

How TBR Works

STAFF WRITER

Simple and straight forward. We team with business owners to increase revenues, streamline systems, and enhance the ownership and employee experience. Our expertise lies in increasing sales, improving cash flow and profits, building brand visibility and enhancing the experience of everyone involved in the business.

The steps in our process are:

- 1) We conduct an initial interview.
- 2) Perform a business analysis.
- 3) Deliver a conceptual game plan.

While we're getting to know each other during this process, we'll determine together if what we do is the right fit for both of us. If we believe we can work with you to deliver a significant return on your investment with us, we'll propose a slate of work.

Fees for service are set in relation to the work that needs to be performed and are always scaled to the need of the business, industry and requirements to complete the mission.

Each business is different. No cookie-cutter programs or canned approaches. Every client is as unique to us as each business is to its ownership. Our job is to tailor a set of processes designed to support ownership in achieving better, faster business results.

Most clients are referred to us by their accountant, attorney, tax adviser or a fellow business owner. Other client's find us over the Internet. We also meet folks as we attend social functions or give talks. If you have ever even thought about the idea of shoring up management talent to meet your goals, all you have to do is request a "Competitive Business Analysis." We provide this very important procedure, complimentary, to business owners who are curious about the process.