

Modular 75 Hour NYS Salesperson Qualifying Program

Location: 2304 Wehrle Drive Williamsville NY 14221

+Program Options+

Basic \$475 – Includes all basic materials necessary.

Premium \$525 – Includes everything above, Android Tablet & discounts on CE

Professional \$550 – Incl. everything above and **SIGNIFICANT** discounts on CE.

Missed sessions can be made up at subsequent sessions of future offerings at no extra charge.



Receive an Android Tablet when you upgrade to the Premium or Professional Package!

Mail payments to: WNY School of RE
2304 Wehrle Dr. Williamsville NY 14221

30 Hr. GAP course:
Session "I thru N" \$249
Grants 19.5 hrs of NYS CE

Need to finish QUICK?
Attend Day Sessions – ask for details.

Modular means that if you start with Session D you'll finish in the next series with Session C (every night's a different topic so it's okay)!

Students frequently begin after Session A – they love that every night is a different topic so they don't feel like they're missing anything!

Begin ANY Tues or Wed evening and finish about 6 weeks later!

If you choose our DAY option, pay \$550 & you're entitled to attend both day & evening classes – please note: NO discounts included or an Android tablet.

Day classes run each week from 9:45 – 5:30pm (Monday through Thursday).

Text us 24 hours a day at: 914-768-XXXX

Session	Date	Topic	Time / Day or Evening
A	Jan 7	License Law & Law of Agency	5:30 – 10:45pm / Tues. evening
B	Jan 8	Law of Agency	5:30 – 10:45pm / Wed. evening
C	Jan 14	Law of Agency & Legal Issues	5:30 – 10:45pm / Tues. evening
D	Jan 15	Legal Issues	5:30 – 10:45pm / Wed. evening
E	Jan 21	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Tues. evening
F	Jan 22	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Wed. evening
G	Jan 28	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Tues. evening
H	Jan 29	Construction, Environmental & Valuation	5:30 – 10:45pm / Wed. evening
I	Feb 4	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Tues. evening
J	Feb 5	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Wed. evening
K	Feb 11	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Tues. evening
L	Feb 12	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Wed. evening
M	Feb 18	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Tues. evening
N	Feb 19	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Wed. evening
A	Feb 25	License Law & Law of Agency	5:30 – 10:45pm / Tues. evening
B	Feb 26	Law of Agency	5:30 – 10:45pm / Wed. evening
C	Mar 3	Law of Agency & Legal Issues	5:30 – 10:45pm / Tues. evening
D	Mar 4	Legal Issues	5:30 – 10:45pm / Wed. evening
E	Mar 10	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Tues. evening
F	Mar 11	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Wed. evening
G	Mar 17	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Tues. evening
H	Mar 18	Construction, Environmental & Valuation	5:30 – 10:45pm / Wed. evening
I	Mar 24	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Tues. evening
J	Mar 25	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Wed. evening
K	Mar 31	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Tues. evening
L	Apr 1	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Wed. evening
M	Apr 7	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Tues. evening
N	Apr 8	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Wed. evening
A	Apr 15	License Law & Law of Agency	5:30 – 10:45pm / Wed. evening
B	Apr 20	Law of Agency	5:30 – 10:45pm / Mon. evening>>>>Note (change from normal scheduling)
C	Apr 21	Law of Agency & Legal Issues	5:30 – 10:45pm / Tues. evening
D	Apr 28	Legal Issues	5:30 – 10:45pm / Tues. evening
E	Apr 29	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Wed. evening
F	May 5	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Tues. evening
G	May 6	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Wed. evening
H	May 12	Construction, Environmental & Valuation	5:30 – 10:45pm / Tues. evening
I	May 13	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Wed. evening
J	May 19	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Tues. evening
K	May 20	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Wed. evening
L	May 27	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Wed. evening
M	Jun 2	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Wed. evening
N	Jun 3	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Tues. evening
A	Jun 9	License Law & Law of Agency	5:30 – 10:45pm / Tues. evening
B	Jun 10	Law of Agency	5:30 – 10:45pm / Wed. evening
C	Jun 16	Law of Agency & Legal Issues	5:30 – 10:45pm / Tues. evening
D	Jun 17	Legal Issues	5:30 – 10:45pm / Wed. evening
E	Jun 23	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Tues. evening
F	Jun 24	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Wed. evening
G	Jun 30	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Tues. evening
H	July 1	Construction, Environmental & Valuation	5:30 – 10:45pm / Wed. evening
I	July 7	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Tues. evening
J	July 8	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Wed. evening
K	July 14	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Tues. evening
L	July 15	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Wed. evening
M	July 21	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Tues. evening
N	July 22	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Wed. evening

Modular means that if you start with Session D you'll finish in the next series with Session C (every night's a different topic so it's okay)!

A	July 28	License Law & Law of Agency	5:30 – 10:45pm / Tues. evening
B	July 29	Law of Agency	5:30 – 10:45pm / Wed. evening
C	Aug 4	Law of Agency & Legal Issues	5:30 – 10:45pm / Tues. evening
D	Aug 5	Legal Issues	5:30 – 10:45pm / Wed. evening
E	Aug 11	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Tues. evening
F	Aug 12	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Wed. evening
G	Aug 18	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Tues. evening
H	Aug 19	Construction, Environmental & Valuation	5:30 – 10:45pm / Wed. evening
I	Aug 25	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Tues. evening
J	Aug 26	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Wed. evening
K	Sep 1	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Tues. evening
L	Sep 2	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Wed. evening
M	Sep 9	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Wed. evening
N	Sep 15	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Tues. evening
A	Sep 16	License Law & Law of Agency	5:30 – 10:45pm / Wed. evening
B	Sep 22	Law of Agency	5:30 – 10:45pm / Tues. evening
C	Sep 23	Law of Agency & Legal Issues	5:30 – 10:45pm / Wed. evening
D	Sep 29	Legal Issues	5:30 – 10:45pm / Tues. evening
E	Sep 30	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Wed. evening
F	Oct 6	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Tues. evening
G	Oct 7	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Wed. evening
H	Oct 13	Construction, Environmental & Valuation	5:30 – 10:45pm / Tues. evening
I	Oct 14	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Wed. evening
J	Oct 20	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Tues. evening
K	Oct 21	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Wed. evening
L	Oct 27	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Tues. evening
M	Oct 28	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Wed. evening
N	Nov 3	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Tues. evening
A	Nov 4	License Law & Law of Agency	5:30 – 10:45pm / Wed. evening
B	Nov 10	Law of Agency	5:30 – 10:45pm / Tues. evening
C	Nov 11	Law of Agency & Legal Issues	5:30 – 10:45pm / Wed. evening
D	Nov 17	Legal Issues	5:30 – 10:45pm / Tues. evening
E	Nov 18	Legal Issues, Contract of Sale/Leases	5:30 – 10:45pm / Wed. evening
F	Dec 1	Contract of Sale/Leases & Finance	5:30 – 10:45pm / Tues. evening
G	Dec 2	Finance, Land Use Regs & Construction	5:30 – 10:45pm / Wed. evening
H	Dec 3	Construction, Environmental & Valuation	5:30 – 10:45pm / Thurs. evening
I	Dec 8	Valuation/Pricing Properties, Human Rights & Math	5:30 – 10:45pm / Tues. evening
J	Dec 9	Math, Municipal Agencies, Insurance & Prop. Taxes	5:30 – 10:45pm / Wed. evening
K	Dec 10	Taxes/Assessments and Condos/Cooperatives	5:30 – 10:45pm / Thurs. evening
L	Dec 15	Condos/Cooperatives & Commercial/Investment	5:30 – 10:45pm / Tues. evening
M	Dec 16	Commercial/Investment & Income Tax Issues	5:30 – 10:45pm / Wed. evening
N	Dec 17	Comm/Investment, Mtg. Broker/Prop. Mgmt & Tax	5:30 – 10:45pm / Thurs. evening

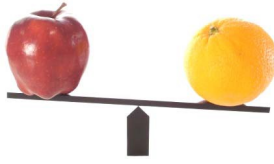
If you choose our DAY option, pay \$550 & you're entitled to attend both day & evening classes – please note: NO discounts included or an Android tablet.

The minimum passing grade for the school and state exam is 70%. Please note: if you attend one evening there is a maximum of 50% you may be refunded – two or more evenings result in no refund should you change your mind. Lost certificates require a \$30 fee. We offer a review course for \$200 which includes all materials but you cannot re-take the school exam – tuition for the review program is for 6 months only.

Effective January 9, 2020 the textbook fee if purchased with the any package is \$15 (separate fee) or \$40 if purchased separately.

Make sure to send a text to our **text-only** line for information about our FREE EXTRA exam review options to:

914-768-8797



Don't Compare Apples to Oranges!

Not all REAL ESTATE LICENSING SCHOOLS are the same

**Western NY RE&Broker
Training School**

Cusack Center & Others

➤ Do you usually have to attend weekends as well as evenings?	No	Yes
➤ Do you have online practice questions included for additional review?	Yes	No
➤ Do you provide an AUDIO CD for my car for extra practice (or for my phone)?	Yes	No
➤ Do you provide an ANDROID TABLET to do practice questions easily anywhere?	Yes	No
➤ Do you have guest speakers who are specialists that add real world CURRENT info?	Yes	Sometimes
➤ Is there a FREE REVIEW DVD included to help with challenging parts of the program?	Yes	No
➤ Are there different packages available that will SAVE me money on future CE required?	Yes	No
➤ Do you allow past students to sit in on a few sessions for refresher if necessary?	Yes	No
➤ Are you the most affordable school west of Albany for LIVE training?	Yes	No
➤ If I sign up for the ONLINE class, can I attend some evening LIVE sessions?	Yes	No
➤ Do you offer financial aid or assistance?	Yes	No
➤ Do you offer a modular format that allows me to start and finish all necessary segments?	Yes	No
➤ Do you offer a 24 hour 7 day a week TEXT ONLY number if I have any questions?	Yes	No
➤ If I sign up for the DAY PROGRAM can I also take evening sessions to finish more QUICKLY ?	Yes	No
➤ Do you have instructors with various specialties teach various segments to bring in their specialized first-hand knowledge into the classroom?	Yes	No
➤ Some schools are located at very busy intersections (where you sit in traffic for LONG periods of time) is that an issue here?	No	Yes

Please read: If you have **ever** been convicted of any misdemeanor or felony anywhere, please contact the school as there are preliminary things you need to consider before applying for a NYS professional license. Students are encouraged to read the school refund policy located on our web site prior to registration. If you need to finish more quickly, pay just \$30 and come in to do our Instructor-led day sessions (each day equates to one evening class) offered Monday through Thursdays all year long. You can do this to make up sessions you missed OR wait and do it when it loops around again and then there's no fee. Speak to a representative for more information. We encourage you to read the complete brochure for this program for more information. With our modular program you can start ANY evening and complete less than 7 weeks later. For example, if you start on session D, you will complete in the next series on session C. Once we hand you your tablet in class there is no refund. Your tuition is good for TWO year from the date you begin. No more than 2 classes may be missed without the need to make up based on NYS minimum attendance requirements. This mandatory course prepares you to take the NYS exam which is offered weekly in downtown Buffalo. The minimum passing grade for the school and state exam is 70%. Please note: if you attend one evening there is a maximum of 50% you may be refunded – two or more evenings result in no refund should you change your mind. Lost certificates require a \$30 fee. We offer a review course for \$200 which includes all materials but you cannot re-take the school exam – tuition for the review program is for 6 months only.

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