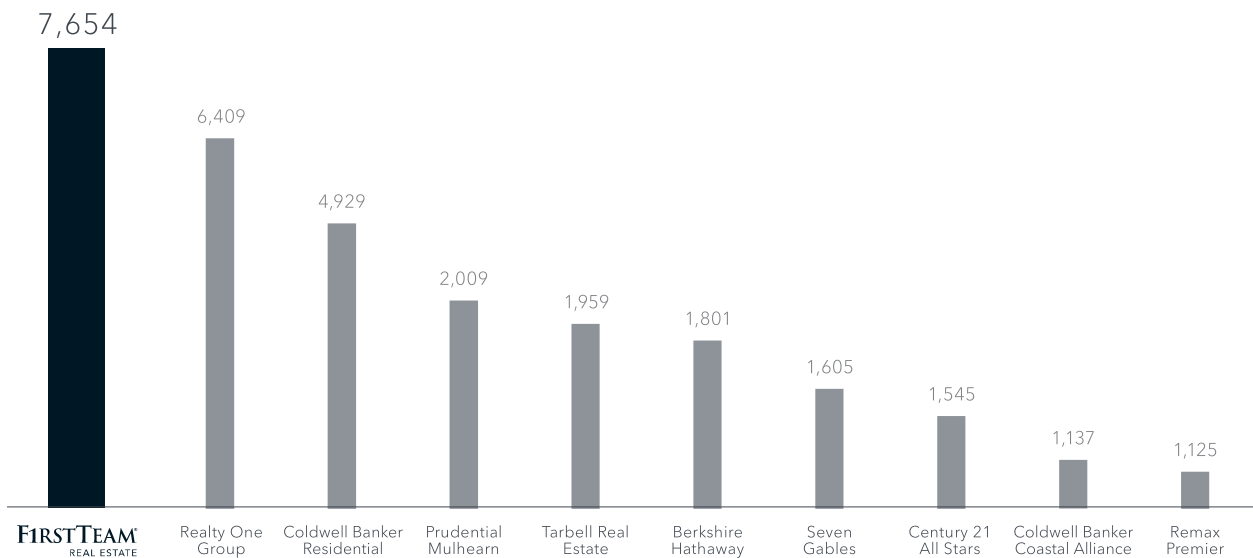




# #1 in Southern California, 17 years in a row.<sup>1</sup>

7,654 SUCCESSFULLY CLOSED TRANSACTIONS IN 2018<sup>2</sup>



<sup>1</sup> Top Broker Report published January 2019 based on data available from 7/1/2001-12/31/2018, ALL CRMLS, All Brokers. As reported by CRMLS participating associations/boards of REALTORS® in California. <sup>2</sup> 2018 First Team transactions as reported by TrendGraphix for ALL CRMLS, All Brokers, and other sources to include all transactions completed by First Team sales associates. Competitor transactions as reported by TrendGraphix for ALL CRMLS, All Brokers, 2018.