

What is an EPIC trip?

EPIC LOCAL PASS DEAL 2019: Please read below carefully before buying your pass!

Why buy an Epic Local Pass?

- Buying an EPIC LOCAL PASS will allow you to ski 6 days at both Vail and Heavenly much cheaper than the standard 5-day ticket. It will also allow you to ski this year at any other resort that accepts the EPIC PASS.
- You can buy the pass online yourself if you like, but YOU MUST BUY THE PASS FROM THE WINTER SKI & SPORT WEBLINK THAT WE GIVE YOU IF YOU WANT TO GET THE \$50 GIFT CARD with it. It is the same price as going out on the EPIC pass website - \$669.00. <https://www.winterskiandsport.com/shop>

What do I save?

- **Non-Senior:**
 - A 5-day lift ticket for Tahoe is \$415. A 5-day lift ticket for Vail is \$375. That is a total of \$790.00.
 - An EPIC LOCAL PASS is \$669.00. You save \$121+\$50 gift card, and you can ski this year at any other resort that accepts EPIC PASSES.
- **Senior:**
 - A 5-day lift ticket for Tahoe is \$375. We are still calculating the cost of a 5-day lift ticket for Vail. We will have it ASAP for you to compare.
 - An EPIC LOCAL PASS is \$669.00. You save \$ +\$50 gift card, and you can ski this year at any other resort that accepts EPIC PASSES.

Details:

- When you buy through Winter Ski and Sport you will get a \$50 gift card, and we will charge you \$15 for the pass. <https://www.winterskiandsport.com/shop>
- If you buy it somewhere else, we still have to charge you \$15.00 to offset group discount costs and make it fair for everyone.

Why do we charge you \$15 for something you can buy online?

- Our lift ticket pricing for everyone on the trip is based on a discount that we get as a group from the resort for purchasing a specific number of group lift tickets.
- We pass that discount on to everyone.
- When you buy an EPIC PASS, you are not purchasing the lift ticket from the resort. This changes our discount and makes the price of lift tickets go up for everyone on the trip.
- To offset this problem, we charge \$15 if you purchase an EPIC PASS.
- It would be unfair to charge everyone for higher lift tickets if they did not buy an EPIC PASS.
- You get a \$50 gift card, so you are still ahead by \$35.

How does this work?

- You buy the pass from this link. <https://www.winterskiandsport.com/shop>
- Someone from Epic Pass will contact you about how to send them your photo for the pass.
- That's it.