

ARKANSAS HOME BUILDERS ASSN.

2ND QTR. 2024

arkansashomebuilders.org



CALENDAR OF EVENTS

- NWA PARADE OF HOMES
 - ONLINE 8/16 - 8/18
 - IN PERSON 8/23 - 8/25
- FT SMITH - READY SET GROW
 - JULY 18
- NE AR HBA GOLF TOURNAMENT
 - SEPTEMBER 19
- GLR HBA GOLF TOURNAMENT
 - SEPTEMBER 26

WOULD YOU LIKE TO LIST AN EVENT?
EMAIL: AHBA.STAFF@GMAIL.COM

NAHB
National Association
of Home Builders

**2024 PARTNERS
LISTED BELOW**

Exclusive discounts that benefit you,
your business and your family
nahb.org/Savings

NAHB Member
SAVINGS
Put your membership to work.

T-MOBILE
FOR BUSINESS

LOWE'S PRO

NISSAN

AVIS

Budget

GOODYEAR

Heartland

DELL Technologies

odp
BUSINESS SOLUTIONS™

FARMERS
INSURANCE

CONSTRUCTION
MAGAZINE

HotelPlanner

houzz PRO

RingCentral

VOYAGER

ups

YRC
FREIGHT

NAHB **IBS**

CONTACT YOUR LOCAL FOR EVENTS IN YOUR AREA

CABOT HBA
EXECUTIVE OFFICER: KATIE HAMILTON
PO BOX 1291
CABOT, AR 72023
KHAMILTON@MYFTHL.COM
[YOUR PARAGRAPH TEXT](#)

CLARK COUNTY HBA
PO BOX 502
ARKADELPHIA, AR 71923
PHONE: 501-246-2341

CLEBURNE COUNTY HBA
PO BOX 1325
HEBER SPRINGS, AR 72543
PHONE: 501-362-5693

CRITTENDEN COUNTY HBA
PO BOX 2204
WEST MEMPHIS, AR 72303
PHONE: 901-359-8246
FAX: 870-735-6616
WWW.CRITTENDENCOUNTYHBA.COM

*FAULKNER COUNTY HBA
ASSOCIATION MOVED TO GREATER LITTLE ROCK
PHONE: 501-758-3646
MEREDITH@HBAGLR.COM
WWW.HBAGLR.COM*

GREATER FORT SMITH HBA
EXECUTIVE OFFICER: DEANNE HANKINS
PO BOX 180838
FORT SMITH, AR 72918
PHONE: 479-452-6213
HBA@FORTSMITHHOMEBUILDERS.COM
WWW.FORTSMITHHOMEBUILDERS.COM

HBA OF GREATER LITTLE ROCK
EXECUTIVE OFFICER: MEREDITH POLAND
PO BOX 755
NORTH LITTLE ROCK, AR 72115
PHONE: 501-758-3646
MEREDITH@HBAGLR.COM
WWW.HBAGLR.COM

NORTHEAST ARKANSAS HBA
EXECUTIVE OFFICER: STEPHEN GOAD
PO BOX 17237
JONESBORO, AR 72403
PHONE: 870-219-2059
STEPHEN_GOAD@YAHOO.COM
WWW.NEAHBA.ORG

NORTHWEST ARKANSAS HBA
EXECUTIVE OFFICER: SHANA KASPAREK
NORTHWEST HBA
PO BOX 6187
SPRINGDALE, AR 72766
PHONE: 479-751-6688
EO@NWABUILDERS.COM
WWW.NWAHBA.COM

SALINE HBA
EXECUTIVE OFFICER: AMY WARD
PO BOX 151
BENTON, AR 72018
PHONE: 501-315-6588
FAX: 501-315-6588
SALINEHBA@GMAIL.COM
WWW.SALINEHBA.ORG

SOUTHEAST ARKANSAS HBA
1301 RIDGEWAY, SUITE 1A
PINE BLUFF, AR 71603
PHONE: 870-534-0500
FAX: 870-534-0501

TWIN LAKES HBA
EXECUTIVE OFFICER: TERESA BELL
1520 HWY 62 EAST
MOUNTAIN HOME, AR 72653
PHONE: 870-508-5815
FAX: 870-508-5825
TLHB@TWINLAKESHOMEBUILDERS.COM
WWW.TWINLAKESHOMEBUILDERS.COM

WHITE COUNTY HBA
EXECUTIVE OFFICER
PO BOX 1501
SEARCY, AR 72145-1501



**When one wins,
we all win!**

**“AN NAHB GRAND
AWARD REPRESENTS
GREATER FT SMITH AND
THE ARKANSAS HOME
BUILDERS COMMITMENT
TO ITS MEMBERS AND
CREATING A
WELCOMING
COMMUNITY FOR ALL,”
BILL TRUEX, 2024 NAHB
MEMBERSHIP
COMMITTEE CHAIRMAN
SAID. “NAHB
RECOGNIZES LOCAL
ORGANIZATIONS FOR
THEIR OUTSTANDING
ACHIEVEMENTS IN
MEMBER RECRUITMENT
AND RETENTION EACH
YEAR TO CELEBRATE
THEIR SUCCESS AS WE
STRIVE TO SERVE
EVERYONE IN THE HOME
BUILDING INDUSTRY.”**



You
Did It!

CONGRATULATIONS! DEANNE OF THE GREATER FORT SMITH HBA

WE ARE PLEASED TO INFORM YOU THAT THE GREATER FORT SMITH HBA HAS WON THE NAHB GRAND AWARD FOR NUMERICAL, PERCENTAGE AND AFFILIATE NUMERICAL INCREASE FOR YOUR MEMBERSHIP EFFORTS IN 2023.

YOUR ASSOCIATION TOOK THE LEAD IN GROUP SIZE 6 (50-99 MEMBERS.)

EACH YEAR, ONE HBA FROM EACH GROUP SIZE WITH THE HIGHEST NUMERICAL INCREASE, PERCENTAGE GROWTH, RETENTION RATE AND NUMERICAL INCREASE IN AFFILIATE MEMBERSHIP IS HONORED WITH A GRAND AWARD.

IN RECOGNITION OF YOUR OUTSTANDING ACHIEVEMENT, YOUR ASSOCIATION WILL RECEIVE A PERSONALIZED AWARD FOR YOUR ACCOMPLISHMENTS AND ACKNOWLEDGEMENT ON NAHB'S WEBSITE, BLOG, AND SOCIAL MEDIA CHANNELS.

YOU CAN SEE ALL THE 2023 WINNERS LISTED [HERE](#).

IN ADDITION TO YOUR GRAND AWARD WIN, YOU HAVE QUALIFIED AS A FINALIST FOR THE 2023 NAHB [MEMBERSHIP CUP](#). TO RECEIVE FURTHER CONSIDERATION FOR THIS HONOR, YOUR HBA WILL NEED TO SUBMIT ITS ANNUAL MEMBERSHIP PLAN USED TO ACHIEVE THESE STELLAR RESULTS. THE SUBMITTED PLANS FROM THE TOP FINALISTS WILL THEN BE REVIEWED BY MEMBERS OF THE NAHB MEMBERSHIP COMMITTEE TO DETERMINE THE FINAL WINNER OF THE AWARD. THE NAHB MEMBERSHIP CUP WILL BE AWARDED AT THE [NAHB ASSOCIATION MANAGEMENT CONFERENCE](#), WHICH IS BEING HELD IN SALT LAKE CITY, UTAH ON AUGUST 20-22, 2024.

PLEASE VISIT THE [MEMBERSHIP CUP AWARDS PORTAL](#) AND SUBMIT YOUR APPLICATION MATERIALS BY FRIDAY, JUNE 7. WHILE THE ONLINE PORTAL IS VERY INTUITIVE, PLEASE DO NOT HESITATE TO REACH OUT IF YOU HAVE ANY QUESTIONS ON HOW TO USE IT. YOU CAN SEE EXAMPLES OF PAST AWARD SUBMISSIONS FROM MEMBERSHIP CUP FINALISTS [HERE](#). CONGRATULATIONS AGAIN ON YOUR AWARD AND FOR STANDING OUT AS A LEADER IN MEMBERSHIP FOR THE FEDERATION!

LEGISLATIVE NEWS

FROM THE OFFICE OF OUR LOBBYIST, LUCAS HARGRAVES AND AMANDA STORY

The Arkansas General Assembly convened Monday, June 17, for a three-day special session, called by Governor Sarah Sanders. During the session, legislators voted to lower the top individual income tax rate from 4.4% to 3.9% and also to cut the top corporate income tax rate from 4.8% to 4.3%. Both measures are retroactive to January 1 of this year. Meanwhile, members also passed a measure to increase the homestead tax credit from \$425 to \$500, and to transfer \$290 million to the Restricted Reserve Fund.

Legislators also approved the appropriation for the Arkansas Game and Fish Commission's budget. (They were not able to pass the agency's budget during the recent fiscal session.) The income tax cut is expected to total \$500 million, and the increased homestead tax credit will total \$50 million.

The legislature's Arkansas Legislative Council (ALC) Occupational Licensing Subcommittee has been meeting in the interim, reviewing individual professional licensure programs. The panel will meet again in August and September and then is scheduled to make final recommendations in October for legislation to be considered during the regular session, which convenes in January.

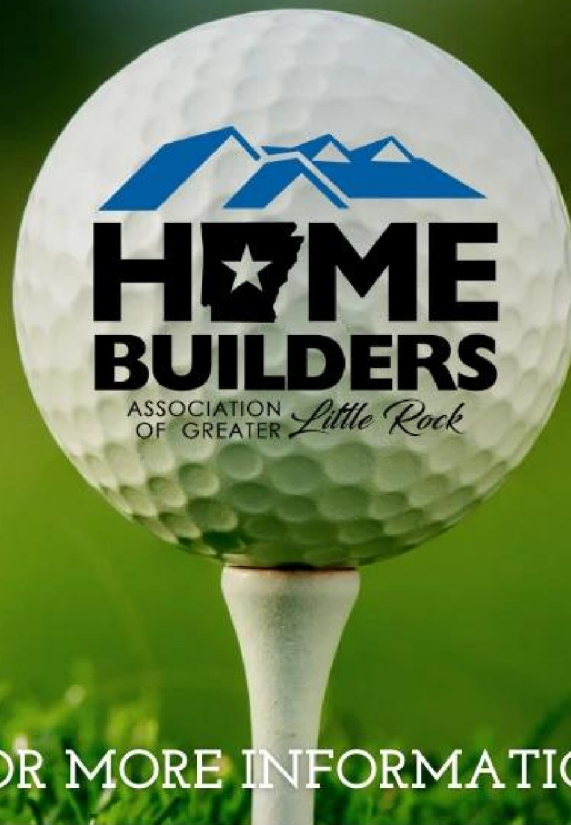


The Arkansas Home Builders Association appreciates the efforts made by the Hargraves office to visit with each local.

29TH ANNUAL
GOLF CLASSIC

SEPTEMBER 26TH

COUNTRY CLUB OF ARKANSAS
MAUMELLE, AR



FOR MORE INFORMATION:

WWW.HBAGLR.COM/GOLF

#3 COUNTRY CLUB CIRCLE
MAUMELLE, AR 72113 UNITED STATES
COUNTRY CLUB OF ARKANSAS
THURSDAY, SEPTEMBER 26, 2024

10:00 AM - REGISTRATION / 11:00 AM - LUNCH / 12:30 PM - SHOTGUN START / 6:00 PM DINNER,
AWARDS & AFTER PARTY (WITH LITTLE ROCK'S OWN "THE HOUNDS")

CONTACT
MEREDITH@HBAGLR.COM

ONLINE BUILDER SHOWCASE

AUGUST 16 – 18

JOIN US FROM THE COMFORT OF YOUR HOME

AS WE TAKE 360 VIRTUAL TOURS OF HOMES FROM BUILDERS
ACROSS NORTHWEST ARKANSAS!

2024 **IN NWA** **PARADE OF HOMES**

IN PERSON

HOME TOURS

AUGUST 23 – 25

MEET BUILDERS

IN THEIR PARADE HOMES

FOR IN-PERSON TOURS.

FRIDAY – SATURDAY:

10AM – 5PM

SUNDAY: 12PM – 5PM

IF ANY ONE EXPERIENCES ANY DIFFICULTIES LOCATING A NISSAN FLEET DEALERSHIP TO TAKE ADVANTAGE OF THE NEW NISSAN SAVINGS PROGRAM, PLEASE REACH OUT TO DAMIAN HERD. SHE IS OUR GO TO PERSON! SHE CAN ASSIST WITH SPECIFIC DEALERSHIP QUESTIONS.

CLICK THE LINK BELOW FOR MORE INFORMATION ON THE NAHB NISSAN PROGRAM

[HTTPS://WWW.NAHB.ORG/NAHB-COMMUNITY/MEMBER-BENEFITS/SAVINGS/NISSAN-VEHICLE-DISCOUNT](https://www.nahb.org/nahb-community/member-benefits/savings/nissan-vehicle-discount)

DAMIAN HERD
NATIONAL SALES - FLEETAIL
NISSAN NORTH AMERICA
PHONE: 615-319-0680
EMAIL: DAMIAN.HERD@NISSAN-USA.COM



NISSAN
BUSINESS
ADVANTAGE.

Exclusive Incentives on your next vehicle available for NAHB Members



This full-line fleet just went corporate.

DEAR FELLOW NAHB MEMBERS:

IT WAS MY PLEASURE TO REPRESENT YOU AS YOUR STATE REPRESENTATIVE FOR ARKANSAS AT THE NAHB LEGISLATIVE AND SPRING LEADERSHIP CONFERENCE HELD IN WASHINGTON, DC ON JUNE 11 THROUGH JUNE 14. NAHB HAS BEEN WORKING FOR YOU AND HAS PREPARED A PRIORITIES FOR HOUSING BROCHURE THAT WE USED TO BRING ATTENTION TO OUR CONGRESSMAN AND SENATORS OF THE ISSUES WITH AFFORDABILITY OF HOUSING.

[HTTPS://WWW.NAHB.ORG/-/MEDIA/NAHB/ADVOCACY/DOCS/TOP-PRIORITIES/BLUEPRINT/HOUSING-AFFORDABILITY-BLUEPRINT.PDF?REV=AFEDDEF27D964E51A5DEF4A0A285CF4A](https://www.nahb.org/-/media/NAHB/ADVOCACY/DOCS/TOP-PRIORITIES/BLUEPRINT/HOUSING-AFFORDABILITY-BLUEPRINT.PDF?REV=AFEDDEF27D964E51A5DEF4A0A285CF4A)

A GROUP OF ARKANSANS MOSTLY FROM CENTRAL ARKANSAS VISITED WITH CONGRESSMAN STEVE WOMACK, CONGRESSMAN RICK CRAWFORD, CONGRESSMAN BRUCE WESTERMAN, AND CONGRESSMAN FRENCH HILL ALONG WITH THEIR STAFF MEMBERS AND PRESENTED OUR ISSUES TO THEM. THEY WERE ALL GOOD LISTENERS AND I BELIEVE WE WERE HEARD VERY WELL. WE WILL NEED TO CONTINUE TO ELECT REPRESENTATIVES THAT HEAR OUR CONCERNS AND VOTE FOR ISSUES THAT ARE PRO HOUSING.

ADDITIONALLY, I ATTENDED THE BOARD OF DIRECTORS MEETING ON YOUR BEHALF TO GUIDE THE ASSOCIATION IN A DIRECTION THAT IS BOTH PROACTIVE AND DRIVEN TO PROVIDE OUR MEMBERS WITH THE SERVICES THEY NEED TO ADVANCE THE INDUSTRY. I SERVE AS THE VICE CHAIRMAN OF THE MEMBERSHIP COMMITTEE AS WELL AND I HOPE EACH AND EVERY LOCAL WITH TAKE PART IN THE MEMBERSHIP DRIVE THIS FALL TO HELP BUILD OUR ASSOCIATION STRONG SO THAT WE CAN CONTINUE TO BUILD THE AMERICAN DREAM OF HOME OWNERSHIP.

I WOULD LIKE TO GIVE A SHOUT OUT TO THE FORT SMITH HBA FOR WINNING AN AWARD FOR MEMBERSHIP RECRUITMENT. IT'S BEEN A LONG TIME SINCE I HEARD AN ARKANSAS LOCAL WIN AN AWARD AT A NATIONAL MEETING. WAY TO GO GUYS AND GALS AND BE SURE TO TELL US YOUR SECRETS!!

THOSE IN ATTENDANCE AT THIS MEETING WERE AS FOLLOWS:

**JIM CARR, UNIVERSITY OF ARKANSAS AT LITTLE ROCK GREATER LITTLE ROCK HBA
NATHAN COOPER AND SON BLAKE, RIVER VALLEY BUILDERS GREATER LITTLE ROCK HBA
JOHN TURNER, TURNER AND SONS, BUILDERS GREATER LITTLE ROCK HBA
JOSH CARSON, RAUSCH COLEMAN NORTHWEST ARKANSAS HBA
KRISTEN PECK, RAUSCH COLEMAN NORTHWEST ARKANSAS HBA**

I WANT TO THANK THOSE INDIVIDUALS WHO TOOK TIME FROM THEIR WORK SCHEDULES TO ATTEND THIS CONFERENCE AND REPRESENT ALL ARKANSAS BUILDERS AND ASSOCIATES AT THIS CONFERENCE. WORKING TOGETHER WE CAN MAKE A DIFFERENCE.

SINCERELY,

**KEITH A. WINGFIELD, LEED AP, CGB, CGP
RIVER ROCK BUILDERS, LLC
WWW.RIVERROCKBUILDERS.NET**





GREATER FORT SMITH ASSOCIATION OF
HOME BUILDERS

READY SET

GROW

A SEED STARTING WORKSHOP FOR KIDS

July 18, 2024

10am - 12pm

Supplies sponsored by:



Event Location



**BURTON
POOLS & SPAS**

6121 S. Zero Street

Join us to learn about planting seeds and caring for plants.

\$5 Registration fee will get you a Sonic Coupon Card, Coupon for free Sonic Slush and planting seeds of your choice with all the supplies.

NORTHEAST ARKANSAS HOMEBUILDERS

THE NORTHEAST ARKANSAS HOMEBUILDER'S ASSOCIATION WILL
HOLD THE ANNUAL GOLF TOURNAMENT THURSDAY, SEPTEMBER 19TH
– SAGE MEADOWS GOLF COURSE

MORNING TEE-OFF 8:00 AM – AFTERNOON TEE-OFF: 1:00PM

4 PERSON TEAM \$400.00

HOLE SPONSORSHIP \$200.00

LUNCH: 11:30 – LUNCH PROVIDED BY JONESBORO OVERHEAD
DOOR/TRI-COUNTY GARAGE DOOR

HOLE-IN-ONE PRIZE: \$5000.00 SPONSORED BY MID-SOUTH PLUMBING
& ELECTRIC

CLOSEST TO PIN/LONGEST DRIVE PRIZE PROVIDED BY SOUND
CONCEPTS

CLICK HERE FOR THE [SIGNUP FORM](#)



Member Benefit to Active Builder & Remodeler Members of the Arkansas HBA

HBA Rebates has partnered with dozens of the industry's leading
Manufacturers to strengthen loyalty with HBA Members.

[Sign Up Today](#)



AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
BMW	Save up to \$1,500 on a new BMW or up to \$500 on a new MINI	BMW	memberdeals.com/nahb/shopping.php?category=autosub-brnws&login=1
GOODYEAR	Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Service	nahb.org/goodyear
NISSAN	Save \$400 to \$3,000 on sedans, crossovers, SUVs and trucks.	Nissan	nahb.org/nissan

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
LOWE'S	5% off in store, plus 2% statement credit with Commercial Account (CCA) or Lowe's Business Advantage (LBA). 5-10% off on in stores using any payment method.	Building Materials	lowes.com/nahb 877-435-2440

WIRELESS

COMPANY	SAVINGS	PRODUCTS	INFO
T-MOBILE	Save 12% on wireless.	Cell Phones, Internet, Plans & More	nahb.org/t-mobile

TRAVEL & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
AVIS	Save up to 30% off Avis P/R NOW rates when making a reservation with Avis Worldwide Discount (AWD) number 6572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #6572900
BUDGET	Save up to 35% off Budget P/R NOW rates when making a reservation using Budget Customer Discount (BCD) number 253800.	Rental Cars	budget.com/nahb 800-233-4387 BCD #253800
HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 800-497-2175
MEMBER DEALS	Up to 50% off	Theme Parks, Movie Tickets, Concerts, Water Parks & Gift Cards	memberdeals.com/nahb/login 877-579-1201
SAM'S CLUB	Save over 60% on a new membership plus exclusive travel and entertainment credit.	Club Membership	memberdeals.com/nahb/samsclub php?sub=psdagssta&oneview&id=323&login=1

Health & Wellness

COMPANY	SAVINGS	PRODUCTS	INFO
ACTIVE & FIT DIRECT	Find your perfect gym for \$28/month.	Fitness Membership	nahb.org/nahb-community/member-benefits/savings/activeandfit

NAHB Members Saved over **\$40,000,000** last year

FUEL

COMPANY	SAVINGS	PRODUCTS	INFO
 VOYAGER	Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings & Fleet Management	usbank.com/splash/corporate-payments/transportation/nahb.html

BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computers & Hardware	dell.com/nahb 800-757-8442
 ODP BUSINESS SOLUTIONS	Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
 UPS SHIPPING	Flat-rate pricing. 50% discount for next day shipping, 30% for ground commercial/residential.	Business Shipping	1800members.com/nahb 800-MEMBERS
 YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	1800members.com/nahb 800-MEMBERS
 RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message, Video & Phone	ringcentral.com/nahb 800-417-0930
 HEARTLAND	Merchant processing and payroll solutions at reduced fees for NAHB Members	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148

INSURANCE

COMPANY	SAVINGS	PRODUCTS	INFO
 FARMERS INSURANCE	Choose an insurance plan that fits you and save at least 10%.	Personal & Business Insurance Needs	farmersinsurancechoice.com/nahb 888-528-0530

NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
 NAHB INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
 STRUCTURE PRODUCTIONS	Discounts on professional video and television production services.	Visual Media	structure-productions.com
 NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
 HOUSINGECONOMICS	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
 BUILDERBOOKS	10% off books. Up to 45% off research.	Books	builderbooks.com
 ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

*Discounts are as of 2/9/24 & subject to change at any time. Visit nahb.org/savings for latest deals & limited time offers.