

WOSSA 23rd Annual Education & Exhibitor Conference

January 25th and 26th, 2019

Greater Tacoma Convention & Trade Center
1500 Broadway, Tacoma, WA 98402



Important information to earn your CEU's!

You must have your Conference CEU sheet stamped at the following session intervals:

After General Session ends at 9:30AM. At the end of each session in any of your TRACK session rooms.

Failure to do so will prevent you from getting your CEU Conference Certificate. When you leave, you MUST turn in your stamped CEU Sheet

Thursday: 01.24.19 - Conference Program						
NOON	4:00 PM	EXHIBITOR SET-UP				
FRIDAY: 01.25.19 - Conference Program						
7:00 AM	8:00 AM	Check-In: Starts at 7:00 AM - 3rd Floor Registration				
7:00 AM	8:00 AM	Continental Breakfast - 5th Floor Exhibit Hall				
8:00 AM	8:15 AM	Introduction & Welcome - Josh Gunia & Chuck Ahrens, Executive Director: 3rd Floor - Ballroom A / B				
8:20 AM	9:50 AM	General Session - Keynote: <i>Limiting Beliefs</i> Mike Agugliaro - CEO Warrior: 3rd Floor - Ballroom A / B				
Room Number		Meeting Room 315	Meeting Room 316	Meeting Room 317	Meeting Room 318	Meeting Room 407
10:00 AM	11:30 AM	<i>Simplex & MVP Panel Troubleshooting / Pump Package Maintenance</i> Ryan Cook Orenco	<i>Introduction to ATU's</i> Jeremiah Gunia - A Advanced Septic Services	<i>Insight Into On-Site Earthwork</i> Larry Purdum Apex Septic Design	<i>A Case Study in LHI OSS Management</i> John Kiess Kitsap County Health Department	<i>Marketing for Success in your Business</i> Mike Agugliaro - CEO Warrior
11:30 AM	1:00 PM	LUNCH / Exhibit Hall Open - 5th Floor Exhibit Hall				
Room Number		Meeting Room 315	Meeting Room 316	Meeting Room 317	Meeting Room 318	Meeting Room 407
1:00 PM	1:50 PM	<i>Electrical Safety Essentials for On-Site</i> Russ Davis FloHawks	<i>Oscar Wastewater Treatment Technology Updates</i> Dave Lowe Lowridge On-Site Technology	<i>Basics of OSS Component Installation</i> Jeremiah Gunia - A Advanced Septic Services	<i>At the State Level : Updates from DOL and DOH for Designers</i> Ric Wilkerson - Wilkerson & Assoc. Ken Fuller - DOL Jeremy Simmons - DOH	<i>Reach Customers Online with Google / Get Found on Google Search and Maps</i> Corissa Saint Laurent GOOGLE GYBO Trainer
2:00 PM	2:50 PM					
3:00 PM	3:50 PM	<i>What Do All These Acronym's Mean?</i> Jeremiah Gunia - A Advanced Septic Services	<i>When Good Enough Just Isn't Good Enough in OSS</i> Justin Wells - Baker Septic	<i>Best Practice for Septic Tank Installation</i> Claude Goguen - National Precast Concrete Assoc.	<i>Making Sense of Soil Redox</i> Nancy Darling	<i>The Power of the Right Schedule</i> Frank Pereira Coleman Consulting
4:00 PM	4:50 PM	<i>What Do All These Acronym's Mean? Cont...</i> Jeremiah Gunia - A Advanced Septic Services	<i>Craft3/Dept. of Ecology – Clean Water lending / Cultural Resources & IDP</i> Jena Ross - Craft3	<i>Best Practice for Watertight Precast Tanks</i> Claude Goguen - National Precast Concrete Assoc.		<i>Entrepreneurial Equation for Business Owners</i> Joseph Crest Edward Jones
5:00 PM	6:00PM	Exhibitor Reception With Hors D'oeuvres and Refreshments Provided: 5th Floor Exhibit Hall				
6:00 PM	9:00 PM	WOSSA Dinner & Entertainment "Scholarship / Legislative Fundraiser": 5th Floor Exhibit Hall				

SATURDAY 01.26.19 - Conference Program

7:00 AM	8:00 AM	Single Day Check-In Starts at 7:00 AM - 3rd Floor Registration				
7:30 AM	8:00 AM	Continental Breakfast / Announcements - Chuck Ahrens, Executive Director: 5th Floor Exhibit Hall				
Room Number		Meeting Room 315	Meeting Room 316	Meeting Room 317	Meeting Room 318	Meeting Room 407
8:00 AM	8:55 AM	<i>Homes for Our Troops Project</i> Andrew Crumie Jr. Eljen Corporation		<i>Safe Septic Systems</i> Claude Goguen - National Precast Concrete Assoc.	<i>OSS Management Plans, a Pumpers Perspective</i> Ronnie Tamez First Call Septic	<i>NOWRA: A National Voice for OSS</i> Jim Bell BioMicrobics
9:05 AM	10:30 AM	<i>Introduction to Drip Disposal in OSS</i> Jeremiah Gunia - A Advanced Septic Services	<i>OSS Pumps, What do I Need to Know</i> Russ Davis FloHawks	<i>Vacuum Excavation, The Future of Moving the Earth</i> Brett Wise Owen Equipment	<i>How to Effectively Use Onsite Treatment Approaches for High Strength Wastewater</i> Jim Bell Bio Microbics	<i>Asset Protection for Your Business</i> Larry Oxenham American Society for Asset Protection
10:30 AM	12:00 PM	Exhibit Hall Open / Equipment Roe D Hoe 5th Floor Exhibit Hall				
12:00 PM	1:00 PM	LUNCH / Exhibit Hall Open - 5th Floor Exhibit Hall Recognition Program & Introduction of 2019 WOSSA Board Josh Gunia 2019 WOSSA President				
Room Number		Meeting Room 315	Meeting Room 316	Meeting Room 317	Meeting Room 318	Meeting Room 407
1:00 PM	2:25 PM	<i>Advanced Drip Disposal in OSS</i> Jeremiah Gunia - A Advanced Septic Services	<i>Servicing Grease Traps</i> Ryan Ambler Drain-Pro	<i>Solutions , Innovations in Wastewater Treatment</i> Peter Janicki / Shawn Grow Janicki Bioenery	<i>Treatment Process / Treatment Technologies</i> Dave Lowe Lowridge On-Site	<i>Equipment Financing, What You Need to Know</i> Mike Schultz AP Equipment Financing
				<i>The ROAD to a SAFE Company</i> Jimmy Hesketh A Advanced Septic	<i>Using Social Media to Grow Your Business</i> Brett Wise Owen Equipment	Keeping Cool, Calm, Collected & Healthy When the Pressure Is On Martha Bryan
2:35 PM	4:00 PM	<i>What is the Future of Wastewater</i> Jeremiah Gunia A Advanced Septic Services		<i>Installation Training</i> Matt Gibbs Roth	<i>Overview of Commercial AdvanTex and O&M</i> Keven Kelley Orenco	The Employee's Role In Service Excellence Martha Bryan

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to the Registration Desk.**

Please See Registration Desk With Any Questions

