



Government of Dubai
DEPARTMENT OF TOURISM
AND COMMERCE MARKETING

حكومة دبي
دائرة السياحة
والتسويق التجاري

December 16, 2005

Mr. Manish Handa
2-Krishna, Sukhwani Udyan,
Link Road, Near IG School,
Chinchwad, Pune 411033.
Mob: 9823179650.

Dear Mr. Manish Handa,

I would like to thank you for your interest in exploring Dubai as a business hub. We are actively involved in promoting Dubai as an upmarket destination and as a regional base for commercial activity.

Dubai has traditionally been a trading hub in the Middle East, a gateway to 1.4 billion people for import/export/re-export, and is strategically located at the heart of the world's richest region.

It is a diversified market with wide import requirements; opportunities for suppliers of most products. Dubai is one of the most technologically advanced countries in the Gulf, with a highly developed infrastructure served by 170 shipping lines and more than 96 airlines. Surface transportation facilities are comparable to the finest in the world. Ports in Dubai are ranked as the best in the world, because of their efficiency in the turn around time in handling ships.

As a business destination it is lucrative, there are no corporate taxes, income taxes, no foreign exchange control and no trade barriers. The free zones, which have been developed for industrial/trade promotion, offer a unique opportunity to get a foothold in the Gulf region with 100 % foreign ownership.

I am taking the liberty of giving you for your reference a copy of the Dubai Business Handbook which I trust you will find informative.

Please do get in touch with me if you should require any further information or assistance in further exploring opportunities in Dubai.

Warm regards,


Donna Rasquinha.

Officer, Travel Trade Relations – India