



U. S. SMALL BUSINESS ADMINISTRATION
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE
409 3rd Street, SW 2nd Floor
WASHINGTON, DC 20416
202-205-8800
www.sba.gov/dc

February 27, 2018

Ms. Erica Robertson
President
Adeptus Solutions, Inc.
1818 Library St. Suite 500
Reston, VA 20190

Dear Ms. Robertson:

The Washington Metropolitan Area District Office of the U.S. Small Business Administration (SBA) has reviewed your 8(a) Annual Update (SBA Form 1450) and supporting documentation for program year September 12, 2016 to September 11, 2017. It is our determination that your firm continues to meet the criteria for 8(a) status.

Most contracts that are awarded under the 8(a) Program are usually a result of the direct marketing efforts of the 8(a) firm. SBA will do its best to assist you in your efforts to obtain contracting opportunities.

This office would also like to encourage you to participate in any training offered to you and your key staff in the areas of government contracting and marketing outreach during the program year by the Washington Metropolitan Area District Office and /or other SBA business partners. You are encouraged to utilize all of the SBA's business counseling resources available to you including SCORE, and the Small Business Development Centers (SBDCs). Please feel free to contact the Business Development Team at DCbusdev8a@sba.gov or (202) 205-8800 to discuss these services or your firm's developmental requirements.

We wish you continued success in the growth and development of your business.

Sincerely,

Annual Recertification Team