

11 October 2017

Consumer Cyclical | Entertainment

## Spackman Entertainment Group

**Buy** (Maintained)

### Transforming Through Acquisitions

Target Price: SGD0.20  
 Price: SGD0.12  
 Market Cap: USD39.5m  
 Bloomberg Ticker: SEG SP

**Spackman has announced the acquisition of Take Pictures for a total consideration of SGD3.9m, payable via SGD0.59m in cash and the issuance of 25.7m new Spackman shares at a premium price of SGD0.13/share. It also bought back SMG stock at USD3/share, for a total of USD2.7m, payable by issuing 28.45m new Spackman shares, also at SGD0.13/share. With the expected dilution, our TP dips to SGD0.20 (from SGD0.23, 67% upside). However, with its greater capacity to produce more movies coupled with the strong pipeline of new movies to be launched in 2018, we maintain our BUY call on the stock.**

#### Share Data

Avg Daily Turnover (SGD/USD) 1.49m/1.10m  
 52-wk Price low/high (SGD) 0.10 - 0.20  
 Free Float (%) 58  
 Shares outstanding (m) 517  
 Estimated Return 67%

#### Shareholders (%)

Spackman Equities Group 33.0  
 Lee Yoo Jin 5.0  
 Hun Lee Tae 3.1

#### Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(39.6)	1.8	(12.1)	(34.1)	(4.1)
Relative	(53.8)	(0.1)	(13.4)	(37.5)	(18.7)

Source: Bloomberg

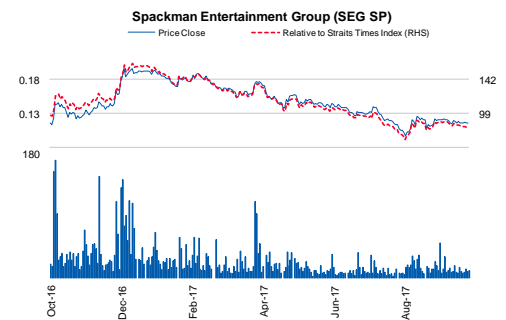
**Acquires Take Pictures.** Take Pictures, which owns 100% of Studio Take, is a motion picture production company founded by veteran movie producer, Mr Song Dae-chan. The acquisition may likely add movie production capacity for Spackman Entertainment Group (Spackman) and increase the number of movies produced to 3-4 a year, from 1-2 a year. It would also help cushion earnings from fluctuating greatly. Take Pictures has a robust pipeline of projects that are targeted to be launched over the next few years.

**Issuing shares at a premium price of SGD0.13/share.** Spackman will also be purchasing USD2.7m worth of Spackman Media Group (SMG) shares at USD3/share. This, together with the acquisition of Take Pictures, would be majority-funded by issuing a total of 54.13m new Spackman shares at a premium price of SGD0.13/share. We think that this move is positive, as it shows the vendors' strong confidence in Spackman's outlook.

**Two blockbusters in 2018.** *Golden Slumber*, a remake of the 2010 Japanese film with the same name, is based on a novel by Isaka Kotaro and will star A-list Korean artists like Mr Kang Dong Won and Ms Han Hyo Joo. It is slated to be launched in Feb 2018.

Another upcoming title, *Sovereign Default*, is a historical financial thriller depicting the behind-the-scenes story of the tumultuous week leading up to the rescue package agreed upon between the International Monetary Fund (IMF) and the Republic of Korea to prevent bankruptcy. Filming is scheduled to commence at end-2017 or early 2018, with the release slated for 2H18.

**Maintain BUY, with a lower DCF-derived TP of SGD0.20.** We believe that management may likely acquire more companies in an effort to reshape its business model and diversify its revenue stream, as well as secure more recurring revenue. As a result of the dilution stemming from the new share issuances, which account for 12% of the current total number of shares, our TP is lowered to SGD0.20. However, we believe the share price has fallen quite sharply and is now at an attractive level. This, coupled with the greater capacity to produce more movies as well as a strong pipeline of new movies launching in 2018, underpins our positive view on its outlook. We maintain our BUY rating on the stock. A downside risk to our call is a poor reception to its movies.



Source: Bloomberg

Forecasts and Valuations	Dec-15	Dec-16	Dec-17F	Dec-18F	Dec-19F
Total turnover (USDm)	17.8	14.5	17.0	26.7	26.4
Reported net profit (USDm)	(1.27)	(3.24)	2.76	4.41	6.24
Recurring net profit (USDm)	(1.62)	(3.24)	2.76	4.41	6.24
Recurring net profit growth (%)	(80.0)	100.2	0.0	59.9	41.6
Recurring EPS (USD)	(0.00)	(0.01)	0.01	0.01	0.01
DPS (USD)	na	na	0.001	0.001	0.001
Recurring P/E (x)	na	na	16.0	10.0	7.1
P/B (x)	2.26	2.88	3.09	2.42	1.85
P/CF (x)	na	7.2	8.7	11.0	6.8
Dividend Yield (%)	na	na	0.6	1.0	1.4
EV/EBITDA (x)	na	na	7.36	4.21	2.34
Return on average equity (%)	(8.1)	(24.1)	21.1	27.1	29.6
Net debt to equity	net cash	net cash	net cash	net cash	net cash
Our vs consensus EPS (adjusted)					

Source: Company data, RHB

#### Analyst

Jarick Seet  
 +65 6232 3891  
[jarick.seet@rhbgroup.com](mailto:jarick.seet@rhbgroup.com)



## Financial Exhibits

Financial model updated on : 2017-10-11.

Asia	<b>Financial summary</b>	<b>Dec-15</b>	<b>Dec-16</b>	<b>Dec-17F</b>	<b>Dec-18F</b>	<b>Dec-19F</b>
Singapore	Recurring EPS (USD)	(0.00)	(0.01)	0.01	0.01	0.01
Consumer Cyclical	EPS (USD)	(0.00)	(0.01)	0.01	0.01	0.01
<b>Spackman</b>	DPS (USD)	0.000	0.000	0.001	0.001	0.001
Bloomberg	BVPS (USD)	0.04	0.03	0.03	0.04	0.05
SEG SP	Weighted avg adjusted shares (m)	399	463	517	517	517
<b>Buy</b>						
	<b>Valuation basis</b>					
	16x FY17F P/E, backed by DCF					
	<b>Key drivers</b>					
	i. Success in its upcoming movies;					
	ii. Partnership deals.					
	<b>Key risks</b>					
	Reception of movies produced directly linking to ticket sales					
	<b>Company Profile</b>					
	Spackman Entertainment Group's businesses span theatrical motion pictures, documentaries, talent management as well as studio photography. With three film production labels at the core operations of the business, the company is primarily involved in producing, presenting and distributing films.					
	<b>Valuation metrics</b>	<b>Dec-15</b>	<b>Dec-16</b>	<b>Dec-17F</b>	<b>Dec-18F</b>	<b>Dec-19F</b>
	Recurring P/E (x)	na	na	16.0	10.0	7.1
	P/E (x)	na	na	16.0	10.0	7.1
	P/B (x)	2.26	2.88	3.09	2.42	1.85
	FCF Yield (%)	(56.7)	11.3	11.1	8.7	14.2
	Dividend Yield (%)	0.0	0.0	0.6	1.0	1.4
	EV/EBITDA (x)	na	na	7.36	4.21	2.34
	EV/EBIT (x)	na	na	7.89	4.39	2.41
	<b>Income statement (USDm)</b>	<b>Dec-15</b>	<b>Dec-16</b>	<b>Dec-17F</b>	<b>Dec-18F</b>	<b>Dec-19F</b>
	Total turnover	17.8	14.5	17.0	26.7	26.4
	Gross profit	7.8	1.3	5.7	7.5	8.6
	EBITDA	(0.9)	(2.5)	3.7	5.8	8.0
	Depreciation and amortisation	(0.1)	(0.2)	(0.2)	(0.2)	(0.2)
	Operating profit	(1.0)	(2.7)	3.5	5.5	7.8
	Net interest	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)
	Exceptional income - net	0.2	0.0	0.0	0.0	0.0
	Pre-tax profit	(0.9)	(2.8)	3.4	5.4	7.6
	Taxation	(0.4)	(0.4)	(0.6)	(1.0)	(1.4)
	Recurring net profit	(1.6)	(3.2)	2.8	4.4	6.2
	<b>Cash flow (USDm)</b>	<b>Dec-15</b>	<b>Dec-16</b>	<b>Dec-17F</b>	<b>Dec-18F</b>	<b>Dec-19F</b>
	Change in working capital	(19.7)	8.4	2.0	(0.8)	(0.1)
	Cash flow from operations	(16.6)	5.5	5.1	4.0	6.5
	Capex	(2.8)	(1.0)	(0.2)	(0.2)	(0.2)
	Cash flow from investing activities	(7.9)	(1.0)	(0.2)	(0.2)	(0.2)
	Dividends paid	0.0	0.0	(0.3)	(0.4)	(0.6)
	Cash flow from financing activities	16.7	(0.1)	0.6	0.4	(0.8)
	Cash at beginning of period	12.2	4.1	8.5	14.0	18.2
	Net change in cash	(7.7)	4.4	5.5	4.3	5.5
	Ending balance cash	4.1	8.5	14.0	18.2	23.8
	<b>Balance sheet (USDm)</b>	<b>Dec-15</b>	<b>Dec-16</b>	<b>Dec-17F</b>	<b>Dec-18F</b>	<b>Dec-19F</b>
	Total cash and equivalents	11.0	15.4	20.9	25.1	30.6
	Tangible fixed assets	3.3	4.1	4.1	4.0	4.0
	Intangible assets	0.8	0.8	0.8	0.8	0.8
	Total investments	3.6	3.6	3.6	3.6	3.6
	Total other assets	1.8	1.8	1.8	1.8	1.8
	Total assets	57.3	51.6	45.8	53.5	58.7
	Short-term debt	3.1	3.1	4.1	5.1	5.1
	Total long-term debt	2.0	2.0	2.0	2.0	2.0
	Other liabilities	0.0	0.0	0.0	0.0	0.0
	Total liabilities	40.6	38.1	29.9	33.6	33.2
	Shareholders' equity	15.1	11.8	14.3	18.3	23.9
	Minority interests	1.6	1.6	1.6	1.6	1.6
	Total equity	16.7	13.5	15.9	19.9	25.5
	Net debt	(5.9)	(10.3)	(14.8)	(18.0)	(23.6)
	Total liabilities & equity	57.3	51.6	45.8	53.5	58.7
	<b>Key metrics</b>	<b>Dec-15</b>	<b>Dec-16</b>	<b>Dec-17F</b>	<b>Dec-18F</b>	<b>Dec-19F</b>
	Revenue growth (%)	13.9	(18.4)	17.2	57.3	(1.1)
	Recurrent EPS growth (%)	(80.0)	72.4	0.0	59.9	41.6
	Gross margin (%)	44.1	8.8	33.5	28.1	32.4
	Operating EBITDA margin (%)	(5.1)	(17.6)	22.0	21.6	30.3
	Net profit margin (%)	(7.2)	(22.3)	16.2	16.5	23.6
	Capex/sales (%)	15.7	6.9	1.2	0.7	0.8
	Interest cover (x)	(13.7)	(27.0)	28.6	38.9	54.7

Source: Company data, RHB

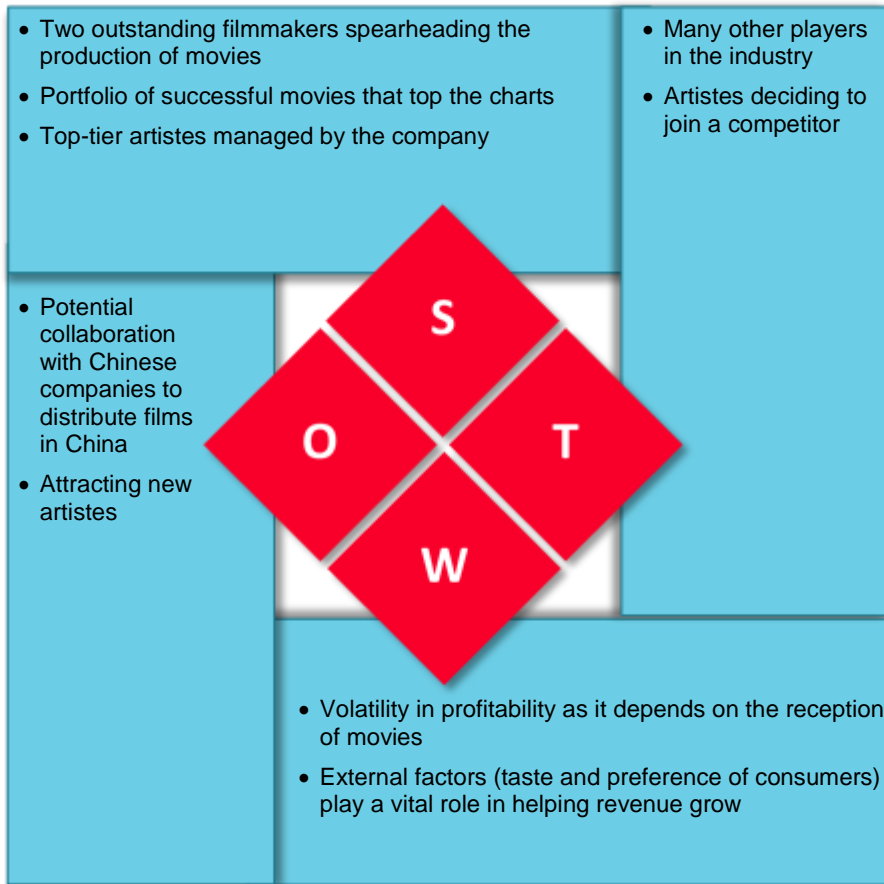
Figure 1: Studio Take's tentative line-up (subject to changes)

NO.	PROJECT	KOREAN TITLE	STATUS	GENRE	PARTIES
1	DAMAGE	돌멩이	Pre-production	Human Drama	Director: Kim Jung Sik; Writer: Lee Shin Ji
2	21 <sup>ST</sup> MONSTER	21 세기 괴물	Development	Human Thriller	Director: Mr. Gil, Writer: Shin So Hee
3	THE GIRL I KILLED	내가죽인그녀	Development	Mystery Melodrama	Writers: Cho Yeon Soo, Jun Sun Young
4	THE LAST CRIME	마지막범죄	Development	Crime Action	Director: Kim Jae Won
5	THE LAST PUZZLE	마지막퍼즐	Development	Crime Action Noir	Director: Huh Dam
6	HELLO HAWAII	안녕하와이	Development	Romantic Melo	Writer: Lee Shin Ji
7	HAPPY TOWER	행복타워	Development	SF Human Drama	
8	LIKE RAINDREW	이슬처럼	Development	Comic Drama	Writer: Cho Young Soo
9	YANGPU	양푸	Development	Human Drama	Writers: Studio Take
10	THE PRIESTS 2	검은사제들 2	Development	Action Drama	Writers: Studio Take

\*Subject to changes

Source: Company data

## SWOT Analysis



## Recommendation Chart



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2017-08-15	Buy	0.23	0.10
2017-04-05	Buy	0.27	0.16
2017-01-08	Buy	0.32	0.19
2016-12-27	Buy	0.32	0.19
2016-10-12	Buy	0.22	0.11

Source: RHB, Bloomberg

## RHB Guide to Investment Ratings

**Buy:** Share price may exceed 10% over the next 12 months

**Trading Buy:** Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain

**Neutral:** Share price may fall within the range of +/- 10% over the next 12 months

**Take Profit:** Target price has been attained. Look to accumulate at lower levels

**Sell:** Share price may fall by more than 10% over the next 12 months

**Not Rated:** Stock is not within regular research coverage

## Investment Research Disclaimers

RHB has issued this report for information purposes only. This report is intended for circulation amongst RHB and its affiliates' clients generally or such persons as may be deemed eligible by RHB to receive this report and does not have regard to the specific investment objectives, financial situation and the particular needs of any specific person who may receive this report. This report is not intended, and should not under any circumstances be construed as, an offer or a solicitation of an offer to buy or sell the securities referred to herein or any related financial instruments.

This report may further consist of, whether in whole or in part, summaries, research, compilations, extracts or analysis that has been prepared by RHB's strategic, joint venture and/or business partners. No representation or warranty (express or implied) is given as to the accuracy or completeness of such information and accordingly investors should make their own informed decisions before relying on the same.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to the applicable laws or regulations. By accepting this report, the recipient hereof (i) represents and warrants that it is lawfully able to receive this document under the laws and regulations of the jurisdiction in which it is located or other applicable laws and (ii) acknowledges and agrees to be bound by the limitations contained herein. Any failure to comply with these limitations may constitute a violation of applicable laws.

All the information contained herein is based upon publicly available information and has been obtained from sources that RHB believes to be reliable and correct at the time of issue of this report. However, such sources have not been independently verified by RHB and/or its affiliates and this report does not purport to contain all information that a prospective investor may require. The opinions expressed herein are RHB's present opinions only and are subject to change without prior notice. RHB is not under any obligation to update or keep current the information and opinions expressed herein or to provide the recipient with access to any additional information. Consequently, RHB does not guarantee, represent or warrant, expressly or impliedly, as to the adequacy, accuracy, reliability, fairness or completeness of the information and opinion contained in this report. Neither RHB (including its officers, directors, associates, connected parties, and/or employees) nor does any of its agents accept any liability for any direct, indirect or consequential losses, loss of profits and/or damages that may arise from the use or reliance of this research report and/or further communications given in relation to this report. Any such responsibility or liability is hereby expressly disclaimed.

Whilst every effort is made to ensure that statement of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable and must not be construed as a representation that the matters referred to therein will occur. Different assumptions by RHB or any other source may yield substantially different results and recommendations contained on one type of research product may differ from recommendations contained in other types of research. The performance of currencies may affect the value of, or income from, the securities or any other financial instruments referenced in this report. Holders of depositary receipts backed by the securities discussed in this report assume currency risk. Past performance is not a guide to future performance. Income from investments may fluctuate. The price or value of the investments to which this report relates, either directly or indirectly, may fall or rise against the interest of investors.

This report does not purport to be comprehensive or to contain all the information that a prospective investor may need in order to make an investment decision. The recipient of this report is making its own independent assessment and decisions regarding any securities or financial instruments referenced herein. Any investment discussed or recommended in this report may be unsuitable for an investor depending on the investor's specific investment objectives and financial position. The material in this report is general information intended for recipients who understand the risks of investing in financial instruments. This report does not take into account whether an investment or course of action and any associated risks are suitable for the recipient. Any recommendations contained in this report must therefore not be relied upon as investment advice based on the recipient's personal circumstances. Investors should make their own independent evaluation of the information contained herein, consider their own investment objective, financial situation and particular needs and seek their own financial, business, legal, tax and other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report.

This report may contain forward-looking statements which are often but not always identified by the use of words such as "believe", "estimate", "intend" and "expect" and statements that an event or result "may", "will" or "might" occur or be achieved and other similar expressions. Such forward-looking statements are based on assumptions made and information currently available to RHB and are subject to known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievement to be materially different from any future results, performance or achievement, expressed or implied by such forward-looking statements. Caution should be taken with respect to such statements and recipients of this report should not place undue reliance on any such forward-looking statements. RHB expressly disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

The use of any website to access this report electronically is done at the recipient's own risk, and it is the recipient's sole responsibility to take precautions to ensure that it is free from viruses or other items of a destructive nature. This report may also provide the addresses of, or contain hyperlinks to, websites. RHB takes no responsibility for the content contained therein. Such addresses or hyperlinks (including addresses or hyperlinks to RHB own website material) are provided solely for the recipient's convenience. The information and the content of the linked site do not in any way form part of this report. Accessing such website or following such link through the report or RHB website shall be at the recipient's own risk.

This report may contain information obtained from third parties. Third party content providers do not guarantee the accuracy, completeness, timeliness or

availability of any information and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such content. Third party content providers give no express or implied warranties, including, but not limited to, any warranties of merchantability or fitness for a particular purpose or use. Third party content providers shall not be liable for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including lost income or profits and opportunity costs) in connection with any use of their content.

The research analysts responsible for the production of this report hereby certifies that the views expressed herein accurately and exclusively reflect his or her personal views and opinions about any and all of the issuers or securities analysed in this report and were prepared independently and autonomously. The research analysts that authored this report are precluded by RHB in all circumstances from trading in the securities or other financial instruments referenced in the report, or from having an interest in the company(ies) that they cover.

RHB and/or its affiliates and/or their directors, officers, associates, connected parties and/or employees, may have, or have had, interests in the securities or qualified holdings, in subject company(ies) mentioned in this report or any securities related thereto and may from time to time add to or dispose of, or may be materially interested in, any such securities. Further, RHB and/or its affiliates may have, or have had, business relationships with the subject company(ies) mentioned in this report and may from time to time seek to provide investment banking or other services to the subject company(ies) referred to in this research report. As a result, investors should be aware that a conflict of interest may exist.

The contents of this report is strictly confidential and may not be copied, reproduced, published, distributed, transmitted or passed, in whole or in part, to any other person without the prior express written consent of RHB and/or its affiliates. This report has been delivered to RHB and its affiliates' clients for information purposes only and upon the express understanding that such parties will use it only for the purposes set forth above. By electing to view or accepting a copy of this report, the recipients have agreed that they will not print, copy, videotape, record, hyperlink, download, or otherwise attempt to reproduce or re-transmit (in any form including hard copy or electronic distribution format) the contents of this report. RHB and/or its affiliates accepts no liability whatsoever for the actions of third parties in this respect.

The contents of this report are subject to copyright. Please refer to Restrictions on Distribution below for information regarding the distributors of this report. Recipients must not reproduce or disseminate any content or findings of this report without the express permission of RHB and the distributors.

The securities mentioned in this publication may not be eligible for sale in some states or countries or certain categories of investors. The recipient of this report should have regard to the laws of the recipient's place of domicile when contemplating transactions in the securities or other financial instruments referred to herein. The securities discussed in this report may not have been registered in such jurisdiction. Without prejudice to the foregoing, the recipient is to note that additional disclaimers, warnings or qualifications may apply based on geographical location of the person or entity receiving this report.

The term "RHB" shall denote, where appropriate, the relevant entity distributing or disseminating the report in the particular jurisdiction referenced below, or, in every other case, RHB Investment Bank Berhad and its affiliates, subsidiaries and related companies.

## RESTRICTIONS ON DISTRIBUTION

### Malaysia

This report is issued and distributed in Malaysia by RHB Research Institute Sdn Bhd. The views and opinions in this report are our own as of the date hereof and is subject to change. If the Financial Services and Markets Act of the United Kingdom or the rules of the Financial Conduct Authority apply to a recipient, our obligations owed to such recipient therein are unaffected. RHB Research Institute Sdn Bhd has no obligation to update its opinion or the information in this report.

### Thailand

This report is issued and distributed in the Kingdom of Thailand by RHB Securities (Thailand) PCL, a licensed securities company that is authorised by the Ministry of Finance, regulated by the Securities and Exchange Commission of Thailand and is a member of the Stock Exchange of Thailand. The Thai Institute of Directors Association has disclosed the Corporate Governance Report of Thai Listed Companies made pursuant to the policy of the Securities and Exchange Commission of Thailand. RHB Securities (Thailand) PCL does not endorse, confirm nor certify the result of the Corporate Governance Report of Thai Listed Companies.

### Indonesia

This report is issued and distributed in Indonesia by PT RHB Sekuritas Indonesia. This research does not constitute an offering document and it should not be construed as an offer of securities in Indonesia. Any securities offered or sold, directly or indirectly, in Indonesia or to any Indonesian citizen or corporation (wherever located) or to any Indonesian resident in a manner which constitutes a public offering under Indonesian laws and regulations must comply with the prevailing Indonesian laws and regulations.

### Singapore

This report is issued and distributed in Singapore by RHB Research Institute Singapore Pte Ltd and it may only be distributed in Singapore to accredited investors, expert investors and institutional investors as defined in the Financial Advisers Regulations and the Securities and Futures Act (Chapter 289), as amended from time to time. By virtue of distribution to these categories of investors, RHB Research Institute Singapore Pte Ltd and its representatives are not required to comply with Section 36 of the Financial Advisers Act (Chapter 110) (Section 36 relates to disclosure of RHB Research Institute Singapore Pte Ltd 's interest and/or its representative's interest in securities). Recipients of this report in Singapore may contact RHB Research Institute Singapore Pte Ltd in respect of any matter arising from or in connection with the report.

**Hong Kong**

This report is issued and distributed in Hong Kong by RHB Securities Hong Kong Limited (興業僑豐證券有限公司) (CE No.: ADU220) (“RHBSHK”) which is licensed in Hong Kong by the Securities and Futures Commission for Type 1 (dealing in securities) and Type 4 (advising on securities) regulated activities. Any investors wishing to purchase or otherwise deal in the securities covered in this report should contact RHBSHK. RHBSHK is a wholly owned subsidiary of RHB Hong Kong Limited; for the purposes of disclosure under the Hong Kong jurisdiction herein, please note that RHB Hong Kong Limited with its affiliates (including but not limited to RHBSHK) will collectively be referred to as “RHBHK.” RHBHK conducts a full-service, integrated investment banking, asset management, and brokerage business. RHBHK does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this research report. Investors should consider this report as only a single factor in making their investment decision. Importantly, please see the company-specific regulatory disclosures below for compliance with specific rules and regulations under the Hong Kong jurisdiction. Other than company-specific disclosures relating to RHBHK, this research report is based on current public information that we consider reliable, but we do not represent it is accurate or complete, and it should not be relied on as such.

**United States**

This report was prepared by RHB and is being distributed solely and directly to “major” U.S. institutional investors as defined under, and pursuant to, the requirements of Rule 15a-6 under the U.S. Securities and Exchange Act of 1934, as amended (the “Exchange Act”). Accordingly, access to this report via Bursa Marketplace or any other Electronic Services Provider is not intended for any party other than “major” US institutional investors, nor shall be deemed as solicitation by RHB in any manner. RHB is not registered as a broker-dealer in the United States and does not offer brokerage services to U.S. persons. Any order for the purchase or sale of the securities discussed herein that are listed on Bursa Malaysia Securities Berhad must be placed with and through Auerbach Grayson (“AG”). Any order for the purchase or sale of all other securities discussed herein must be placed with and through such other registered U.S. broker-dealer as appointed by RHB from time to time as required by the Exchange Act Rule 15a-6. This report is confidential and not intended for distribution to, or use by, persons other than the recipient and its employees, agents and advisors, as applicable. Additionally, where research is distributed via Electronic Service Provider, the analysts whose names appear in this report are not registered or qualified as research analysts in the United States and are not associated persons of Auerbach Grayson AG or such other registered U.S. broker-dealer as appointed by RHB from time to time and therefore may not be subject to any applicable restrictions under Financial Industry Regulatory Authority (“FINRA”) rules on communications with a subject company, public appearances and personal trading. Investing in any non-U.S. securities or related financial instruments discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in the United States. The financial instruments discussed in this report may not be suitable for all investors. Transactions in foreign markets may be subject to regulations that differ from or offer less protection than those in the United States.

**OWNERSHIP AND MATERIAL CONFLICTS OF INTEREST****Malaysia**

RHB does not have qualified shareholding (1% or more) in the subject company (ies) covered in this report except for:

a) -

RHB and/or its subsidiaries are not liquidity providers or market makers for the subject company (ies) covered in this report except for:

a) -

RHB and/or its subsidiaries have not participated as a syndicate member in share offerings and/or bond issues in securities covered in this report in the last 12 months except for:

a) -

RHB has not provided investment banking services to the company/companies covered in this report in the last 12 months except for:

a) -

**Thailand**

RHB Securities (Thailand) PCL and/or its directors, officers, associates, connected parties and/or employees, may have, or have had, interests and/or commitments in the securities in subject company(ies) mentioned in this report or any securities related thereto. Further, RHB Securities (Thailand) PCL may have, or have had, business relationships with the subject company(ies) mentioned in this report. As a result, investors should exercise their own judgment carefully before making any investment decisions.

**Indonesia**

PT RHB Sekuritas Indonesia is not affiliated with the subject company(ies) covered in this report both directly or indirectly as per the definitions of affiliation above. Pursuant to the Capital Market Law (Law Number 8 Year 1995) and the supporting regulations thereof, what constitutes as affiliated parties are as follows:

1. Familial relationship due to marriage or blood up to the second degree, both horizontally or vertically;
2. Affiliation between parties to the employees, Directors or Commissioners of the parties concerned;
3. Affiliation between 2 companies whereby one or more member of the Board of Directors or the Commissioners are the same;
4. Affiliation between the Company and the parties, both directly or indirectly, controlling or being controlled by the Company;
5. Affiliation between 2 companies which are controlled, directly or indirectly, by the same party; or

## 6. Affiliation between the Company and the main Shareholders.

PT RHB Sekuritas Indonesia is not an insider as defined in the Capital Market Law and the information contained in this report is not considered as insider information prohibited by law. Insider means:

- a. a commissioner, director or employee of an Issuer or Public Company;
- b. a substantial shareholder of an Issuer or Public Company;
- c. an individual, who because of his position or profession, or because of a business relationship with an Issuer or Public Company, has access to inside information; and
- d. an individual who within the last six months was a Person defined in letters a, b or c, above.

**Singapore**

RHB Research Institute Singapore Pte Ltd and/or its subsidiaries and/or associated companies do not make a market in any securities covered in this report, except for:

- (a) -

The staff of RHB Research Institute Singapore Pte Ltd and its subsidiaries and/or its associated companies do not serve on any board or trustee positions of any issuer whose securities are covered in this report, except for:

- (a) -

RHB Research Institute Singapore Pte Ltd and/or its subsidiaries and/or its associated companies do not have and have not within the last 12 months had any corporate finance advisory relationship with the issuer of the securities covered in this report or any other relationship (including a shareholding of 1% or more in the securities covered in this report) that may create a potential conflict of interest, except for:

- (a) -

**Hong Kong**

The following disclosures relate to relationships between RHBHK and companies covered by Research Department of RHBSHK and referred to in this research report:

RHBSHK hereby certifies that no part of RHBSHK analyst compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in this research report.

RHBHK had an investment banking services client relationships during the past 12 months with: -.

RHBHK has received compensation for investment banking services, during the past 12 months from: -.

RHBHK managed/co-managed public offerings, in the past 12 months for: -.

On a principal basis. RHBHK has a position of over 1% market capitalization of: -.

**Additionally, please note the following:**

**Ownership and material conflicts of interest:** RHBSHK policy prohibits its analysts and associates reporting to analysts from owning securities of any company covered by the analyst.

**Analyst as officer or director:** RHBSHK policy prohibits its analysts, and associates reporting to analysts from serving as an officer, director, advisory board member or employee of any company covered by the analyst.

RHBHK salespeople, traders, and other non-research professionals may provide oral or written market commentary or trading strategies to RHB clients that reflect opinions that are contrary to the opinions expressed in this research report.

This research report is not an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Clients should consider whether any advice or recommendation in this research report is suitable for their particular circumstances and, if appropriate, seek professional advice, including tax advice.

Kuala Lumpur	Hong Kong	Singapore
<b>RHB Research Institute Sdn Bhd</b> Level 3A, Tower One, RHB Centre Jalan Tun Razak Kuala Lumpur 50400 Malaysia Tel : +(60) 3 9280 8888 Fax : +(60) 3 9200 2216	<b>RHB Securities Hong Kong Ltd.</b> 12 <sup>th</sup> Floor World-Wide House 19 Des Voeux Road Central, Hong Kong Tel : +(852) 2525 1118 Fax : +(852) 2810 0908	<b>RHB Research Institute Singapore Pte Ltd.</b> 10 Collyer Quay #09-08 Ocean Financial Centre Singapore 049315 Tel : +(65) 6533 1818 Fax : +(65) 6532 6211
Jakarta	Shanghai	Bangkok
<b>PT RHB Sekuritas Indonesia</b> Wisma Mulia, 20th Floor Jl. Jenderal Gatot Subroto No. 42 Jakarta 12710, Indonesia Tel : +(6221) 2783 0888 Fax : +(6221) 2783 0777	<b>RHB (China) Investment Advisory Co. Ltd.</b> Suite 4005, CITIC Square 1168 Nanjing West Road Shanghai 20041 China Tel : +(8621) 6288 9611 Fax : +(8621) 6288 9633	<b>RHB Securities (Thailand) PCL</b> 10th Floor, Sathorn Square Office Tower 98, North Sathorn Road, Silom Bangrak, Bangkok 10500 Thailand Tel: +(66) 2 088 9999 Fax : +(66) 2 088 9799