

**SOCIETY of ST. VINCENT de PAUL EXETER
ANNUAL MEETING – NOVEMBER 9, 2016
MINUTES of the MEETING**

Call to Order: Cleo Castonguay

Opening Prayer: Kevin Joyce

Approval of October's Minutes: Cleo Castonguay

Dinner: Organized by Molly Zirillo

Treasurers Report for October 2016:

Donations and Disbursements: October

- Donations totaled \$16,319.
- Client, Operational & Mortgage Expenditures totaled \$17,586.
- Expenditures exceeded donations by \$1,267.

Organizations contributing this month were Crosbie Consulting, Granite United Way, Exeter Warrant Article, New Hampshire Machine Products, Give With Liberty (Mutual), ExxonMobil Fund, Congregational Church of Exeter and a RiverWoods Gala auction payment. The SVdP Annual Appeal collected a record \$34,525.

YTD expenses were 21% above and revenue 9% below last October's YTD amounts. Food purchases, Rent/Mortgage Assistance, Emergency Housing and Dental/Medical expenses were all significantly above last year's amounts. Auto Repairs, Utility Assistance and Other Client Aid are below last year's levels.

FUND BALANCES

	<u>THIS MONTH</u>	<u>LAST MONTH</u>	<u>START OF YEAR</u>
Operating Expense Funds:	\$ 9,406	\$ 9,357	\$ 66,142
Grant Project Funds:	11,764	13,151	38,290
Reserve Funds:	42,262	42,191	41,675
Mortgage Balance	234,584	234,584	144,948

The YTD cash flow is negative \$82,740. The RiverWoods Gala funds may not be received until December which is a concern for general operating expenses and food purchase expense without using reserve funds. To be conservative, we are paying interest and principal on our mortgage, but not contributing an additional per month to reduce the principal.

No grants were received in October.

OCTOBER ACTIVITY

During October, St. Vincent de Paul had:

	<u>THIS MONTH</u>	<u>YEAR TO DATE</u>	<u>2015 YTD COMPARISON</u>
Client Households Served	238	2,556	0%
New Client Households	25	270	+14%
Food Bags Distributed - Clients	2,531	27,934	0%
Food Bags Distributed – Agencies	204	1,140	-42%
Total Food Bags Distributed	2,735	29,074	-3%
Meals Provided	24,379	228,271	-3%
Dental Van Clients	21	240	+44%
Dental Hygiene Clients	11	81	
Dental Client Subsidies	\$811	\$5,756	+50%
Food Purchase Expense	\$2,919	\$51,723	+13%
Rent/Mortgage Assistance	\$500	\$10,247	+53%
Auto Repair Assistance	\$ 0	\$3,589	-15%

The food pantry has had an increase in activity beginning in June that was the result of the implementation of the dedicated senior day.

Executive Director's Report: Molly Zirillo

Notes from Molly Zirillo's PowerPoint presentation at the meeting:

- Staff: Molly Zirillo - Executive Director
Bettina Rickenbach- Grant Writer,
National Able - Charlie Pasno, Sandee Risner, and Rob Etkin
Vista Member- Katelyn Monroe
- In-House Collaborating Partners:
Monday: Homeless Outreach – Rockingham Community Action – Keith
Tuesday: VITA – Volunteer Income Tax Assistance
Wednesday: Families First Medical – Dr. Coop
Medicaid Enrollment- Susan Turner
Thursday: Fuel Assistance – Rockingham Community Action – Joanne
Dental Hygiene – Families First - Dawn
Friday: Dental Services – Families First
N.H. Employment Security – 1st and 3rd Fridays – Amy
- Senior Food Pantry:
 - Held on the 4th Thursday of the month from 9:30–11:00 AM
 - Averages 22 client households
 - Different service featured each month like Service Link, REAP, Senior Counseling, Hannaford's Pharmacist
- Eat Right Tonight:
 - Grant program funded by SVdP National to introduce healthy food pantry friendly dishes.

- Lesley Morgan will be filmed each month demonstrating how to prepare the dish and it will be shown throughout the month on the lobby monitor.
- At select food pantry sessions it will be prepared, clients can sample the dish, and take home the recipe and ingredients.
- The segment filmed in September will be featured on EWTN as a unique program offered by SVdP Exeter.

Grant Report: Bettina Rickenbach

12 Month Cycle – Grants Received:

Grantor	Grant Purpose	Date	Amount
Eventide Home	Seniors	12/15	\$16,000
Exeter New Car Dealers	General Expenses	12/15	1,000
Bauman Family Found.	General Expenses	12/15	5,000
People’s United Bank	Milk, Butter, Eggs	6/16	4,000
Agnes Lindsey Trust	Shelving & Storage	4/16	2,500
Bishop’s Charitable	Summer food program	5/16	5,000
SVdP National Council	Systemic Change	7/16	5,000
Horne Family Foundation	General Expenses	6/16	5,000
Home Depot	Landscaping	4/16	75
Exeter Warrant Article	General Expenses	4/16	2,500
Maull-Fountain Fdn.	Organic Food Purchase	5/16	2,000
Provident Bank E-Vote	General Expenses	6/16	1,434
Diocese CRS Rice Bowl	Food Purchase	7/16	1,000
Christ Church	Gas Vouchers	6/16	500
Exeter Rotary Club	Dental Program	6/16	1,500
UWofMB&MV Family Fund	General Expenses	7/16	3,665
Delta Dental	Dental Program	9/16	2,500
NH Charitable Fdn.	Client Financial Aid	9/16	5,000
Salvation Army	Client Vouchers	10/16	1,500
EFSP- Phase 33	Food Purchase	10/16	1,450
Exeter Warrant Article	General Expenses		5,000
Rogers Family Fdn.	Food Purchase		10,000
Smauel Hunt Fdn.	Food Purchase		10,000
Eventide Home	Seniors & Dental		25,000
12 Month Total			\$66,624

*The two largest categories were 28% for General Expenses and 24% for Seniors.

Chairperson’s Annual Report: Cleo Castonguay

Video film by Bettina - Visit Society of St. Vincent de Paul on YouTube

New programs for 2016-2017:

- Alliance for Substance Abuse Prevention: Collaborative effort to create community change that leads to a decrease in substance abuse.
 - Coalition has both executive and regular coalition meetings monthly (open to the public).
 - ASAP uses the Strategic Prevention Framework (SAF) to provide a strong foundation for all coalition efforts.
 - Coalition Partners: Exeter Hospital and Exeter Police Department
- Prison Re-entry Program:
 - Will “fill the gap” – between inmates and sustained success.
 - The first few hours of release are critical: The released need transportation and housing, but have no resources.
 - Prison can exacerbate - lack of education, problem solving skills, resiliency.
- Exeter Eyesight: Christopher Turner, O.D.
 - New collaboration for vision services for clients.
- Refurbishing the Dental RV:
 - The undercarriage is slowly rusting and steel frame must be reinforced.
 - Condition is caused by lack of use by ourselves and Exeter Hospital over the past four years and the RV will require new shocks, breaks, etc. to be road worthy.
- Upgrading our computer network:
 - We’ve outgrown our storage capacity and are on the border-line for future growth.
 - This is a danger zone for back-up ability.
 - “Journal” will soon need an upgrade.

Food Pantry Report: Leah Grant

Leah gave an update on the October Food Pantry activity.

Food Drives:

- November drives include the annual Boy Scouts, Seacoast School of Technology, and Sterling Hill drives.
- Local Schools do drives throughout the year – like the Main Street School “Hygiene Food Drive”
- “Stuff the Bus” in the spring helps prepare for the summer program.

Election of Officers: Kevin Joyce

President- Cleo Castonguay

Vice President- Helen Clement

Treasurer- Dwight Totten

Secretary: Lorraine E. Stordy

Appreciation of leaving Board Members and new Board Members: Cleo Castonguay

Leaving Board Members: Herb Salls & Sally Coleman

New Board Members elected: Dick Martel & Patricia Lovejoy

Closing Prayer: Kevin Joyce

If you have any questions about what was presented at the Annual Meeting, please contact Cleo Castonguay.