



# Hernando County Senior (ages 14-18)



## Market Steer Project Record Book

Name \_\_\_\_\_

Age (as of September 1<sup>st</sup>) \_\_\_\_\_

4-H Club or FFA Chapter: \_\_\_\_\_

### Purpose of this Project

*The purpose of any animal project is to help teach youth valuable life skills. These are skills that youth need to transition into a healthy, responsible, contributing adult. Animal projects specifically target the life skills of:*

- **Responsibility** (*feeding and caring for an animal on a regular basis; completing assigned tasks*)
- **Determination** (*working with the animal on a regular basis to show it*)
- **Record keeping** (*keeping accurate records of the animal's health and feeding; recording information*)
- **Money/Resource Management** (*keeping track of how much money or other resources have been invested in the project, and managing money and resources wisely*)
- **Sportsmanship** (*practice being a good winner and a good loser through competition with peers and with self; dealing with constructive criticism, even when you've given your best*)

**“As the exhibitor of this project, I certify that I have personally kept records and completed this record book.”**

Signed \_\_\_\_\_  
Member Date

**“This youth is an active member of the \_\_\_\_\_  
4-H Club or FFA Chapter. This book has been completed by the  
youth and is an accurate record of the project.”**

Signed \_\_\_\_\_  
Club leader or Chapter advisor Date

*Keeping records is an important part of any project, but especially for a market animal project. If you don't keep any records, then you have no idea whether you made money or lost money at the end of your project.*

### **General Project Records - each question has a point value!**

1. What is the breed of your steer? 2. Why did you choose this breed?
3. When did you select your steer (what month)?

### **Rate of Gain**

Starting weight of animal on 09/30/2023 at initial weigh in \_\_\_\_\_  
Ending weight of animal on 03/24/2024 at final weigh in \_\_\_\_\_  
Total Pounds Gained (ending weight minus starting weight) \_\_\_\_\_  
Total days on Feed (provided at weigh-in & educational clinic) \_\_\_\_\_  
**Rate of Gain** (pounds gained divided by days on feed) \_\_\_\_\_

### **Expenses and Income**

An expense is something that you pay for, or that costs you money. Your project expenses include the cost or value of your animal at the beginning of the project, what you paid for feed, what you paid for veterinary bills, and what you paid to show your animal.

Income is money that your project brings you. Examples of project income include what your animal is worth at the end of your project (or what someone pays for your steer), any show premiums you win, and any sponsorships you are given.

**For record book purposes, your project begins at initial weigh in (September 30, 2023)**

**Days on Feed = 176**

### **PROJECT EXPENSES**

#### **Animal Expenses**

What you paid for your steer OR the value of your steer if donated or self-raised.

1. If you bought your animal, simply write down the actual purchase price.
2. If you were given your steer, or if it was born on your property, simply write down the fair market value of your steer. (Not a constant price, do research!)

Value of Animal at Start of Project: \$ \_\_\_\_\_









**This page will be *completed* by 4-Hers AFTER the Expo Donations/Add-ons/Sponsorships received before the Expo SHOULD be recorded BEFORE.**

**PROJECT INCOME**

**Show Premium Income**

Date	Name of Fair or Show	Class	Placing	Premiums Won
<b>TOTAL PREMIUMS EARNED</b>				<b>\$</b>

**Sponsorship Income**

Date	Person or Business	Amount of Sponsorship
<b>TOTAL SPONSORSHIPS</b>		<b>\$</b>

**Animal Income**

What PER POUND PRICE did you sell your animal for at the end of the project? \$ \_\_\_\_\_

Sale Weight X Price per Pound = Animal Income

\_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_

**FINANCIAL SUMMARY** – this page contains information unknown prior to the Expo. You are still expected to complete the page, leaving blank where appropriate, and calculate what sale price is needed to break even. After the Expo, prior to turning the book in for 4-H end of the year awards, exhibitors must finalize and recalculate their project.

**Project Income**

Ending Project Inventory (pg. 6, **prior** to Expo)     \$ \_\_\_\_\_  
Animal Income (pg. 7, after Expo)                     \$ \_\_\_\_\_  
Premium Income (pg. 7, after Expo)                 \$ \_\_\_\_\_  
Sponsorship Income (pg. 7, after Expo)             \$ \_\_\_\_\_

**Total Project Income**                                     \$ \_\_\_\_\_

**Project Expenses (completed prior to Expo)**

Animal Expenses (page 2)                                 \$ \_\_\_\_\_  
Feed Expenses (page 3)                                     \$ \_\_\_\_\_  
Veterinary Expenses (page 4)                             \$ \_\_\_\_\_  
Non-Feed Expenses (page 5)                               \$ \_\_\_\_\_

**Total Project Expenses**                                   \$ \_\_\_\_\_

**BEFORE Expo:** You will not have a total income. To calculate your break-even sale price, divide Total Project Expenses by the Final Weight of your steer. **THIS WILL BE DONE AT THE SCALE.**

Final Weight: \_\_\_\_\_

To break even, my sale price must be:     \$ \_\_\_\_\_/lb

**4-Hers only, after the Expo:**

**TOTAL PROFIT OR LOSS**

- Calculated after the Expo                             \$ \_\_\_\_\_

*Subtract your total project expenses from total project income.  
This is your total profit or loss.*





## Project Photos

Include **five to eight photos** of your project with **CAPTIONS** that tell the story within the picture. Exhibitors must capture at least three skills learned or improved during the project year.



This document was developed by Heather C. Kent and Doug Mayo, August 2006, and revised by Nancy A. Moores, 2015 and 2021.

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This page is part of the record book and should be included when it is turned in for judging.