

Columbiana-Mahoning-Trumbull Cattlemen's Association, Inc.

November 2016

www.cmtcattlemen.com

Dear CMTCA Members,

What a beautiful fall we have had. For the most part the weather has been great for harvest and late season hay making. The days seem to only have a few hours of light anymore. Thanks day light savings, how I enjoy going to work in the dark and coming home in the dark. I hope all of you have had a great year as have I. Personally my grazing has lasted longer this year than most. Pastures are still full of green grass and the cows love it!

Our Annual CMT County Line Cattle Blast is in the books. What a great weekend and great turnout this year. Again we continue to grow every year. Being a part of an organization that puts on an event for our future youth is something I am very proud of. Our youth is the next generation of cattle producers for our Tri-county organization. We also had an educational session with the judge on Saturday of the show. This gives the kids an opportunity to ask any questions they may have. From selection of animals up to what he/she is looking for as a judge. This event would not have been made possible without the hard work of our members. Every year we get compliments on how nice of show is and the people helping make it possible! Thank you to all that helped!

The annual picnic was just a few days before our Show weekend. Wow!! What a turnout! The amount of people that showed up to the picnic was absolutely amazing. Thank you Wilson Stock Farm for allowing us to come to your farm and host this event! I think we all had a great time talking with our fellow members and enjoying the evening.

As the year is coming to an end, let's take a moment and look back on 2016. We are in the closing days of the year. Thanksgiving and soon Christmas will be here. Be thankful for what we all have. We all have something that makes us enjoy life. That's our cattle. Every day I look out over our pastures and just have a sense of peace. The cows don't care if we have bills, they don't care what a bad day we might have had. All they care about in the green grass and the beautiful sky! Enjoy every day, I know our cows do!

Hope to see you all at the upcoming events.

Brian Spencer - CMTCA President 2016

2016 OFFICERS

President

Brian Spencer
330-501-1987

Vice President

Duane Nickell
330-831-5040

Past President

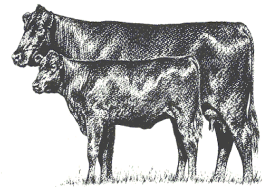
Mark Kohler
330-771-7022

Secretary

Chad Bailey
330-853-7966

Treasurer

Pete Conkle
330-831-0006



Upcoming Dates:

OCA Sale: 11-25-16
OCA Steak dinner: 12/1/16
Steak Fry: 1/28/17

Inside this issue:

Ambassador News
OSU News Article

Summer Picnic Thank You!

"We would like to thank all the people that came to our picnic in Sept. As everyone knows it is a great time to show case your farm and share all the splendor of our agricultural passion. Thanks for supplying the hamburgers and grill master (aka Ben).



We so enjoy all the CMT events.
Jack, Jackie, and Corey"



2016 CMTCA Ambassadors

As the CMTCA Ambassadors, these girls are here to help and assist the association and its members. If you have an event (PR, open house, sale, etc.) or know of an organization that could use the service of these ambassadors, please get in touch with **Chad Bailey** at 8783 Columbiana Canfield Road, Canfield, Ohio 44406 (330)853-7966).

2016 Ambassadors were announced at the March Banquet. These girls will be seen around cattle functions, cattle shows and area fairs.

2016 Ambassadors:

Claudia Criss
Hannah Jarvis
Betty Richey
Madison Murray
Emily McDonald
Megan Drake
Marly Zeigler

Ambassador Advisors:

Chad Bailey
Christina Benton
Amanda Orahoad
Nicole Richey



Newsletter Info:

Material is needed to put together and get a newsletter printed and sent. If any director or member has any materials they would like sent out, please forward them. We are in need of pictures, Spotlight material, inventions, etc. If anyone would like to write up a little blog about themselves or their cattle, that would be great too! Feel free to email any materials to me at:
stacyranch@yahoo.com or jamie.stacy@ccctc.k12.oh.us

2016 Board of Directors

Ben Campbell :330-402-3170
Todd Miller: 330-921-5983
Cory Wilson: 330-853-4518
Paul Wetzl: 330-509-5593
Ron Novak: 479-586-7806
Fred Criss: 234-567-5574
Brady Baker: 330-831-1720
Chad Raber: 330-341-0090
Rich Boyd: 330-692-9085

Gary Coppersmith: Dairy
330-692-5580

Presidential Advisors:

Rich Cope
Harold Campbell



Royalty

Beef Ambassadors:

Claudia Criss
Hannah Jarvis
Betty Richey
Madison Murray
Emily McDonald
Megan Drake
Marly Zeigler

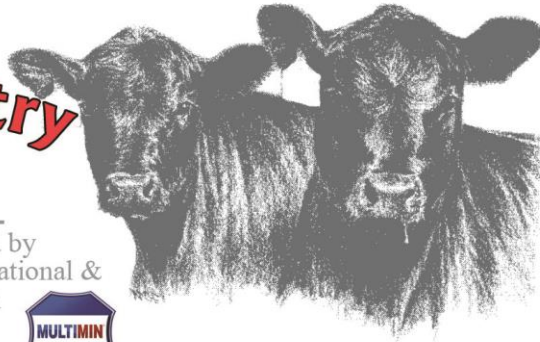
Ambassador Coordinator:
Chad Bailey

OCA Steak Dinner



Beef Industry Update

Dinner Sponsored by
Animal Profiling International &
Multimin USA



Who: All beef producers

When: Thurs. December 1, 2016
at 6 p.m.

Where: American Legion
540 Main Street
Leetonia, Ohio 44431

Speakers for the Evening:

Pete Hausser,
Midwestern Representative,
Animal Profiling International & Multimin USA
"Keeping your cowherd profitable."

OCA Membership & Policy Update

To RSVP & for more information contact: (614) 873-6736 · beef@ohiobeef.org

OCA Replacement Heifer Sale: November 25th in Zanesville



Click the link to go to details:

<http://www.ohiocattle.org/Events-and-Programs/replacement-female-sale>



Jamie Garwood-Stacy:
Newsletter Coordinator

news@cmtcattlemen.com,

stacyranch@yahoo.com,

Jamie.stacy@ccctc.k12.oh.us,

330-398-4077

Club Calf Sale and Show:

Rich Boyd, Todd Miller
Brian Spencer, and Chad
Raber

*Please visit our website
to view the slide show
of pictures from the
County Line Blast.
Pictures provided by
Michelle Murray*

Eastern Ohio Grazing Council

is holding a planning meeting on **December 6th**, at **1:00 PM** at the Carrollton SWCD to schedule the meetings and pasture walks for 2017. Anyone is welcome to attend, or forward any ideas or thoughts or events you would like to see to Pete Conkle.

If you would like to host a pasture walk, please let Pete know also.



2017 Cabin Fever Steak Fry Saturday, January 28, 2017



The CMTCA will once again be teaming up with the Sons of American Legion to host the event at the American Legion Post 131 (lower level) in Leetonia. For a mere \$20.00 per person, you can get a steak dinner with all the fixings and three hours of dancing. The dinner will be from 7:00pm to 9:00pm and include a Char-broiled steak (with the fixings), baked potato, salad, roll, and a non-alcoholic beverage. (There will be a cash bar for beer and mixed drinks.) There will then be a DJ playing music for dancing from 9:00pm to midnight. So, if you are tired of being in the house or out in the mud here is your chance to come to a steak dinner and dance off some energy. Please keep in mind that tickets are only available until January 21 or until the first 160 tickets are sold.

Tickets may be purchased from a CMTCA director or you can call or e-mail:

Pete Conkle, at (330) 831-0006 or pconkle@frontier.com.



“We would like to Thank Duma Meats for their generous donation of Meat for CMTCA Events!”



They are a family owned and operated 4th generation business and they have 2 locations to serve their customers.



Contact Information

Our Main Location

857 Randolph Road,

Mogadore, OH 44260

ph: 330.628.3438

fax: 330.628.2172

email:

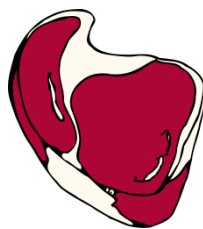
dumameatsmarket@gmail.com

Duma's Hartville Market

1289 Edison Street,

Hartville, OH 44632

ph: 330-628-3438 ext 2



Hours of Operation

Main Location:

Monday-Saturday: 8am-6pm

Closed Sunday

Hartville Location:

Monday, Thursday, Friday,
and Saturday: 9am-5pm

*Closed Sunday, Tuesday, and
Wednesday*

Fall Marketing and Fall Born Calves

November 16, 2016

– Dr. Andrew Griffith, Assistant Professor, Department of Agricultural and Resource Economics

October and November are busy months for most cow-calf producers. The majority of producers are in the midst of selling the spring calf crop and their less productive cows while most other cow-calf producers are in the middle of the calving season and preparing for breeding season. These may be busy times for both groups from a production standpoint, but several dollars can be earned this time of year if some time is dedicated to marketing strategies.

It may be easiest to start with the producers who are considering marketing cows and calves in the near term. If a producer has already marketed their calves and cows this fall then this information will likely only rub salt in the wound, but for those who have not taken the calves and cows to town then here are some things to consider.

First, the lowest calf prices of the year are generally experienced in October and November. Prices for 500 to 600 pound steers in those two months are usually 5 to 7 percent below the annual average price based on the last ten years of price data. Secondly, prices have increased moving from November to December seven out of the past ten years. Lastly, holding those animals through November and possibly even through December will increase weight. The additional weight could push the calves into the 600 to 700 pound range at the first of the year. January prices on 600 to 700 pound steers the past ten years are only 2.6 percent below the annual average price, and seven out of the past ten years, prices on this weight class have increased moving from November to December and from December to January.

The slaughter cow story is very similar to the calf story. Slaughter cow prices in October and November are generally 7 to 10 percent below the annual average slaughter cow price based on data from 2006 to 2015. Alternatively, slaughter cow prices in January are usually only 3.7 percent below the annual average price while February slaughter cow prices have averaged 2.2 percent higher than the annual average with prices generally peaking in May. Producers should also remember that cows that just weaned calves will also gain weight.

Producers should consider adjusting timing of marketing of cattle based on anticipated price changes, costs of carrying the animals, and weight gain. It certainly does not seem like it could hurt anything this year considering 500 to 600 pound steer values declined 34.5 percent from \$990 per head in March to \$650 per head at the end of September and slaughter cow values have declined \$150 to \$200 per head since the beginning of September.

Now to those producers who are in the middle or wrapping up the calving season. Now is the time to begin making marketing plans for the calf crop. Some producers will market calves at weaning which may be April or May while others will precondition those calves. It is usually easy to do fairly well with prices by either selling at weaning or carrying those calves through the summer. Over the past ten years the price of 500 to 600 pound steers in April and May have averaged 5.4 percent and 4.0 percent over the annual average price respectively. Similarly, if those animals are backgrounded through the summer and marketed in August, 700 to 800 pound steer prices are generally at their apex for the year.

April and May is also the time period when fall calving herds tend to market older and less productive cows. Slaughter cow prices tend to peak in the April through June time period. The cows being marketed this time of year may be a little thin due to just having weaned a calf and carrying the calf through the winter. However, many of them are in fairly good condition, because they are able to graze the spring flush for 30 to 60 days prior to when calves are weaned.

Capturing the highest price of the year is rarely achieved consistently by a producer, and it may not even be the most profitable circumstance. Profits are a function of price, weight, and costs, and each of these should impact decision making. The objective of the exercise is to maximize profit which requires regular evaluation of market prices and market tendencies. Producers may or may not be familiar with price seasonality, but it can lend tremendous information to the decision making process.

Posted by [Stanley Smith](#) at 8:03am