Mixed clear and rain, cool days and nights

# Fruits

## CROP REPORT

---



**Apples** – Good quality on all varieties.



**Avocado** - Quality is good from Mexico. Demand is good with many promotions planned for January as many people start their Big Game ads.



**Banana** - Good quality and improving supply from Central America.



**Blackberries** – Cold days and nights in CA will slow down production along with the possibility of rain. Supplies are expected to be tight and prices are trending higher.



**Blueberries** – Supplies are steady.

**ALERT**



# Fruits

## CROP REPORT

---



**Grapes** - Grapes are very tight as California is just about finished with harvesting. Most customers are switching to imports. Peru and Chile are both running late and light. The industry as of right now does not have enough fruit available to cover orders. This should last for about 10-14 days



**Lemons** - The market is down on larger sizes, with 165 and 200ct seeing lighter supplies. Quality is very good.



**Limes** – Quality is fair with occasional discoloration and mostly larger counts.



**Mangoes** - Good supply and good availability



**Melons Cantaloupe** – Arrivals are steady with sizes trending medium to small (12/15s). Larger fruit is limited. Better supplies, the market has adjusted lower.



# Fruits

## CROP REPORT

---



**Melon Honeydew** - Production out of Honduras has been hit with quality issues. Guatemalan production is battling weaker fields, and Mexican production is very short.



**Oranges** – Good availability across all sizes. Quality and flavor are excellent.



**Pears** - Quality is good with no major issues reported.



**Pineapple** - Steady supply and quality, sizing trending towards 8 count.



**Raspberries** - Supplies are steady, and prices are good.



# Fruits

## CROP REPORT

---



**Strawberries** – The market still remains very active and we continue to see higher price points. We anticipate further improvement over the next two weeks, then we expect the market to tighten back up due to Valentine's Day.



**Watermelon** - Seedless watermelon program has gotten off to a very good start with regards to quality. The market has been extremely limited.



# Vegetable

## CROP REPORT



**Asparagus** – Very little volume continues from Mexico, with even less production from Peru as their season wanes—expect fair to poor quality at best. Overall, supplies will continue to be very tight for at least 7-10 days.



**Broccoli** - Quality is fair to good from the desert regions. The market is active due to lighter supplies



**Cauliflower** - Supplies remain very tight, as the temperatures the week before last slowed the crop down extremely.



**Carrots** – We are seeing shorter supply and prices are higher.



**Corn** – Steady supply and good quality out of Florida.



**Celery** - Volumes are still extremely light. The market will stay high due to weather related issues and slow starts in the Mexican region..





# Vegetable

## CROP REPORT

---



**Cucumber** – The market is active from short supplies as FL production winds down and moves to Honduran imports.



**Eggplant** - Supplies are tight from south FL from cold, with more Choice available than Fancy and more pronounced quality issues. Expect stronger markets.



**Garlic** - Good overall quality with occasional root plate damage.



**Ginger** - Chinese markets are mixed, quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



**Green Cabbage** –Due to the cold weather, there will be lighter supplies for the next two weeks.



**Green Onion** - Quality is fair with occasional discoloration due to rain and cold temps. The market continues to be active due to short supplies.



# Vegetable

## CROP REPORT

---



**Kale** – Quality is fair. The market is active and prices are increasing.



**Lettuce Iceberg** - Quality has been good overall, but there are still signs of frost damage. The market is back to normal after holiday pull. Demand is up



**Leaf Green and Red**- Supplies are fair, due to cold weather impacting our ability to quickly harvest.



**Leaf Romaine** – We are seeing some minor epidermal peel and blistering due to the cold weather in the Imperial Valley.

**Leaf Romaine Hearts** – Due to past and continuing episodes of freezing in the growing areas there could be varying degrees of blister, epidermal peel, and burn.



**Onions** - Sizing and quality has been good/average.



# Vegetable

## CROP REPORT

---



**Pepper, Bell** – The market is high, but steady, as new FL fields begin. Mostly large sizes with Medium, Choice, and Suntan limited with fair quality. Short supplies are expected the next couple of weeks.



**Potato** – Norkotah saw some pressure bruise, but was better by the end of the week. Burbanks have displayed some internal issues, but are hoping to clear up quickly.



**Spinach** - Supplies are good. There could be some quality issues, due to cold weather



**Squash** – The market is very active. Quality is mostly fair to poor and supplies are expected to remain short for 10-14 days. Supplies are limited from cooler temps in south FL, expect to see more scarring, discoloration, and off-sizing, with better quality in zucchini reported.



# Vegetable

## CROP REPORT

---



**Tomato** - Rounds: ESCALATED

Round tomatoes are up this week, due to a limited supply of tomatoes. Florida is producing low volumes as they enter this part of the winter season. Quality looks to be good still.

Romas: Roma prices are down as supply ramps up. Quality is good.

Grapes: Grape tomato prices remain steady and supply is very good out of all growing regions. Quality is good

Cherries: Cherry tomatoes continue to be flat this week. Supply is steady for the time being. Quality is good



# BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact [kenn@bayshoreproduce.net](mailto:kenn@bayshoreproduce.net) and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

## **Bayshore Produce LLC**

11501 NW 107th St.

Suite 105

Miami, Fl. 33178

305-594-4129 office

305-594-4185 fax