

Name of your Agent?

LATMONTE SANDERS

Client Satisfaction  
Survey

FIRSTTEAM  
REAL ESTATE

Please circle the best answers which describe your experience with your salesperson.

Overall, how satisfied were you with your salesperson, their office and the service you received during your transaction?

Excellent Good Fair Poor Unsatisfactory

Overall, how did your salespersons' service compare with what you expected?

Excellent Good Fair Poor Unsatisfactory

My First Team Real Estate salesperson:

Kept his/her promises Excellent Good Fair Poor Unsatisfactory

Understood our specific needs Excellent Good Fair Poor Unsatisfactory

Was knowledgeable, well informed Excellent Good Fair Poor Unsatisfactory

Went out of his/her way to help us Excellent Good Fair Poor Unsatisfactory

Kept in touch with us during the escrow time period Excellent Good Fair Poor Unsatisfactory

Worked hard for us Excellent Good Fair Poor Unsatisfactory

Solved our problems during escrow Excellent Good Fair Poor Unsatisfactory

How would you rate your experience during escrow? Excellent Good Fair Poor Unsatisfactory

Did your salesperson follow-up with you after the sale? Yes or No

Would you use this salesperson again for your next real estate transaction? Yes or No

Would you recommend your salesperson to a friend or family member? Yes or No

Did your First Team Real Estate salesperson or their office do something special to help you buy/sell your property? What was the most helpful thing they did for you? Was there anything that made you feel particularly good?

THEY HELPED US SEARCH & BUY, THE MOST HELPFUL THING WAS TO FIND THE IDEAL PROPERTY BEFORE IT HIT THE MLS. THE SECOND MOST HELPFUL THING WAS TO WORK WITH THE BUYERS AGENT TO GET THE BEST OFFER FOR US REGARDING THE NEED TO GO THROUGH THE COUNTER OFFER PROCESS

Did you have any particular problem while you were buying/selling your property? What would you like your salesperson to do better in the future?

NONE WHATSOEVER.

How did you come to work with this salesperson & their office? How and why did you meet? What did you like about them?

WE MET AT AN OPEN HOUSE THAT LISA WAS MANAGING AS WE STARTED OUR SEARCH FOR A NEW PROPERTY. BOTH MONTE & LISA WERE EFFICIENT, HAD EXCELLENT COMMUNICATION SKILLS AND MOST IMPORTANT FOR US THEY WERE NOT PUSHY.

What else would you like to share about your salesperson or First Team Real Estate in general?

ONCE THEY UNDERSTOOD OUR BUYING WANTS THEY SHOWED US PROPERTIES THAT FIT. IT WAS A REAL PLEASURE WORKING WITH THEM.

ANDY & BARBARA

Your Name (optional):

City or Address (optional):