

Request for Proposal (RFP) for Partnership for Deployment of a Broadband Network

TITLE: Request for Proposal for Deployment of Cynthiana Broadband Network.

DESCRIPTION: The City of Cynthiana, Kentucky is soliciting sealed proposals for the selection of a partner to work with the City to bring broadband service to the City. The successful Partner will either build, or partner with the City to build, and support a broadband system capable of enhancing broadband connectivity to residents, businesses, and city municipal buildings. The City of Cynthiana reserves the right to reject any and all proposals. More information can be found at www.cynthianaky.com

PRE-BID MEETING: Monday, December 2, 10 am EST City Hall, 141 E. Pike Street, Cynthiana, KY 41031 This meeting is not mandatory for submitting a proposal.

DEADLINE FOR SUBMITTING PROPOSALS: Proposals must be received at the address shown below by 2:00 p.m. EST, January 26, 2019.

PROPOSAL DELIVERY ADDRESS: City Hall, 141 E. Pike Street, Cynthiana, KY 41031 ATTN: Mayor James Smith.

Prebid meeting was held Monday, December 2, 10 am EST City Hall, 141 E. Pike Street, Cynthiana, KY 41031

Question that was asked at the meeting.

Q. Will the schools be potential customers?

A. We don't believe so. All the schools in Kentucky are connected to a high-speed fiber internet and managed through the

BACKGROUND

The City of Cynthiana, Kentucky (City) believes that affordable, reliable, high-speed broadband services are essential to support the needs of our residents, businesses, and community organizations. Bluegrass Area Development District worked with the City to develop a broadband feasibility study; this study can be found at <http://bgadd.org/wp-content/uploads/2019/11/Cynthiana-Broadband-Study-Final-.pdf>. The City is requesting proposals for public-private partnership to complete a community wide broadband network. The goal of the partnership is to use the strengths and assets of each entity to negotiate a balanced partnership that is equally beneficial to the network end user, the City of Cynthiana, and the selected provider. The City of Cynthiana owns three water towers around the city and has utility right-of-way throughout the city.

PUBLIC PRIVATE PARTNERSHIP

The City seeks a partner to design, engineer, project manager, build and operate a city-wide broadband network. The partner will maintain, repair and provide service to customers over the network under contract to the City. The City will purchase and own the industry standard network equipment and infrastructure that the partner requires. The City agrees to work in good faith with the partner to resolve any issues that may arise. The City reserves the right to change partners if the need arises. The City and partner will develop and agree upon a revenue stream for the City for network upkeep.

Construction

This phase includes all basic services of a construction contract, including, but not limited to the following:

1. Acting as project manager for all construction phases.
2. Preparing construction management plan and reviewing of contract construction schedule.
3. Observing or reviewing performance test(s) required by specifications.
4. Making final inspections and submitting a final construction report for the completed project to the city.

Service

This phase includes the partner assuming the operations and maintenance functions of and delivery of services to the residents and businesses. The service phase includes but is not limited to:

1. Funding any drops, and equipment needed to provide retail broadband services to residents, businesses, and community organizations on the customer side.
2. Operating and maintaining functions of the network by taking over all management functions of the community owned infrastructure.
3. Providing an estimated maintenance schedule for the network to the City. If water tanks are used in the network, provider will be responsible for equipment removal and reinstallation during water tank maintenance. Provide plan for continuation on service during partial system downtime for maintenance.
4. Providing competitively priced retail services.
5. Providing billing and provision assistance. The City will have the option to do billing if they so please.

Service expectations:

1. The City expects to meet or beat current broadband standards and have different price points available to customers. Price points and service that doesn't meet current FCC broadband definition is expectable, but some options must exist to meet current FCC broadband standards.
2. The selected provider will be the face of the project to the customer. They will install equipment and services into the customer premises, maintain the equipment and services, provide end customer service, provide equipment and service upgrades, and generally be responsible for customer service and satisfaction.