



Rachel Kutz

Vice President, Strategic Initiatives, Global Supply Chain

Rachel Kutz, VP Strategic Initiatives, is responsible for the overall supply chain strategy, purchasing operations, corporate sourcing functions and critical Enterprise-wide programs including supplier diversity, compliance and sustainability. She also sets strategic direction for supply chain systems and tools to improve the efficiency of AT&T processes through the use of data analytics and automation.

Prior to her current role, Rachel was the AVP of Product Logistics and Quality supporting AT&T's Entertainment Group. Rachel led a diverse team of over 300 people who managed customer product forward and reverse logistics and teams who managed product quality. She has also led teams responsible for managing supplier and product selection, pricing, inventory and supply planning, procurement, and quality control for all AT&T consumer products.

Rachel joined AT&T as a wireless network radio frequency (RF) performance engineer and rapidly rose to Executive Director, Wireless Network of AT&T's HQ market. In her progressive roles in AT&T's wireless network organization, she successfully dealt with state and local governments resolving cell site zoning and RF spectrum issues. Rachel designed smarter cell site building plans that expanded networks and also enabled local sales teams to more effectively market products and reduce customer churn.

Rachel is an engaging, insightful and decisive leader who uses good communication skills to adapt to any situation. She has lived and worked across the US including Michigan, Illinois, Colorado, Arizona, Utah, Idaho, New Mexico, Nevada and Georgia. This geographic diversity has provided her with an invaluable local and regional perspective, as well as an adaptive, problem solving mindset.

Although she lives in Texas, Rachel calls Colorado home. She graduated from the University of Colorado, Boulder with a degree in Astrophysics (obviously to create better ski jumps through math and science) but cooking and tennis are the only things she loves as much as work.

Charlotte H. Teklitz

Managing Director – Airport Affairs

American Airlines, Inc.

Charlotte Teklitz has over 20 years of experience in a variety of airline management positions at American Airlines. She is presently Managing Director, Procurement and Supply Chain where her team manages \$2.5B in annual spend for airline catering and customer amenities, aircraft and cargo handling, airline clubs, and corporate products and services.

Previously, she held the position of Managing Director, Airport Affairs, overseeing the American Airlines real estate portfolio of airport and commercial properties. Projects during her tenure included collocating US Airways and American operations across the system, agreements for two new runways at Chicago O'Hare, new airport use agreements including authorization of significant capital improvement plans at Charlotte, Washington DC, and DFW, and leading the airline participation in the privatization of Luis Munoz Marin International Airport in San Juan, Puerto Rico. During American's Chapter 11 proceedings, she led its real estate restructuring, resulting in \$40 million in annual rent savings, \$1.3 billion reduction in special facility debt, and \$45 million in asset sales.

In her previous role as Managing Director, Benefits & Productivity, she oversaw benefits and workers compensation, where she instituted American's first wellness program and restructured retiree benefits. She also led the Corporate Insurance and Risk Management function immediately after 9/11. While in Corporate Development, she worked on the acquisition of TWA, the spin-off of the Sabre Group, and various joint ventures and strategic investments. She has held other positions at American in marketing, finance and planning.

Charlotte earned a Bachelor of Science degree in Electrical Engineering from the University of Virginia, and a Masters in Management from the J.L. Kellogg Graduate School of Management at Northwestern University. She has volunteered in the community with National Charity League, Destination Imagination, Compass Christian Church and various children's sports organizations. She was a member of the board of directors for United Way of Tarrant County for 6 years, and presently sits on their compensation and strategic planning committees.

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