

VOLUSIA COUNTY FAIR
YOUTH LIVESTOCK
MARKET RECORD BOOK



Exhibitor Name: _____

Age (as of Sept. 1): _____ Grade: _____

Club or Chapter Name
or Independent: _____

Circle one: Steer Lamb Swine

Score: _____ Place: _____

RECORD BOOK REQUIREMENTS AND SCORING

RECORD BOOK SECTIONS	POSSIBLE POINTS
• PROJECT AGREEMENT - PAGE 3	/5
• PROJECT INFORMATION - PAGE 4	/5
• RESEARCH - PAGE 4	/10
• PROJECT SUMMARY - PAGE 5	/10
• COMPONENTS OF MARKET ANIMALS - PAGES 6 & 7	/5
• PROJECT INVENTORY - PAGES 8 - 10	/5
• HEALTH RECORD - PAGES 11 & 12	/5
• WEIGHT RECORD - PAGE 13	/5
• NON-FEED EXPENSES - PAGES 14 & 15	/5
• FEED EXPENSES - PAGES 16 & 17	/5
• PROJECT ENTERPRISE SUMMARY - PAGES 18 - 20	/10
• PHOTOGRAPHS WITH CAPTIONS - PAGES 21 - 25	/10
• REQUIRED VOLUSIA COUNTY FAIR DOCUMENTS - PAGE 26	/10
• NEATNESS AND ADHERENCE TO GUIDELINES, GRAMMAR, SPELLING	/10
TOTAL POINTS POSSIBLE:	100

RECORD BOOK GUIDELINES

1. The beginning of the project is the date of purchase or acquisition.
2. Record Books are due on November 7, 2016: 9:00 a.m. - 12:00 p.m. at the 4-H Office or 3:00 - 6:00 p.m. in the Townsend Pavilion. Late Record Books will not be accepted.
3. Record Books should be stapled in the top left corner and not placed in a plastic cover or notebook.
4. Record Books should be hand-written, in pen or pencil (if special arrangements need to be made, please contact Laura Cash at 386-822-5778).
5. Have your parent, club leader, or advisor proofread your Record Book.
6. Scoring: 90-100 Blue; 80-89 Red; 70-79 White

PROJECT AGREEMENT

This section is to be completed at the end of the project.

Exhibitor Name: _____

Exhibitor Address: _____

Exhibitor Phone: _____

Exhibitor E-mail: _____

CERTIFICATION STATEMENTS

I hereby certify that as the exhibitor of this project, I have been personally responsible for the care of this animal, I have personally kept records on this project, and I have personally completed this Record Book.

Exhibitor Signature

Date

I/We, the parent(s)/guardian(s), certify that our son/daughter has completed this project, with our encouragement and assistance, has completed this record book, and will comply with all of the rules and regulations of this show.

Parent/Guardian Signature

Date

This exhibitor is a current and active member in good standing with the _____
4-H Club or the _____ FFA Chapter. I have reviewed this book for
completeness and accuracy of reporting.

Club Leader/ FFA Advisor Signature
(if applicable)

Date

DRUG STATEMENT

This is to acknowledge that I have been advised that the presence of any drug, antibiotic, or biological residue in my market animal at slaughter will result in the condemnation of the carcass and forfeiture of all sale proceeds and premiums.

I hereby certify that any drug, antibiotic, or biological residue which may have been administered by myself, or any person, was done so in strict compliance with the manufacturer's label requirements or as prescribed by a veterinarian.

Exhibitor Signature

Parent/Guardian Signature

PURPOSES OF MARKET ANIMAL PROJECTS

1. To acquire an understanding of market animal production by preparing for an animal, purchasing it, caring for it with best management practices, and keeping accurate records.
2. To be able to identify the types and grades of the animal species and to employ efficient methods of marketing the animal to potential buyers.
3. To understand the business aspects and economics of purchasing animals, feed, facilities, and equipment needed for a market animal project.
4. To develop a sense of integrity, good sportsmanship, and cooperation with other exhibitors and the public.
5. To develop leadership abilities, build character, and to assume citizenship responsibilities as an ambassador for the livestock production community.

PROJECT INFORMATION

Name of animal: _____ Breed: _____

Identification number of animal: _____

Ethics number of exhibitor: _____

Is this a chapter or club animal? If so, identify the club or chapter:

Birth date of animal: _____ Date of ownership: _____

Was this animal purchased or was it the product of a project breeding program?

Estimated beginning value, or actual cost, of animal: _____ Ending Value: _____

RESEARCH TOPICS FOR 2016

Write one paragraph on one of the following:

1. **Leadership and Citizenship:** How have you become a better leader and communicator because of your animal project?
2. **Animal Science:** Describe three best management practices you employed for your project and your results.
3. **Health:** Describe two ways that you implemented and practiced safety and bio-security measures in your animal project.
4. **Workforce Preparation:** Investigate a career opportunity related to your animal project and what skills and education are required.

PROJECT SUMMARY

Your score in this section will be determined by the completeness and thoroughness of your answers, neatness, and your grammar and spelling.

1. List 3 goals you have for this project (complete at beginning of project):

- _____
- _____
- _____

Exhibitor Signature

Date

2. Why did you select this market project and what factors influenced your decision to acquire this animal?

3. List three things you learned, or skills you acquired, by completing this project:

- _____
- _____
- _____

4. What production-related characteristics make this breed of animal desirable at market?

5. Who has influenced you, encouraged you, and helped you complete this project and how?

6. List three things that you considered to be challenges with your project:

- _____
- _____
- _____

7. Define what it means to be an ethical and good showman:

8. What plans do you have for future projects and what improvements can you make?

COMPONENTS OF A MARKET ANIMAL

List three diseases or parasites common to your market animal and their symptoms:

- _____
- _____
- _____

List three breeds for your market animal species and their characteristics:

- _____
- _____
- _____

List three by-products of your market animal and from where they originate:

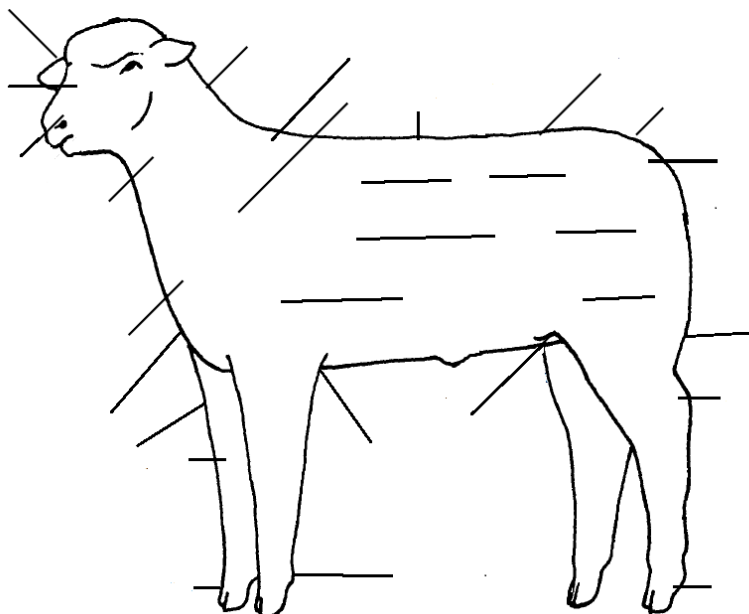
- _____
- _____
- _____

List three wholesale cuts of your market animal:

- _____
- _____
- _____

Choose the species of livestock you are showing in the market division and identify the parts of that animal by placing the numbers of the parts in the blanks. Juniors should identify at least 9, Intermediates should identify at least 18, and Seniors should identify all.

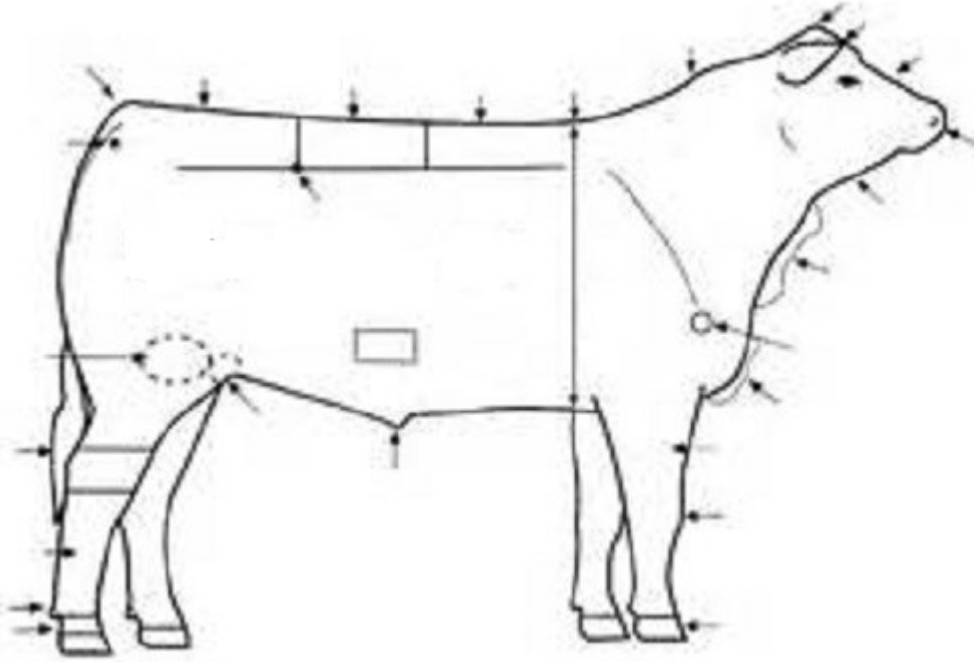
PARTS OF A MARKET LAMB



- | | | | | | | |
|-------------|-------------|-----------------|----------|-------------|-----------------------|---------------------|
| 1. Back | 5. Ear | 9. Face | 13. Hock | 17. Loin | 21. Point of Shoulder | 25. Shoulder |
| 2. Breast | 6. Elbow | 10. Fore Rib | 14. Hoof | 18. Muzzle | 22. Rack | 26. Throat |
| 3. Dew Claw | 7. Flank | 11. Hind Saddle | 15. Knee | 19. Neck | 23. Ribs | 27. Top of Shoulder |
| 4. Dock | 8. Fore Arm | 12. Hip | 16. Leg | 20. Pastern | 24. Rump | 28. Twist |

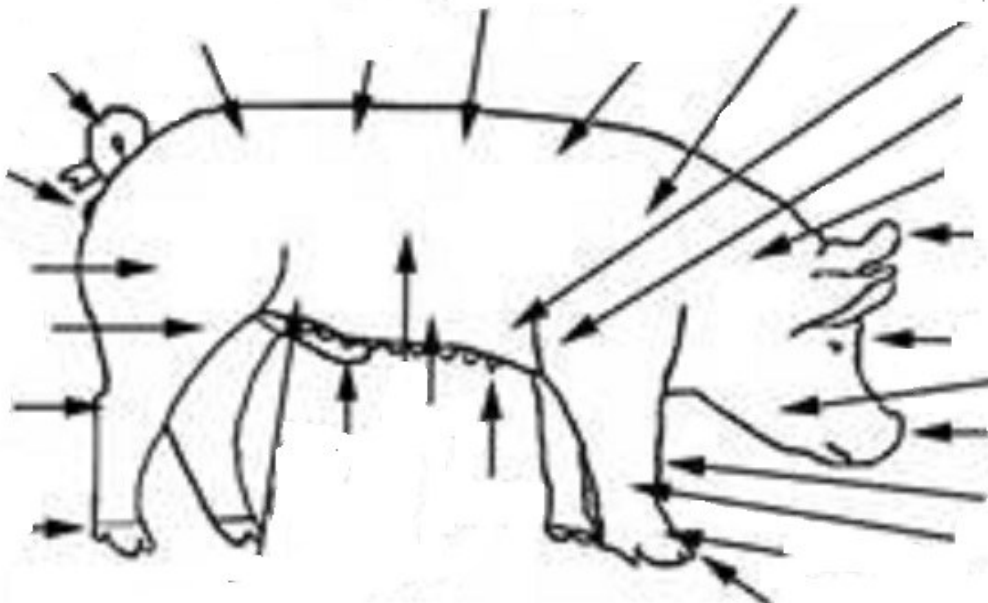
PARTS OF A MARKET STEER

- | | | | | | | |
|----------------|-------------|-----------------|----------|-----------------------|----------------|------------------|
| 1. Back | 5. Crest | 9. Face | 13. Hoof | 17. Muzzle | 21. Poll | 25. Stifle Joint |
| 2. Belly | 6. Dew Claw | 10. Forearm | 14. Hook | 18. Pastern | 22. Rear Flank | 26. Switch |
| 3. Brisket | 7. Dewlap | 11. Heart Girth | 15. Knee | 19. Pin | 23. Rump | 27. Tail head |
| 4. Cannon Bone | 8. Ear | 12. Hock | 16. Loin | 20. Point of Shoulder | 24. Sheath | 28. Throat |



PARTS OF A MARKET SWINE

- | | | | | | | |
|----------------|----------------|-----------------|----------|---------------------|------------------|------------------|
| 1. Back | 5. Ear | 9. Forerib Area | 13. Jowl | 17. Pastern | 21. Shoulder | 25. Tail |
| 2. Belly | 6. Elbow | 10. Ham | 14. Knee | 18. Rear Flank | 22. Side | 26. Teats |
| 3. Cannon Bone | 7. Foot (Toes) | 11. Head | 15. Loin | 19. Rump | 23. Snout | 27. Vulva (Gilt) |
| 4. Dew Claw | 8. Fore Flank | 12. Hock | 16. Neck | 20. Sheath (barrow) | 24. Stifle Joint | |



PROJECT INVENTORY

List all equipment and assets you had at the beginning of the project. After listing the existing inventory, list those items you purchased after you began the project in reverse chronological order. List only those items that you plan to keep past the end of the project. Examples: Clippers, buckets, blowers, chutes, show boxes, brushes and combs. Do not list expendable items such as feed, shampoo and conditioner.

There are several ways to do depreciation. For this Record Book, you will use Straight Line Depreciation. Depreciation is defined as the decrease in value of items used over time. Each year, your inventory loses part of its original value. Items depreciate as soon as they are purchased and year should be determined from fair to fair (the fiscal year is December 1 to December 1). This is the formula to be used, and you will assume that the object will have zero value at the end of its life:

$$\frac{\text{Initial Cost of Asset} - \text{Residual Value at End of the Project}}{\text{Useful Life of Asset in Years}} = \text{Yearly Depreciation}$$

Example: $\frac{\$300 \text{ Purchase Cost of Clippers} - \$0 \text{ Value in 5 Years}}{5 \text{ Years Expected Life}} = \$60 \text{ depreciation expense each year}$

Initial Value: \$300; Year 1: \$240; Year 2: \$180; Year 3: \$120; Year 4: \$60; Year 5: \$0

ITEM DESCRIPTION	DATE ACQUIRED	PURCHASE COST OR VALUE	EXPECTED LIFE OF ITEM	NUMBER OF YEARS OF USAGE	VALUE AT BEGINNING OF CURRENT YEAR OF PROJECT	DEPRECIATION DEDUCT FROM THE ITEM'S VALUE	VALUE AT END OF CURRENT YEAR OF PROJECT
A	B	C	D	E	F	G	H
Ex: Blower	12/2010	\$394.95	Est. life of 10 years	5	\$197.50 Project start: 5/2015	Yearly depreciation: \$39.50 (round up)	\$197.50 11/2015
Ex: Clippers	3/2/2012	\$239.95	Est. life of 5 years	4	\$95.98 Project start: 5/2015	Yearly depreciation: \$47.99	\$95.98 11/2015
Ex: Bucket	7/18/2015	\$19.98	Est. life of 2 years	1	\$19.98 Project start: 5/2015	Yearly depreciation: \$9.99	\$9.99 11/2015
Ex: Show Box	9/23/2015	\$525.00	Est. life of 5 years	1	\$525.00 Project start: 5/2015	Yearly depreciation: \$105.00	\$420.00 11/2015
	TOTALS	\$1,179.88			\$838.46	\$202.48	\$723.47

PROJECT INVENTORY

ITEM DESCRIPTION	DATE ACQUIRED	PURCHASE COST OR VALUE	EXPECTED LIFE OF ITEM	NUMBER OF YEARS OF USAGE	VALUE AT BEGINNING OF CURRENT YEAR OF PROJECT	DEPRECIATION DEDUCT FROM THE ITEM'S VALUE	VALUE AT END OF CURRENT YEAR OF PROJECT
A	B	C	D	E	F	G	H
TOTALS		\$			\$	\$	\$

PROJECT INVENTORY

ITEM DESCRIPTION A	DATE ACQUIRED B	PURCHASE COST OR VALUE C	EXPECTED LIFE OF ITEM D	NUMBER OF YEARS OF USAGE E	VALUE AT BEGINNING OF CURRENT YEAR OF PROJECT F	DEPRECIATION DEDUCT FROM THE ITEM'S VALUE G	VALUE AT END OF CURRENT YEAR OF PROJECT H
	TOTALS FROM PREVIOUS PAGE	\$			\$	\$	\$
	TOTALS	\$			\$	\$	\$

VALUE OF BEGINNING INVENTORY - COLUMN F: \$ _____

TOTAL DEPRECIATION - COLUMN G: \$ _____

VALUE OF CLOSING INVENTORY - COLUMN H: \$ _____

HEALTH RECORD

The Health Record includes all health-related activities (veterinary services, de-worming, medicated feeds with withdrawal times, and vaccinations). You should include what treatment was used, how it was administered, and the purpose of the treatment. Include standard animal care, such as health certificates. If you have a project animal that does not require worming, etc. please note in the provided section.

[illegible]

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[illegible]

MARKET WEIGHT RECORD

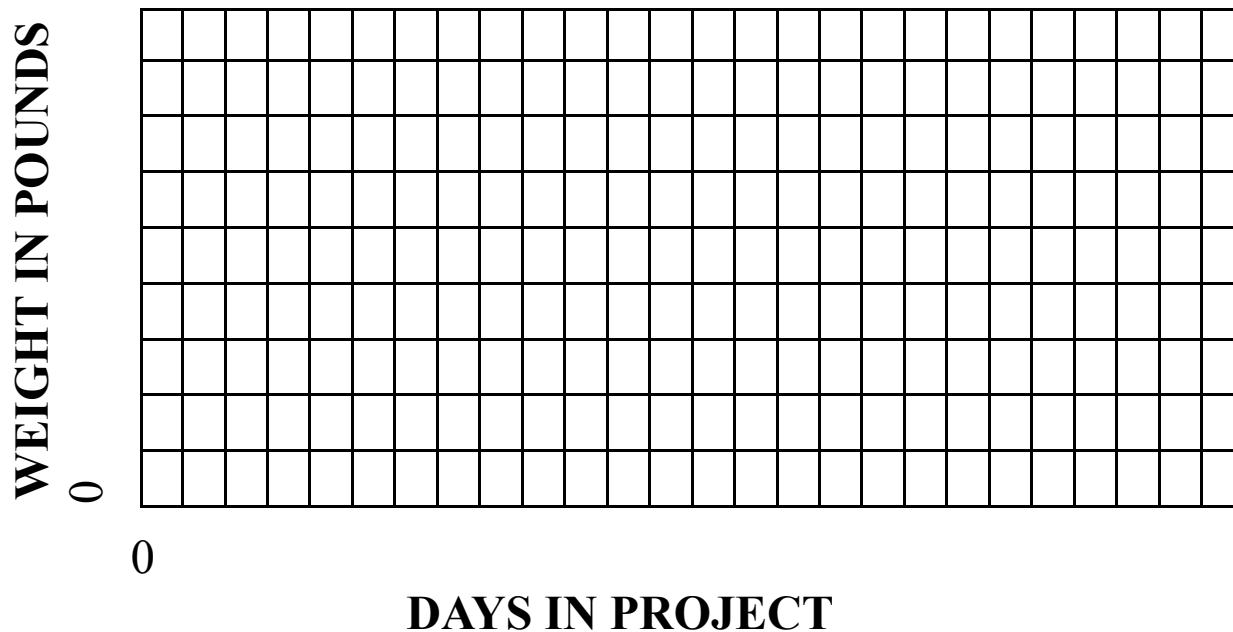
A minimum of **five** weights must be recorded. Complete the table of the recorded weights, determine the A.D.G. and chart the weights in the graph provided. Knowing how much your animal is gaining each day is essential to raising a healthy production animal. Weights can be measured using scales, weight tapes, or estimated.

DATE WEIGHED	NUMBER OF DAYS SINCE LAST WEIGHT TAKEN	WEIGHT IN POUNDS	POUNDS GAINED	AVERAGE DAILY GAIN - A.D.G.
Initial:		Initial:		

Average Daily Gain (A.D.G.) in Pounds

$$\frac{\text{Final Weight}}{\text{Final Weight}} \text{ lbs.} - \frac{\text{Beginning Weight}}{\text{Beginning Weight}} \text{ lbs.} = \frac{\text{Total Pounds Gained}}{\text{Total Pounds Gained}} \text{ lbs.}$$

$$\frac{\text{Total Pounds Gained}}{\text{Total Pounds Gained}} \text{ lbs.} \div \frac{\text{Days on Feed}}{\text{Days on Feed}} \text{ days} = \frac{\text{Average Daily Gain}}{\text{Average Daily Gain}} \text{ lbs.}$$



NON-FEED EXPENSES

List amounts in columns by month. Include descriptions (you may estimate costs for doses of medicine). This page can be duplicated.

MONTH AND YEAR					
Ex: August 2015					
VETERINARY SERVICES	\$150 for home visit				
MEDICATIONS/ OTHER TREATMENTS	\$25 for antibiotics				
BEDDING					
REGISTRATION FEES	\$15 entry fee for VCF				
HOUSING/RENT/ LEASING					
CLIPPING/ SHEARING FEES					
TRANSPORTATION	\$10 gas to take animal to tagging				
ADVERTISING/ MARKETING	\$10 for stamps, envelopes for letters				
OTHER - PLEASE SPECIFY					
MONTHLY TOTAL	\$210.00	\$	\$	\$	\$

NON-FEED EXPENSES

List amounts in columns by month. Include descriptions. This page can be duplicated.

MONTHLY TOTAL	\$	\$	\$	\$	\$	\$	TOTAL:
OTHER - PLEASE SPECIFY							
ADVERTISING/ MARKETING							
TRANSPORTATION							
CLIPPING/ SHEARING FEES							
HOUSING/RENT/ LEASING							
REGISTRATION FEES							
BEDDING							
MEDICATIONS/ OTHER TREATMENTS							
VETERINARY SERVICES							
MONTH AND YEAR							TOTALS:

FEED EXPENSES

- Write the information from the feed tag, or the mixture you use, including the percentages of protein, fat or energy, and fiber.

- Did the feed or mixture change through the project? How and why?

- How did you decide upon the type of feed and the amounts to feed your animal?

MONTH	POUNDS OF HAY OR ROUGHAGE AND COST	POUNDS OF GRAINS AND COST	POUNDS OF MINERALS/ SUPPLEMENTS AND COST	OTHER (SPECIFY) AND COST	MONTHLY TOTALS
<i>Ex:</i> 9/15	<i>Hay 40#</i> \$7.00	<i>17% sheep</i> 200# \$12.45 per bag x 4	<i>Supplements</i> 40# \$35.00	<i>n/a</i>	<i>280#</i> \$91.80
<i>Ex:</i> 10/15		<i>Purina Showpig</i> 709 200# \$99.96	<i>Depth Charge</i> #25 \$13.99		<i>225#</i> \$113.95
TOTAL POUNDS FED:	#	#	#	#	#
TOTAL COST OF FEED:	\$	\$	\$	\$	\$

FEED EXPENSES

MONTH	POUNDS OF HAY OR ROUGHAGE AND COST	POUNDS OF GRAINS AND COST	POUNDS OF MINERALS/ SUPPLEMENTS AND COST	OTHER (SPECIFY) AND COST	MONTHLY TOTALS
TOTAL POUNDS FED FROM THIS PAGE:	#	#	#	#	#
TOTAL COST OF FEED FROM THIS PAGE:	\$	\$	\$	\$	\$
TOTAL POUNDS FED FROM PREVIOUS PAGE:	#	#	#	#	#
TOTAL COST FROM PREVIOUS PAGE:	\$	\$	\$	\$	\$
TOTAL POUNDS FED:	#	#	#	#	#
TOTAL COST OF FEED:	\$	\$	\$	\$	\$

PROJECT ENTERPRISE SUMMARY

OTHER INCOME

List income from your project, such as premiums from jackpot shows, fairs, or other money earned. If you have no other income from your project, then enter zero.

DATE	DESCRIPTION	TOTAL
TOTAL		

SPONSOR INCOME

List income from sponsors in the chart below. If you do not receive financial support from a sponsor, then enter zero.

DATE	DESCRIPTION	TOTAL
TOTAL		

SPONSOR DONATIONS

List donations of supplies, transportation, equipment, and other items below.

DATE	DESCRIPTION
9/13/15	Club leader transported animal to jackpot show in trailer.

PROJECT ENTERPRISE SUMMARY

Fill in the following charts and use the information to complete the financial summary on the next page.

PROJECT SUMMARY	REFER TO PAGES 4 & 13
DATE MARKET ANIMAL PURCHASED OR ACQUIRED	
DATE OF FIRST WEIGH-IN	
DATE OF FINAL WEIGH-IN	
PURCHASE COST OF MARKET ANIMAL	

GAIN SUMMARY	REFER TO PAGE 13
TOTAL GAIN	
AVERAGE DAILY GAIN	

FEED SUMMARY	REFER TO PAGES 16 & 17
TOTAL POUNDS FED	
TOTAL FEED COST	

NON-FEED SUMMARY	REFER TO PAGES 9, 10, 14, 15 & 18
CURRENT VALUE OF INVENTORY (CLOSING INVENTORY)	
BEGINNING INVENTORY	
NON-FEED EXPENSES	
OTHER AND SPONSOR INCOME	

PROJECT ENTERPRISE SUMMARY

Using the information from page 18, enter the amounts in the chart, perform the computations, and complete the final report.

POUNDS OF FEED FED PER POUND OF GAIN (CONVERSION)	=	TOTAL POUNDS FED	÷	TOTAL GAIN	=	LBS.	
FEED COST PER POUND OF GAIN (COST OF GAIN)	=	TOTAL FEED COST	÷	TOTAL GAIN	=	\$	
MARKET VALUE OF ANIMAL	=	CURRENT SLAUGHTER PRICE PER POUND (WILL BE POSTED)	X	ESTIMATED FINAL WEIGHT	=	\$	
TOTAL ASSETS	=	CURRENT VALUE OF INVENTORY	+	MARKET VALUE OF ANIMAL	+	OTHER INCOME AND SPONSOR INCOME	\$
TOTAL EXPENSES	=	TOTAL FEED AND NON-FEED EXPENSES	+	BEGINNING INVENTORY	+	INITIAL COST OF MARKET ANIMAL	\$
PROFIT OR LOSS	=	TOTAL ASSETS	-	TOTAL EXPENSES	=	\$	
BREAK-EVEN COST PER POUND	=	TOTAL EXPENSES	÷	FINAL WEIGHT	=	\$	

PROJECT PHOTOGRAPHS - A VISUAL STORY

Include at least five photographs with you and your project animal, from the beginning to the end of your project, and that reflect various aspects of your project. Photographs should be 3"x5" or 4"x6". Make sure that your photographs are attached neatly and securely. In the space below the picture write a caption. Each caption should include:

- Date
- Description of activity or event
- Skill learned

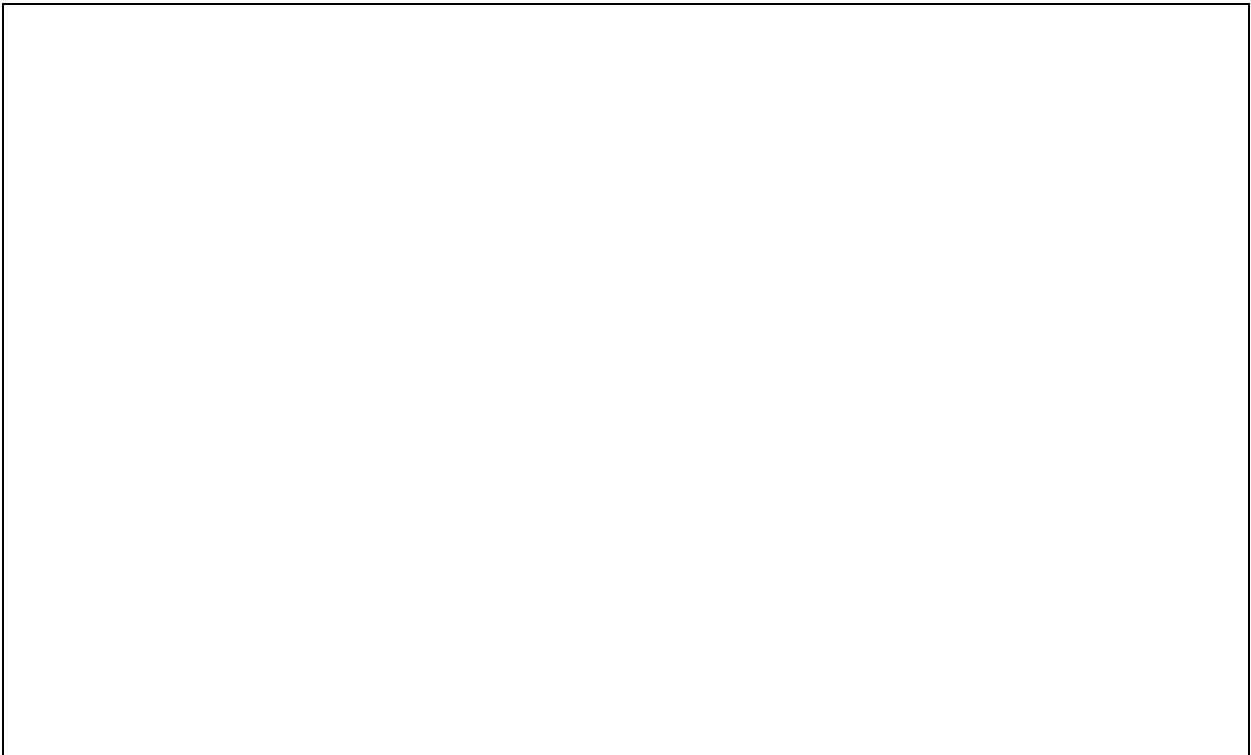


PHOTO CAPTION:

DATE: _____

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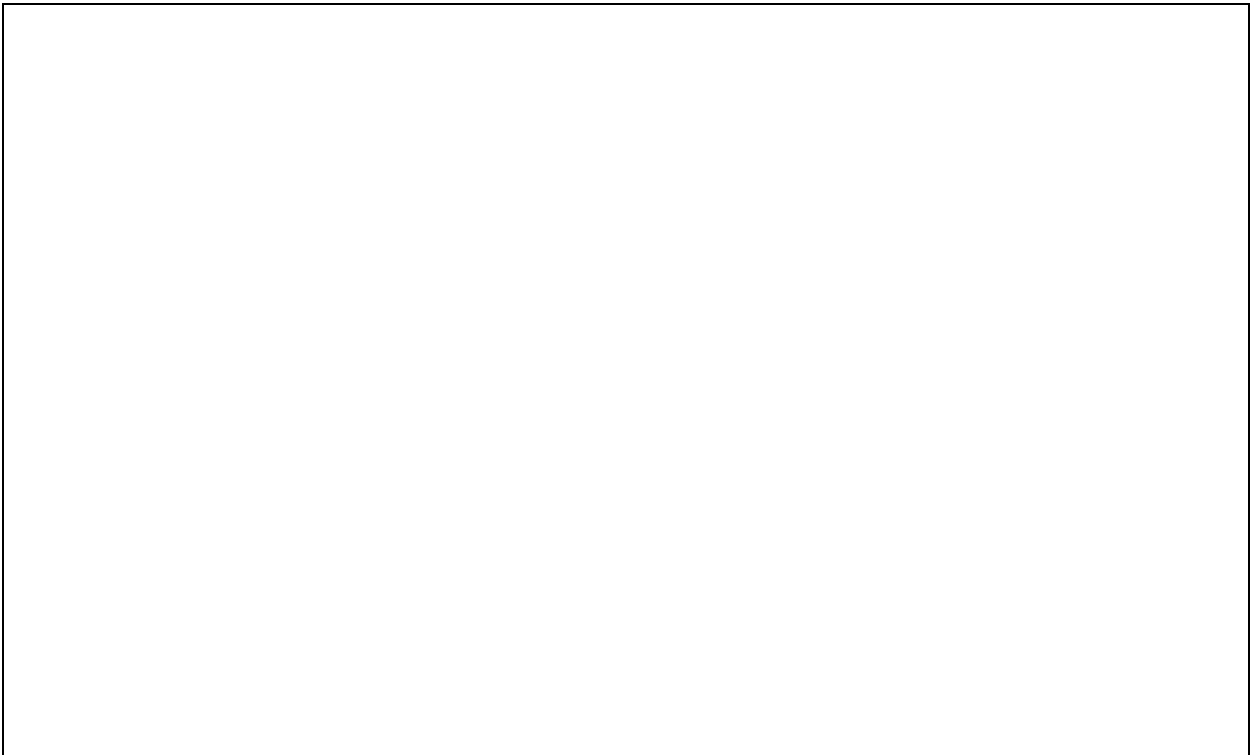


PHOTO CAPTION:

DATE: _____

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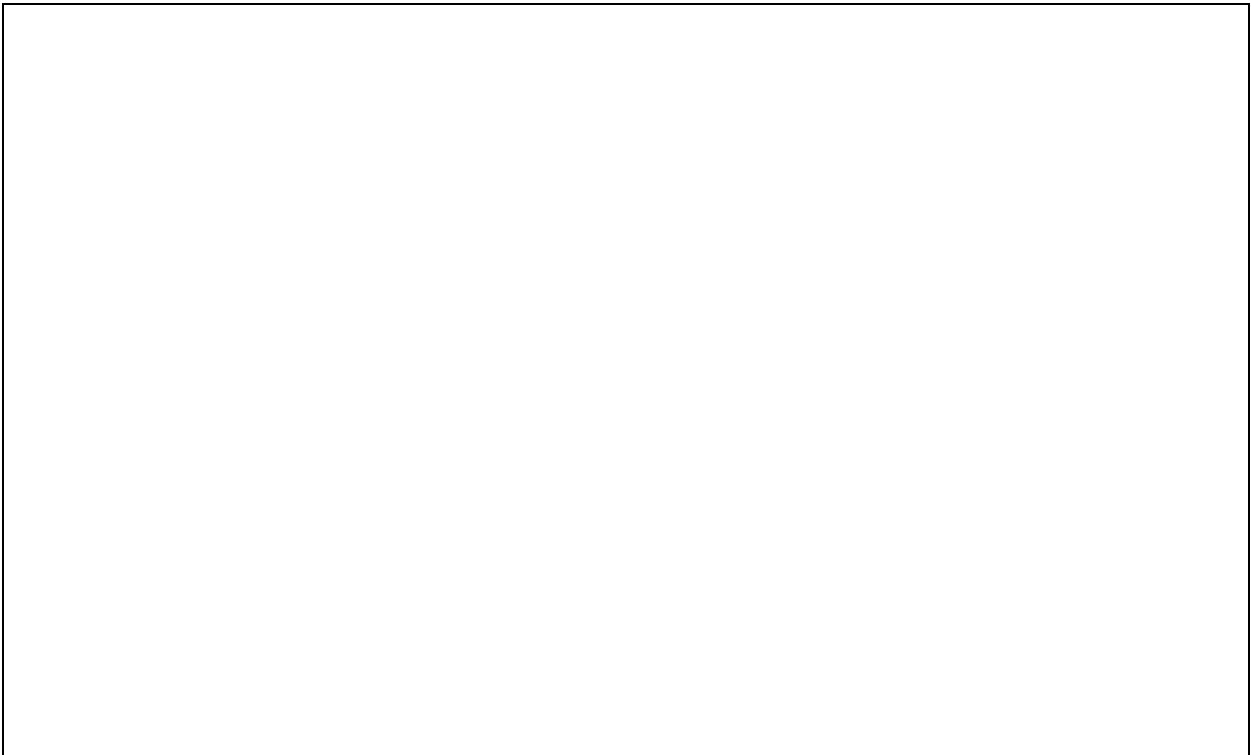


PHOTO CAPTION:

DATE: _____

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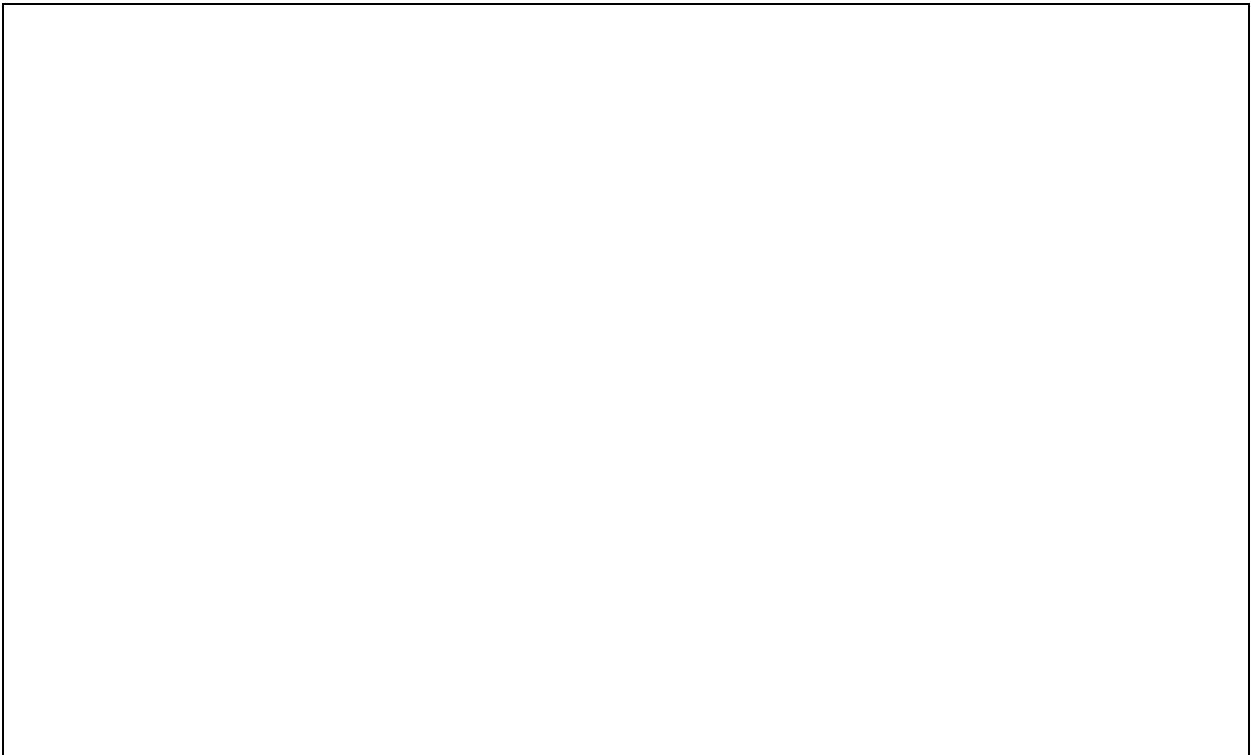


PHOTO CAPTION:

DATE: _____

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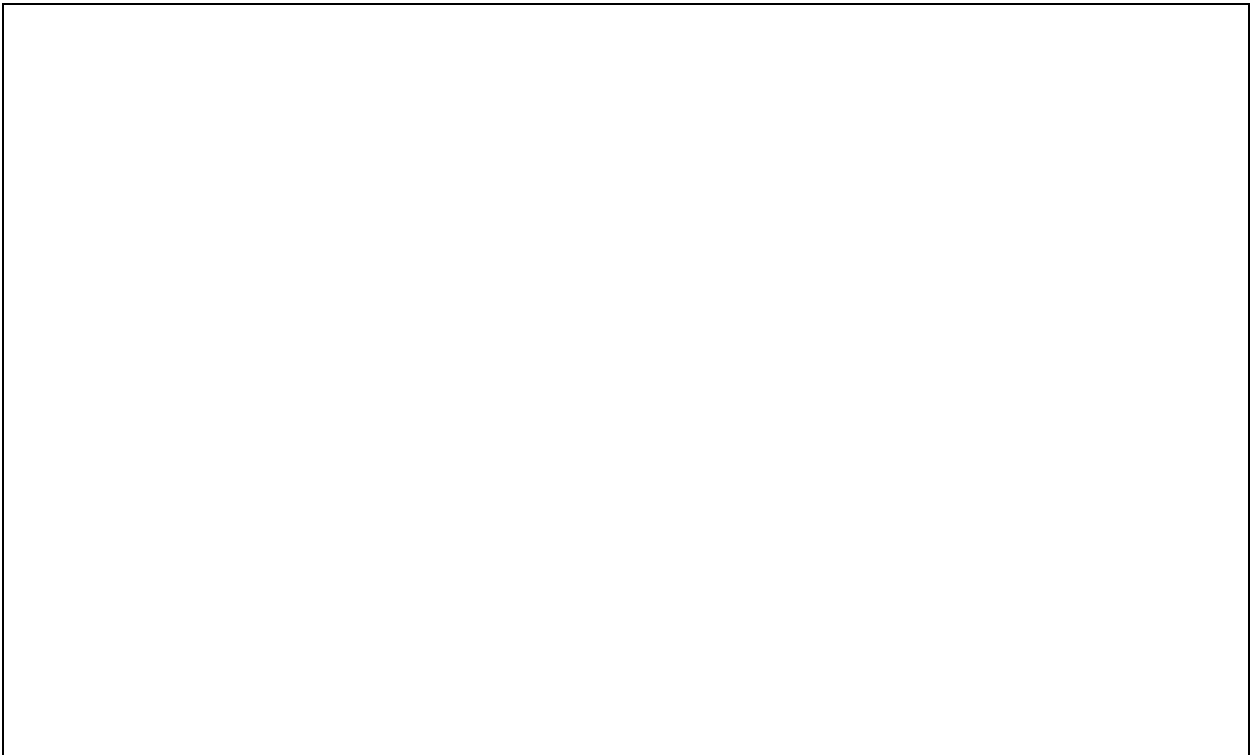


PHOTO CAPTION:

DATE: _____

REQUIRED VOLUSIA COUNTY FAIR DOCUMENTS

Attach to this page, in the order listed, the following documents:

- A. Volusia County Fair Entry Form
- B. The Bill of Sale, Registration Paper, or Lease Agreement
- C. Health Certificate, if applicable
- D. A copy of your Buyer Letter
- E. Optional: A copy of your Ethics letter

List at least 3 buyers with their complete contact information:

1. Please list three communication and marketing strategies you utilized this year:

- ---
- ---
- ---

2. How will you improve your marketing and communication plans for future projects?

3. Explain how you serve as an ambassador to the public about agriculture.

GLOSSARY OF TERMS

ASSET - Something that is owned and has an economic value

AVERAGE DAILY GAIN - Average daily gain (ADG) is a critical performance measure that is computed by dividing the total pounds the animal gained through the project by the total number of days on feed.

BEGINNING WEIGHT or INITIAL WEIGHT OF ANIMAL UPON PURCHASE OR ACQUISITION - The weight of the animal when acquired

BILL OF SALE, REGISTRATION PAPER, OR LEASE AGREEMENT - Proof of ownership

BQA - Beef Quality Assurance, an online class that deals with production

BREAK-EVEN COST PER POUND - Total expenses divided by the estimated or final weight

BUYER LETTER - A letter written to a potential buyer of an market animal. Guidelines are included the Livestock Handbook

COST OF GAIN - Feed cost per pound of gain, determined by the total cost of feed fed divided by the total pounds gained

CONVERSION - Pounds of feed fed per pound of gain

DATE ACQUIRED - The date that the animal is in your ownership

DEPRECIATION - Each year, the item loses part of its original value. The decrease in value of items used in the project is called depreciation.

ETHICS - A three to four hour class taken every three years from a certified instructor that deals with the ethical treatment of show animals

EXPENSES - Charges for services or products

FEED EXPENSES - Project expenses related to the feeding of the animal: feed, supplements, hay, etc.

HEALTH CERTIFICATE - A statement of health issued by a licensed veterinarian within the last 30 days (out-of-state) and the last 90 days in Florida

INCOME - Money received for goods or services, or from other sources

INVENTORY - An inventory is a list of items in one's possession related to the project that have value. Closing inventory is what is present at the end of the project.

LOSS - Money for project items that adds up to more than the amount received or earned

NON-FEED EXPENSES - Non-feed expenses are those project expenses that are not related to the feeding of the animal. They include grooming, housing, veterinary care, transportation, envelopes and stamps, etc.

PQA - Pork Quality Assurance, an online class that deals with production

PROFIT - The difference between the purchase price and supplies for the project and the sale, or market, price

PURCHASE COST OR VALUE - The amount of money paid to purchase the animal

VACCINATION - A substance that is given to an animal to protect against a particular disease.

- SQ—SUBCUTANEOUS, UNDER THE SKIN

- IM—INTRAMUSCULAR, INTO A MUSCLE

- IV—INTRAVENOUS, INTO A VEIN

- TOPICAL—ONTO SKIN

- ORAL—INGESTED

VALUE AT THE BEGINNING, END OF PROJECT - This refers to the market value of the animal at the beginning and end of the project. These values may or may not be the same as the purchase and sale prices.

VOLUSIA COUNTY FAIR ENTRY FORM - The entry form is found in the Livestock Handbook and asks for the ear tag number, Ethics number, Social Security or TIN number, exhibitor and animal information, etc.

WHOLESALE CUTS: Wholesale cuts are the large cuts of meat that are shipped to retailers. Retail cuts are the family sized or single serving cuts that are purchased at the store.

RESOURCES:

Florida State Fair Youth Livestock General Record Book

Volusia County Fair Record Book

Michigan 4-H Livestock Record Book

McLean County 4-H Swine Project Record Book

Alachua County Youth Fair and Livestock Show Record Book