

Year Over Year Comparison (Jan 1 to May 1)

This Year: 1/1/2020 to 5/1/2020
 Last Year: 1/1/2019 to 5/1/2019
 ECAR & Navarre MLS Data Combined

Area	Commercial for Sale																				
	Total Active			New Listings			Number Under Contract			Number Sold			Sold Volume			Average Sale Price			Percent of List		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
Commercial for Sale:																					
18 - 30A East	30	14	-53	11	4	-63	8	1	-87	6	2	-66	3,382,000	245,000	-92	563,667	122,500	-78	87	61	-29
17 - 30A West	38	30	-21	9	3	-66	3	8	+166	5	6	+20	2,612,500	5,395,000	+106	522,500	899,167	+72	87	89	+2
27 - Bay County	34	27	-20	14	4	-71	4	4	0	4	2	-50	5,305,000	4,600,000	-13	1,326,250	2,300,000	+73	84	93	+11
25 - Crestview Area	172	148	-13	33	33	0	8	16	+100	7	7	0	4,019,000	5,217,850	+29	574,143	745,407	+29	86	88	+2
14 - Destin	61	60	-1	12	22	+83	12	6	-50	14	7	-50	9,403,000	1,296,000	-86	671,643	185,143	-72	88	79	-9
12 - Fort Walton Beach	185	130	-29	35	20	-42	24	10	-58	19	10	-47	7,216,500	5,855,500	-18	379,816	585,550	+54	87	92	+6
20 - Freeport	63	51	-19	17	8	-52	4	6	+50	5	2	-60	1,827,000	1,145,000	-37	365,400	572,500	+56	82	95	+15
15 - Miramar/Sandestin Resort	32	22	-31	7	6	-14	7	4	-42	5	4	-20	1,489,800	1,915,000	+28	297,960	478,750	+60	97	70	-27
10 - North Santa Rosa County	14	21	+50	4	3	-25	0	2	+	0	3	+	0	1,984,000	+	0	661,333	+	0	91	+
11 - Navarre/Gulf Breeze	94	78	-17	26	12	-53	6	6	0	5	6	+20	1,713,000	2,799,591	+63	342,600	466,598	+36	94	93	-0
13 - Niceville	20	17	-15	2	4	+100	5	2	-60	6	1	-83	1,792,500	675,000	-62	298,750	675,000	+125	92	90	-2
16 - North Santa Rosa Beach	34	23	-32	9	5	-44	4	2	-50	3	2	-33	1,465,135	805,000	-45	488,378	402,500	-17	63	88	+40
23 - North Walton County	65	49	-24	22	6	-72	9	11	+22	7	6	-14	1,648,600	1,181,000	-28	235,514	196,833	-16	84	89	+5
30 - Other Counties	20	14	-30	4	3	-25	2	0	-	1	0	-	38,500	0	-	38,500	0	-	77	0	-
08 - Pensacola	52	46	-11	17	8	-52	3	7	+133	4	6	+50	2,868,000	1,882,000	-34	717,000	313,667	-56	91	86	-5
19 - Point Washington	5	9	+80	1	5	+400	1	0	-	1	0	-	110,000	0	-	110,000	0	-	28	0	-
Commercial for Sale Totals:	919	739	-19	223	146	-34	100	85	-15	92	64	-30	44,890,535	34,995,941	-22	487,941	546,812	+12	82	86	+4
Grand Totals	919	739	-20	223	146	-35	100	85	-15	92	64	-30	44,890,535	34,995,941	-22	487,941	546,812	+12	0	0	

Residential

Sub-Type: Attached Single Unit

	Total Active			New Listings			Number Under Contract			Number Sold			Sold Volume			Average Sale Price			Percent of List		
Area	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
18 - 30A East	134	63	-52	94	40	-57	49	29	-40	37	37	0	24,375,289	19,463,397	-20	658,792	526,038	-20	98	100	+2
17 - 30A West	21	31	+47	16	17	+6	5	13	+160	2	17	+750	777,500	8,021,900	+931	388,750	471,876	+21	96	99	+3
27 - Bay County	44	61	+38	20	24	+20	20	20	0	27	16	-40	7,948,700	3,595,250	-54	294,396	224,703	-23	95	91	-4
25 - Crestview Area	12	28	+133	7	23	+228	9	25	+177	9	19	+111	1,018,650	2,572,400	+152	113,183	135,389	+19	98	99	+1
14 - Destin	87	68	-21	48	43	-10	43	25	-41	34	18	-47	9,201,016	5,318,300	-42	270,618	295,461	+9	97	98	+1
12 - Fort Walton Beach	162	125	-22	102	95	-6	95	85	-10	70	69	-1	11,174,411	11,803,310	+5	159,634	171,062	+7	96	98	+1
20 - Freeport	74	89	+20	58	58	0	20	51	+155	12	36	+200	1,721,700	6,538,300	+279	143,475	181,619	+26	99	100	+0
15 - Miramar/Sandestin Resort	93	81	-12	41	40	-2	52	23	-55	44	22	-50	16,433,667	10,088,400	-38	373,492	458,564	+22	96	96	+0
10 - North Santa Rosa County	1	0	-	0	0	0	1	0	-	0	0	0	0	0	0	0	0	0	0	0	0
11 - Navarre/Gulf Breeze	66	68	+3	47	44	-6	39	38	-2	23	35	+52	7,227,650	9,025,150	+24	314,246	257,861	-17	97	98	+1
13 - Niceville	37	38	+2	30	27	-10	28	25	-10	23	22	-4	4,488,600	5,582,519	+24	195,157	253,751	+30	98	98	-0
16 - North Santa Rosa Beach	51	21	-58	33	13	-60	29	13	-55	24	14	-41	5,317,892	3,231,300	-39	221,579	230,807	+4	99	99	-0
23 - North Walton County	4	3	-25	3	0	-	2	2	0	2	2	0	384,700	449,000	+16	192,350	224,500	+16	86	98	+14
08 - Pensacola	7	4	-42	5	3	-40	4	1	-75	4	0	-	567,500	0	-	141,875	0	-	99	0	-
Sub-Type Totals: Attached Single Unit	793	680	-14	504	427	-15	396	350	-11	311	307	-1	90,637,275	85,689,226	-5	291,438	279,118	-4	96	98	+2

Sub-Type: Condominium

	Total Active			New Listings			Number Under Contract			Number Sold			Sold Volume			Average Sale Price			Percent of List		
Area	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
18 - 30A East	245	239	-2	124	99	-20	83	64	-22	72	60	-16	55,581,975	39,800,050	-28	771,972	663,334	-14	95	96	+1
17 - 30A West	105	127	+20	52	69	+32	31	33	+6	23	27	+17	13,213,000	13,727,000	+3	574,478	508,407	-11	97	96	-1
27 - Bay County	680	645	-5	371	331	-10	207	176	-14	148	187	+26	44,255,580	57,939,932	+30	299,024	309,839	+3	97	98	+0
14 - Destin	650	649	-0	346	337	-2	232	151	-34	214	159	-25	89,078,412	72,537,994	-18	416,254	456,214	+9	96	96	+0
12 - Fort Walton Beach	340	289	-15	192	161	-16	133	110	-17	104	107	+2	29,953,999	28,239,870	-5	288,019	263,924	-8	96	97	+0
15 - Miramar/Sandestin Resort	628	529	-15	302	258	-14	234	153	-34	193	154	-20	73,052,747	63,562,773	-12	378,512	412,745	+9	96	96	+0
11 - Navarre/Gulf Breeze	100	78	-22	61	39	-36	50	30	-40	43	28	-34	17,093,530	13,593,800	-20	397,524	485,493	+22	98	97	-0
13 - Niceville	17	26	+52	12	20	+66	10	17	+70	7	11	+57	937,700	1,417,900	+51	133,957	128,900	-3	99	96	-2
16 - North Santa Rosa Beach	12	3	-75	7	3	-57	5	1	-80	4	2	-50	478,000	272,400	-43	119,500	136,200	+13	95	100	+5
30 - Other Counties	1	0	-	1	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
08 - Pensacola	12	11	-8	8	8	0	5	5	0	3	4	+33	1,141,500	1,237,900	+8	380,500	309,475	-18	100	98	-1
Sub-Type Totals: Condominium	2790	2596	-6	1476	1325	-10	990	740	-25	811	739	-8	324,786,443	292,329,619	-9	400,477	395,575	-1	97	97	0

Sub-Type: Detached Single Family

	Total Active			New Listings			Number Under Contract			Number Sold			Sold Volume			Average Sale Price			Percent of List		
Area	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
18 - 30A East	875	875	0	447	410	-8	258	221	-14	194	211	+8	256,236,733	321,440,343	+25	1,320,808	1,523,414	+15	96	96	-0
17 - 30A West	420	407	-3	195	179	-8	124	108	-12	102	113	+10	96,747,954	110,521,532	+14	948,509	978,067	+3	96	96	+0
27 - Bay County	334	309	-7	204	168	-17	149	115	-22	124	120	-3	40,912,701	43,846,225	+7	329,941	365,385	+10	95	94	-0
25 - Crestview Area	1030	870	-15	682	637	-6	644	599	-6	502	506	+0	101,212,223	112,769,068	+11	201,618	222,864	+10	99	99	+0
14 - Destin	498	432	-13	250	222	-11	176	124	-29	138	130	-5	85,423,613	83,432,419	-2	619,012	641,788	+3	96	96	-0
12 - Fort Walton Beach	812	667	-17	546	510	-6	518	439	-15	420	406	-3	107,827,249	113,030,200	+4	256,732	278,400	+8	98	99	+0
20 - Freeport	267	239	-10	183	146	-20	135	115	-14	127	107	-15	36,918,824	34,004,592	-7	290,699	317,800	+9	99	99	+0
15 - Miramar/Sandestin Resort	374	343	-8	185	166	-10	136	117	-13	120	103	-14	88,453,345	87,165,927	-1	737,111	846,271	+14	97	96	-0
10 - North Santa Rosa County	136	120	-11	81	74	-8	59	67	+13	45	52	+15	9,197,589	14,158,965	+53	204,391	272,288	+33	99	97	-1
11 - Navarre/Gulf Breeze	969	853	-11	683	597	-12	573	580	+1	396	483	+21	117,968,499	148,527,222	+25	297,900	307,510	+3	99	99	+0
13 - Niceville	528	472	-10	393	368	-6	323	299	-7	245	257	+4	87,263,566	94,127,057	+7	356,178	366,253	+2	98	99	+0
16 - North Santa Rosa Beach	280	254	-9	163	139	-14	114	129	+13	97	111	+14	35,148,832	45,682,759	+29	362,359	411,556	+13	98	98	+0
23 - North Walton County	183	161	-12	96	87	-9	89	82	-7	80	73	-8	12,997,100	12,498,545	-3	162,464	171,213	+5	96	96	-0
30 - Other Counties	66	47	-28	29	23	-20	22	14	-36	21	7	-66	3,594,400	1,223,400	-65	171,162	174,771	+2	90	96	+6
08 - Pensacola	98	94	-4	60	57	-5	38	46	+21	28	41	+46	5,313,590	12,387,700	+133	189,771	302,139	+59	97	97	-0
19 - Point Washington	88	89	+1	44	56	+27	45	37	-17	40	35	-12	14,357,279	14,880,722	+3	358,932	425,163	+18	98	98	-0
Sub-Type Totals: Detached Single Family	6958	6232	-10	4241	3839	-9	3403	3092	-9	2679	2755	+2	1,099,573,497	1,249,696,677	+13	410,442	453,610	+10	97	97	0

Sub-Type: Farm

Area	Total Active			New Listings			Number Under Contract			Number Sold			Sold Volume			Average Sale Price			Percent of List		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
27 - Bay County	0	1	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
25 - Crestview Area	10	10	0	8	2	-75	1	2	+100	2	1	-50	470,000	650,000	+38	235,000	650,000	+176	88	82	-7
20 - Freeport	1	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10 - North Santa Rosa County	0	1	+	0	0	0	0	1	+	0	0	0	0	0	0	0	0	0	0	0	0
11 - Navarre/Gulf Breeze	1	0	-	1	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13 - Niceville	0	1	+	0	1	+	0	1	+	0	1	+	0	479,900	+	0	479,900	+	0	100	+
23 - North Walton County	11	12	+9	2	3	+50	1	1	0	1	1	0	110,000	525,000	+377	110,000	525,000	+377	88	100	+13
30 - Other Counties	5	3	-40	2	2	0	0	1	+	0	1	+	0	130,000	+	0	130,000	+	0	90	+
Sub-Type Totals: Farm	28	28	0	13	8	-38	2	6	+200	3	4	+33	580,000	1,784,900	+207	193,333	446,225	+130	88	93	+5

Sub-Type: Mobile Home

Area	Total Active			New Listings			Number Under Contract			Number Sold			Sold Volume			Average Sale Price			Percent of List		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
18 - 30A East	6	2	-66	2	0	-	0	1	+	0	0	0	0	0	0	0	0	0	0	0	0
17 - 30A West	0	2	+	0	2	+	0	1	+	0	0	0	0	0	0	0	0	0	0	0	0
27 - Bay County	14	16	+14	7	7	0	5	4	-20	6	4	-33	868,000	548,900	-36	144,667	137,225	-5	87	93	+6
25 - Crestview Area	21	21	0	11	16	+45	7	11	+57	5	10	+100	384,460	820,400	+113	76,892	82,040	+6	100	88	-12
14 - Destin	1	0	-	1	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12 - Fort Walton Beach	2	2	0	0	0	0	1	1	0	1	1	0	109,000	117,000	+7	109,000	117,000	+7	91	94	+3
20 - Freeport	5	13	+160	2	6	+200	1	4	+300	1	3	+200	30,000	402,000	+1240	30,000	134,000	+346	67	95	+41
15 - Miramar/Sandestin Resort	0	2	+	0	1	+	0	2	+	0	1	+	0	151,000	+	0	151,000	+	0	92	+
10 - North Santa Rosa County	5	6	+20	2	2	0	3	2	-33	2	1	-50	50,500	57,000	+12	25,250	57,000	+125	70	95	+36
11 - Navarre/Gulf Breeze	15	10	-33	6	4	-33	7	6	-14	8	6	-25	641,500	486,400	-24	80,188	81,067	+1	93	89	-4
13 - Niceville	4	0	-	1	0	-	1	0	-	1	1	0	115,000	72,000	-37	115,000	72,000	-37	89	82	-8
16 - North Santa Rosa Beach	8	10	+25	2	7	+250	3	4	+33	2	2	0	214,000	253,000	+18	107,000	126,500	+18	93	90	-3
23 - North Walton County	22	25	+13	16	16	0	8	10	+25	6	9	+50	324,000	956,300	+195	54,000	106,256	+96	93	96	+3
30 - Other Counties	3	5	+66	0	2	+	0	3	+	1	2	+100	75,000	282,900	+277	75,000	141,450	+88	100	87	-13
08 - Pensacola	3	2	-33	3	1	-66	3	2	-33	0	2	+	0	119,950	+	0	59,975	+	0	94	+
19 - Point Washington	1	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sub-Type Totals: Mobile Home	110	116	+5	53	64	+20	39	51	+30	33	42	+27	2,811,460	4,266,850	+51	85,196	101,592	+19	88	91	+3

Sub-Type: Manufactured Home

Area	Total Active			New Listings			Number Under Contract			Number Sold			Sold Volume			Average Sale Price			Percent of List		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
18 - 30A East	3	1	-66	2	0	-	2	0	-	1	0	-	415,000	0	-	415,000	0	-	84	0	-
17 - 30A West	2	0	-	1	0	-	0	0	0	0	1	+	0	180,000	+	0	180,000	+	0	90	+
27 - Bay County	5	3	-40	4	1	-75	3	1	-66	1	2	+100	95,000	209,900	+120	95,000	104,950	+10	91	94	+4
25 - Crestview Area	24	19	-20	12	11	-8	8	11	+37	2	8	+300	199,500	757,300	+279	99,750	94,662	-5	103	93	-9
12 - Fort Walton Beach	1	2	+100	0	2	+	0	1	+	1	2	+100	124,000	255,000	+105	124,000	127,500	+2	99	95	-4
20 - Freeport	4	16	+300	2	8	+300	1	7	+600	2	9	+350	165,000	1,123,600	+580	82,500	124,844	+51	95	92	-3
15 - Miramar/Sandestin Resort	0	1	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11 - Navarre/Gulf Breeze	10	3	-70	5	2	-60	4	0	-	4	1	-75	369,400	145,000	-60	92,350	145,000	+57	93	100	+7
13 - Niceville	1	1	0	1	1	0	0	1	+	0	1	+	0	127,500	+	0	127,500	+	0	88	+
16 - North Santa Rosa Beach	3	3	0	2	3	+50	3	1	-66	4	2	-50	640,400	305,000	-52	160,100	152,500	-4	86	96	+10
23 - North Walton County	33	26	-21	21	14	-33	16	10	-37	18	11	-38	1,766,100	1,137,900	-35	98,117	103,445	+5	92	90	-1
30 - Other Counties	2	3	+50	0	1	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
08 - Pensacola	1	0	-	1	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
19 - Point Washington	0	1	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sub-Type Totals: Manufactured Home	89	79	-11	51	43	-15	37	32	-13	33	37	+12	3,774,400	4,241,200	+12	114,376	114,627	+0	93	93	0
Grand Residential Totals	10,768	9,731	-10	6,338	5,706	-10	4,867	4,271	-12	3,870	3,884	0	1,522,163,075	1,638,008,472	+8	393,324	431,732	+7	0	0	0

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