

<b>Statistics - Marin County</b>				
<b>SINGLE FAMILY HOMES</b>	<b>12/3/19</b>	<b>12/10/19</b>	<b>12/17/19</b>	<b>12/24/19</b>
Active Single Family Homes	403	362	312	263
LY-Active Sgl Family Homes	450	409	359	311
% Change	-10.4%	-11.5%	-13.1%	-15.4%
Average List Price	\$2,788,992	\$2,876,552	\$2,933,019	\$3,157,316
Price per Sq. Ft.	\$886	\$912	\$930	\$966
Days on Market	114	121	127	141
Contingent & Pending	159	132	120	101
Actives Only	244	230	192	162
TOTAL Cont/Pend/Actives	403	362	312	263
Contingent & Pending/TOTAL	39.45%	36.46%	38.46%	38.40%
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Year to Date Sales	2092	2134	2177	2221
Last Year's Sales (same time period)	2055	2099	2130	2165
% Change	1.8%	1.7%	2.2%	2.6%
List Price	\$1,704,112	\$1,698,866	\$1,699,900	\$1,703,029
Sales Price	\$1,661,886	\$1,655,792	\$1,654,937	\$1,657,531
Sales % vs List Price	98%	97%	97%	97%
\$ per Sq. Ft., Sales Price	\$728	\$727	\$727	\$727
Days on Market	54	55	55	56
Last Year's Sales Price	\$1,687,496	\$1,691,597	\$1,690,152	\$1,683,278
Appreciation	-1.5%	-2.1%	-2.1%	-1.5%
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<b>CONDOS</b>				
Active Condominiums	118	114	103	91
LY-Active Condominiums	104	96	94	82
% Change	13.46%	18.75%	9.57%	10.98%
Average List Price	\$812,353	\$738,752	\$726,696	\$722,653
Price per Sq. Ft.	\$562	\$557	\$548	\$546
Days on Market	75	78	82	88
Contingent & Pending	42	45	41	33
Actives Only	76	69	62	58
TOTAL Cont/Pend/Actives	118	114	103	91
Contingent & Pending/TOTAL	35.59%	39.47%	39.81%	36.26%
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Year to Date Sales	551	559	571	582
Last Year's Sales (same time period)	557	566	574	583
% Change	-1.08%	-1.24%	-0.52%	-0.17%
List Price	\$733,343	\$732,806	\$734,179	\$733,276
Sales Price	\$720,567	\$720,010	\$721,284	\$720,141
Sales % vs List Price	98.26%	98.25%	98.24%	98.21%
\$ per Sq. Ft., Sales Price	\$561	\$561	\$562	\$561
Days on Market	55	56	56	56
Last Year's Sales Price	\$730,188	\$728,653	\$727,634	\$725,818
Appreciation	-1%	-1%	-1%	-1%