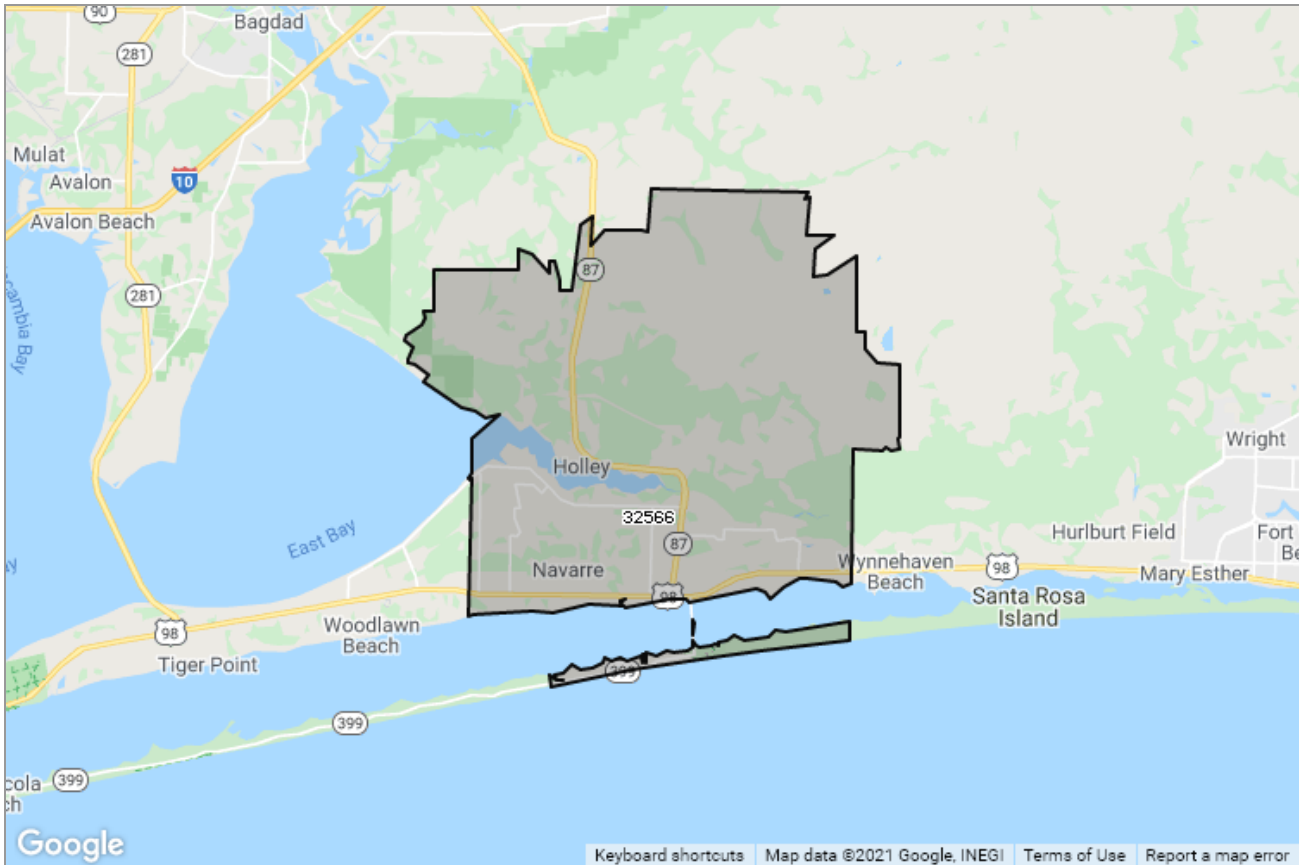


MARKET DATA REPORT

July 2021



Report Characteristics

Report Name:
July 2021

Report Date Range:
7/2020 – 7/2021

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Include Metrics By: County, ZIP
Code

Run Date: 08/20/2021

Scheduled: No

Presented by

**Navarre Area Board of REALTORS®
INC**

(850) 939-3870

Other: <http://www.naborhome.com/>

1917 Navarre School Road
Navarre, FL 32566

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
Active Listing Count	131	131	+—	N/A	N/A	
Active Listing Volume	\$81,802,223	\$79,225,192	+3.3%	N/A	N/A	
Months of Inventory	0.9	0.9	-7.9%	0.9	1.8	-50.1%
Absorption Rate	115.27%	106.11%	+9.2%	112.17%	55.93%	+56.2%
Sales Activity Charts Metrics						
Pending Sales Count	242	224	+8%	N/A	N/A	
Pending Sales Volume	\$99,854,948	\$77,230,973	+29.3%	N/A	N/A	
Closed Sales Count	139	159	-12.6%	821	756	+8.6%
Closed Sales Volume	\$53,937,234	\$54,729,191	-1.4%	\$318,820,277	\$245,383,240	+29.9%
Distressed Charts Metrics						
Distressed Listing Count	—	—	—	N/A	N/A	

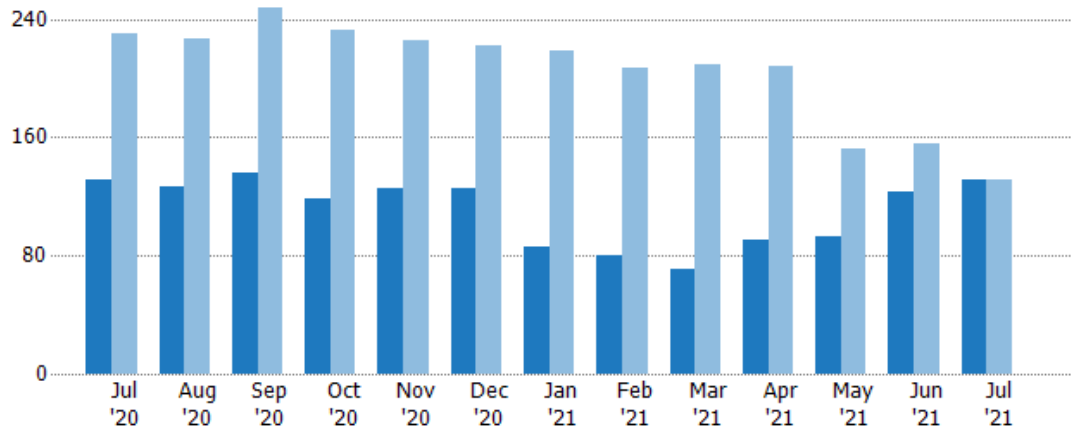
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Navarre, FL 32566
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	131	0%
Jul '20	131	-43%
Jul '19	230	20.9%



Current Year	131	127	136	118	125	125	86	80	71	90	93	123	131
Prior Year	230	227	248	233	226	222	219	207	209	208	152	156	131
Percent Change from Prior Year	-43%	-44%	-45%	-49%	-45%	-44%	-61%	-61%	-66%	-57%	-39%	-21%	0%

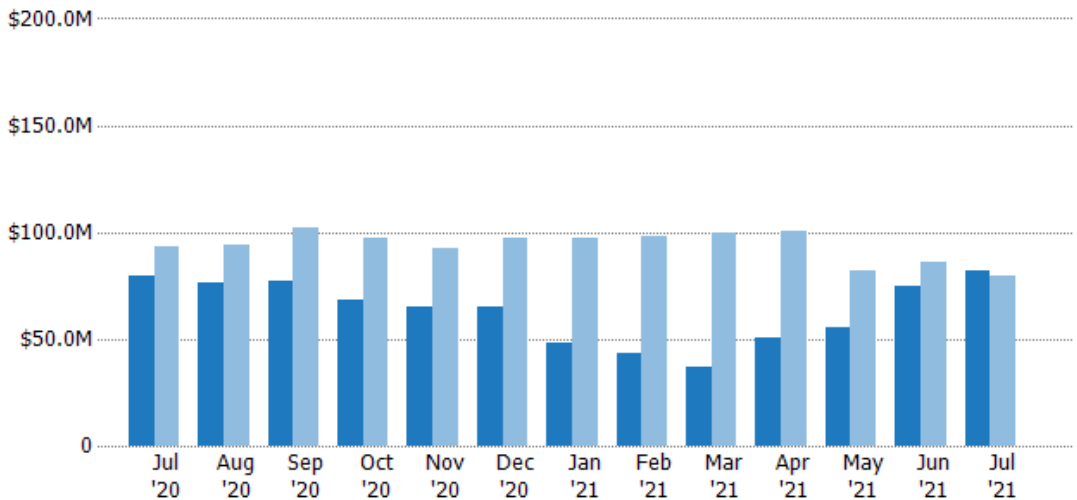
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Navarre, FL 32566
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$81.8M	3.3%
Jul '20	\$79.2M	-15.1%
Jul '19	\$93.4M	2.7%



Current Year	\$79.2M	\$76.1M	\$77.5M	\$68.1M	\$64.7M	\$65M	\$48.3M	\$43.1M	\$36.8M	\$50.7M	\$55.7M	\$75M	\$81.8M
Prior Year	\$93.4M	\$94M	\$102M	\$97.3M	\$92.4M	\$97M	\$97.5M	\$98.3M	\$100M	\$101M	\$82M	\$86M	\$79.2M
Percent Change from Prior Year	-15%	-19%	-24%	-30%	-30%	-33%	-51%	-56%	-63%	-50%	-32%	-13%	3%

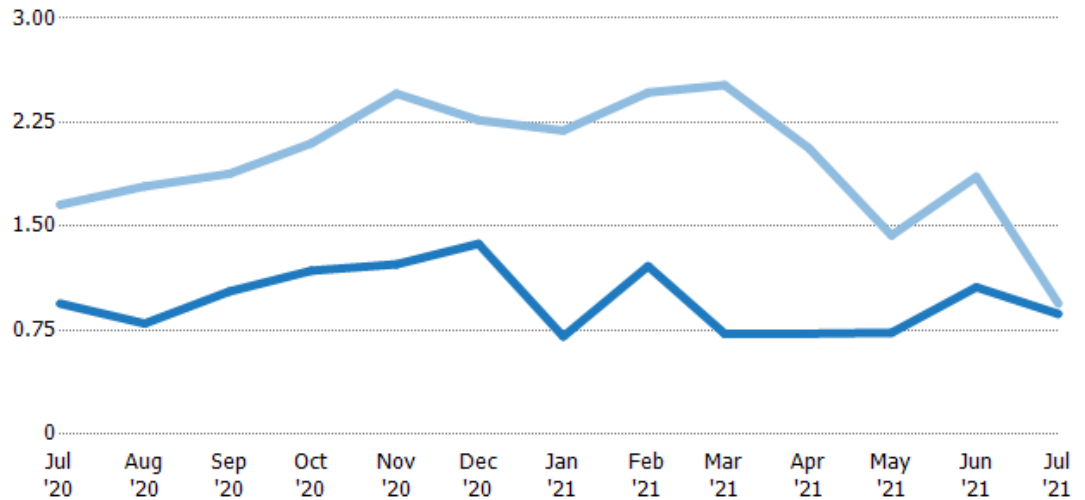
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Navarre, FL 32566
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Jul '21	0	-7.9%
Jul '20	0	-43%
Jul '19	1.65	0.6%



Current Year	0	0	1.03	1.18	1.23	1.37	0	1.21	0	0	0	1.06	0
Prior Year	1.65	1.79	1.88	2.1	2.46	2.27	2.19	2.46	2.52	2.06	1.43	1.86	0
Percent Change from Prior Year	-43%	-55%	-45%	-44%	-50%	-39%	-68%	-51%	-71%	-65%	-49%	-43%	-8%

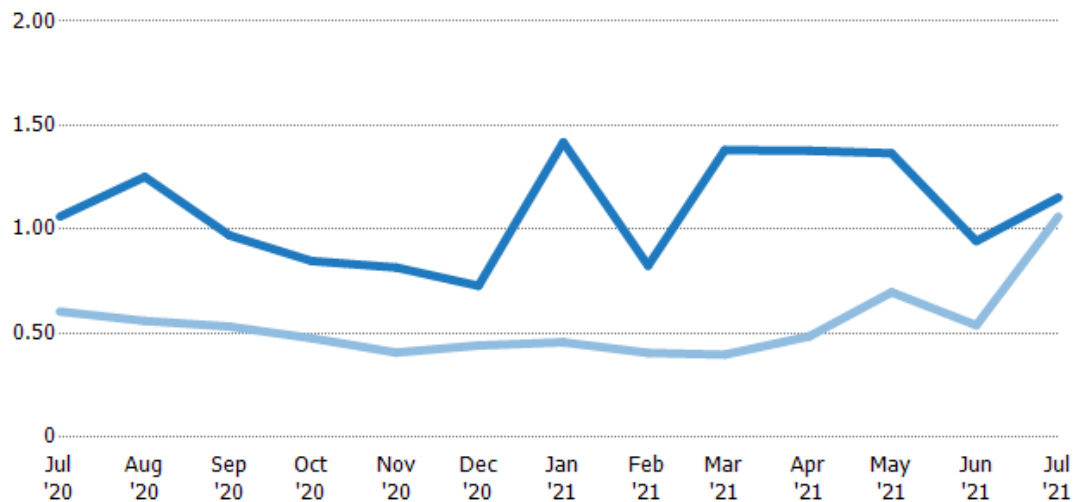
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Navarre, FL 32566
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Jul '21	115%	-9.2%
Jul '20	106%	-45.7%
Jul '19	60%	-0.6%

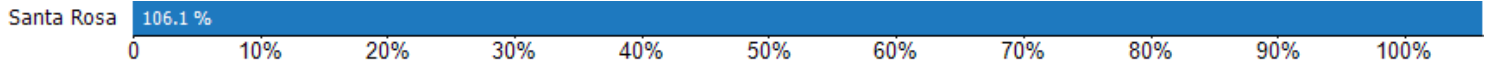


Current Year	106%	125%	97%	85%	82%	73%	142%	83%	138%	138%	137%	94%	115%
Prior Year	60%	56%	53%	48%	41%	44%	46%	41%	40%	49%	70%	54%	106%
Change from Prior Year	-46%	-69%	-44%	-37%	-41%	-29%	-96%	-42%	-98%	-89%	-67%	-40%	-9%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

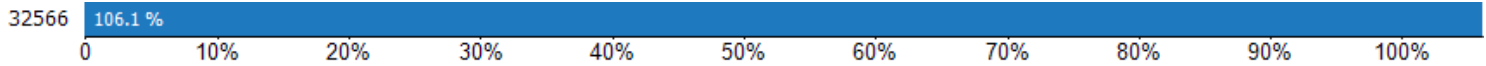
Filters Used: ZIP: Navarre, FL 32566; Property Type: Condo/Townhouse/Apt., Single Family



Absorption Rate (By Zip)

The percentage of the inventory sold during the last month by zip.

Filters Used: ZIP: Navarre, FL 32566; Property Type: Condo/Townhouse/Apt., Single Family



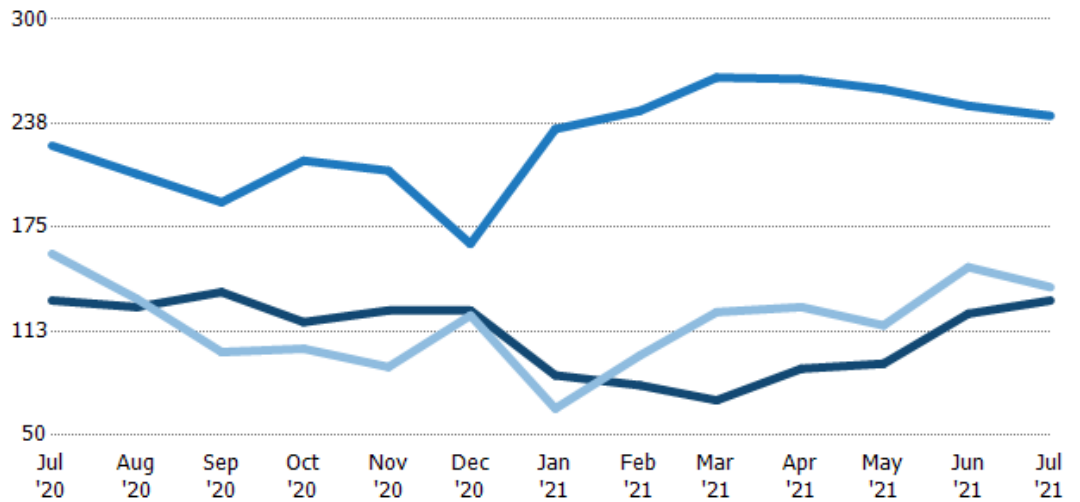
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Navarre, FL 32566

Property Type:
Condo/Townhouse/Apt., Single
Family



	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Active	131	127	136	118	125	125	86	80	71	90	93	123	131
Pending	224	207	190	215	209	165	234	245	265	264	258	248	242
Sold	159	132	100	102	91	122	66	98	124	127	116	151	139

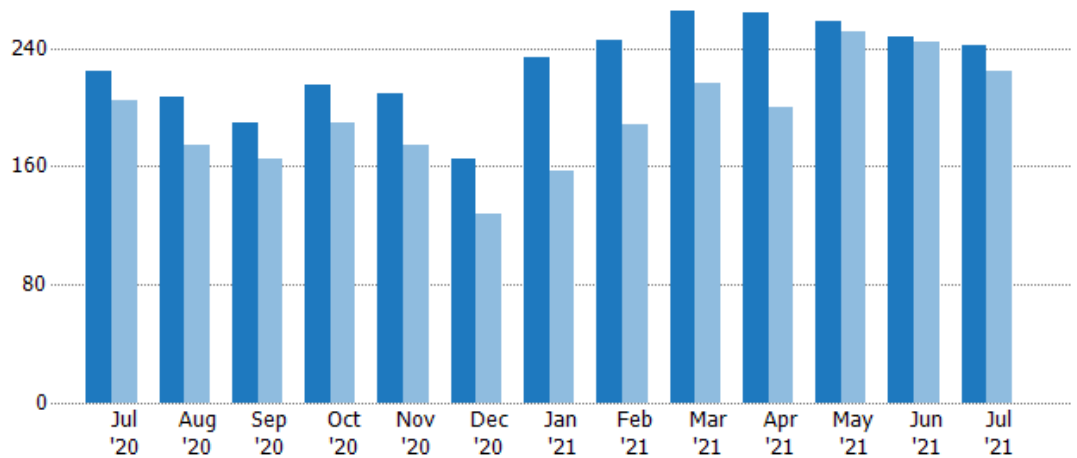
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Navarre, FL 32566
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	242	8%
Jul '20	224	9.3%
Jul '19	205	-0.5%



Current Year	224	207	190	215	209	165	234	245	265	264	258	248	242
Prior Year	205	174	165	190	174	128	157	188	216	200	251	244	224
Percent Change from Prior Year	9%	19%	15%	13%	20%	29%	49%	30%	23%	32%	3%	2%	8%

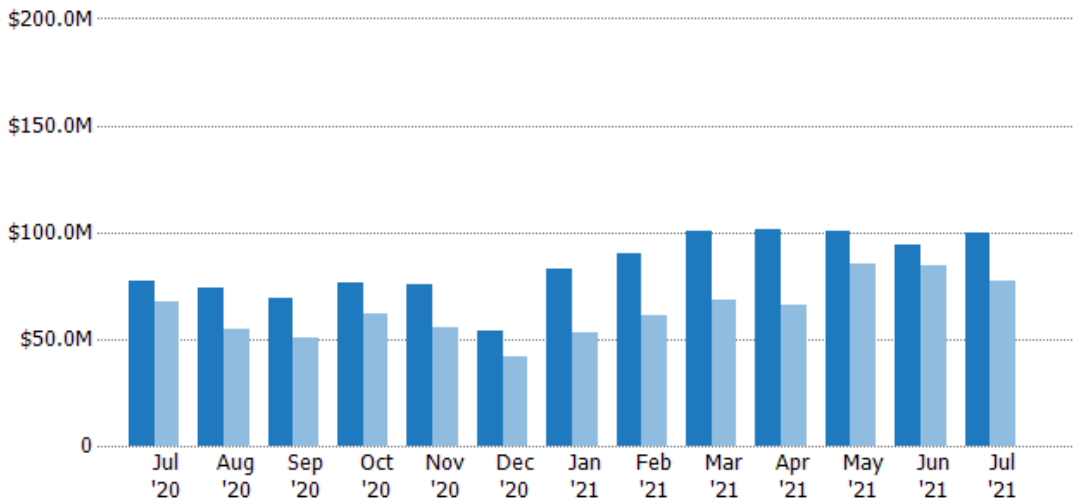
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Navarre, FL 32566
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$100M	29.3%
Jul '20	\$77.2M	14.9%
Jul '19	\$67.2M	-16.8%



Current Year	\$77.2M	\$73.7M	\$69.2M	\$76.1M	\$75.6M	\$54M	\$82.8M	\$90M	\$101M	\$101M	\$101M	\$94.2M	\$100M
Prior Year	\$67.2M	\$54.8M	\$50.6M	\$62M	\$55.5M	\$41.9M	\$52.7M	\$61.4M	\$68.2M	\$65.6M	\$85.4M	\$84.4M	\$77.2M
Percent Change from Prior Year	15%	35%	37%	23%	36%	29%	57%	46%	48%	54%	18%	12%	29%

Closed Sales

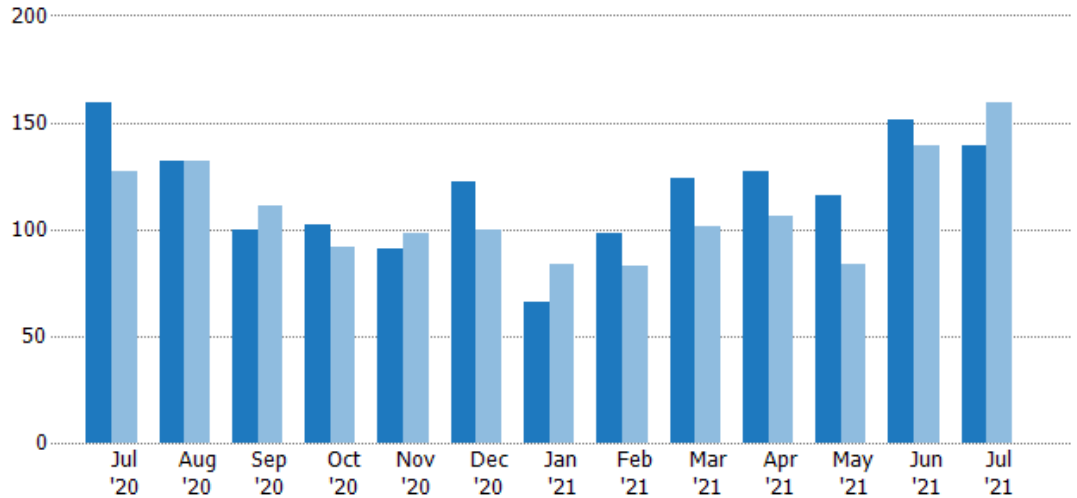
The total number of residential properties sold each month.

Filters Used

ZIP: Navarre, FL 32566

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	139	-12.6%
Jul '20	159	25.2%
Jul '19	127	-3.9%



Current Year	159	132	100	102	91	122	66	98	124	127	116	151	139
Prior Year	127	132	111	92	98	100	84	83	101	106	84	139	159
Percent Change from Prior Year	25%	0%	-10%	11%	-7%	22%	-21%	18%	23%	20%	38%	9%	-13%

Closed Sales Volume

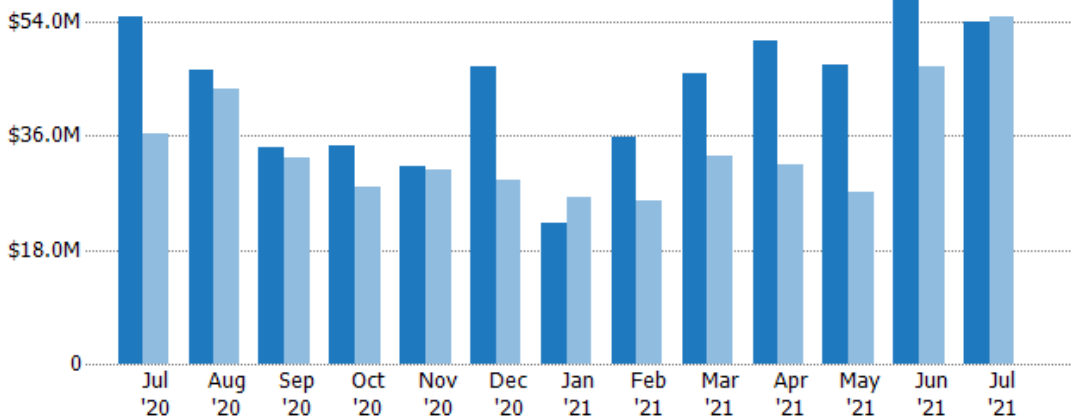
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Navarre, FL 32566

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$53.9M	-1.4%
Jul '20	\$54.7M	50.6%
Jul '19	\$36.3M	-3.4%



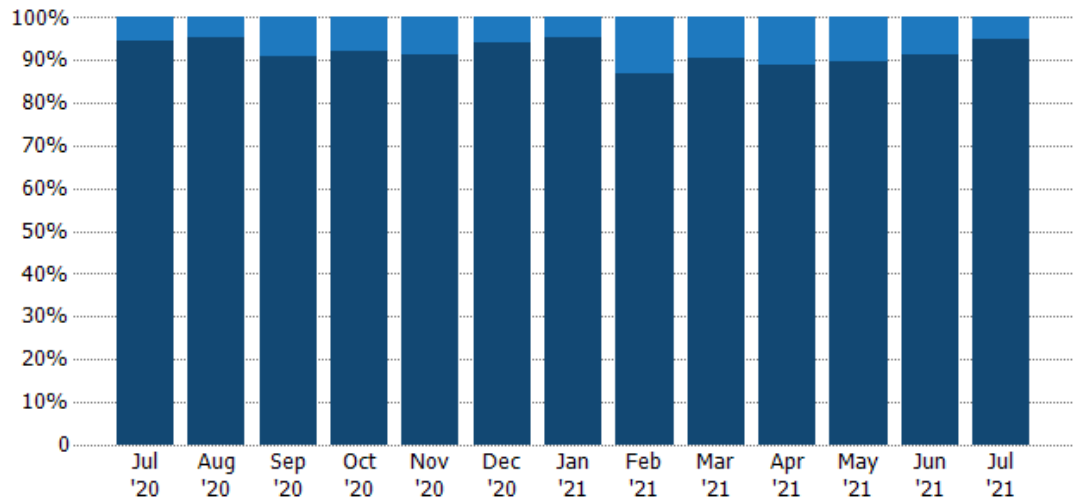
Current Year	\$54.7M	\$46.3M	\$34.3M	\$34.5M	\$31.1M	\$47M	\$22.3M	\$35.9M	\$45.9M	\$51.1M	\$47.2M	\$62.5M	\$53.9M
Prior Year	\$36.3M	\$43.3M	\$32.6M	\$27.9M	\$30.6M	\$29M	\$26.4M	\$25.8M	\$32.9M	\$31.4M	\$27.1M	\$47M	\$54.7M
Percent Change from Prior Year	51%	7%	5%	24%	2%	62%	-16%	39%	40%	63%	74%	33%	-1%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Navarre, FL 32566
Property Type:
Condo/Townhouse/Apt., Single
Family

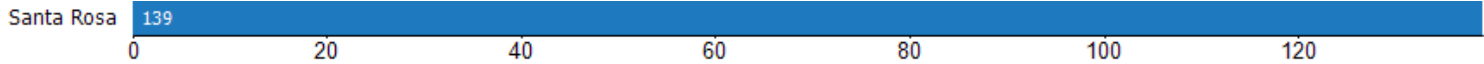


Condo/Townhouse	6%	5%	9%	8%	9%	6%	5%	13%	10%	11%	10%	9%	5%
Single Family Residence	94%	95%	91%	92%	91%	94%	95%	87%	90%	89%	90%	91%	95%

Closed Sales (By County)

The total number of residential properties sold during the last month by county.

Filters Used: ZIP: Navarre, FL 32566; Property Type: Condo/Townhouse/Apt., Single Family



Closed Sales (By Zip)

The total number of residential properties sold during the last month by zip.

Filters Used: ZIP: Navarre, FL 32566; Property Type: Condo/Townhouse/Apt., Single Family



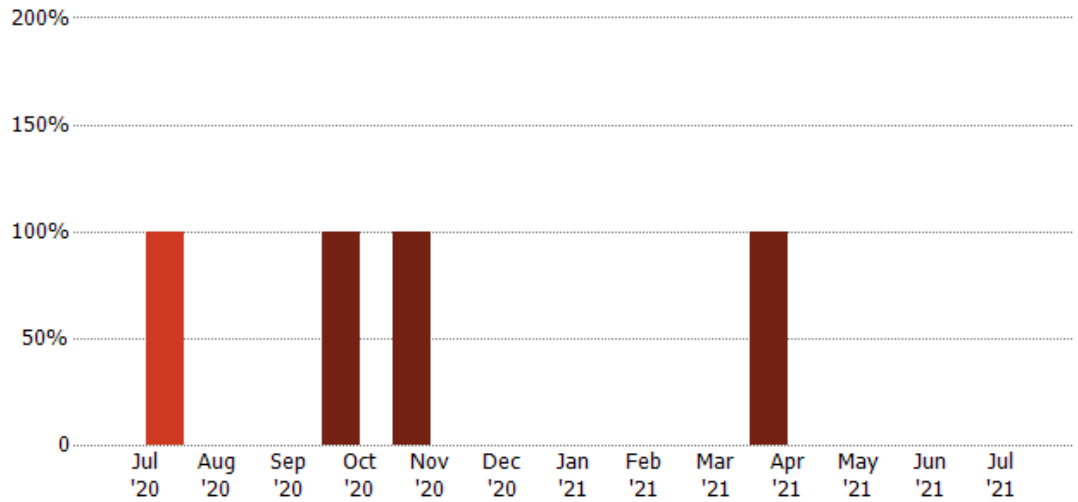
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: Navarre, FL 32566

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	-	-	-	1	1	-	-	-	-	1	-	-	-
Prior Year	1	-	-	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year	-100%	-	-	100%	100%	-	-	-	-	100%	-	-	-

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: July 2021

Run Date: 08/20/2021

Scheduled: No

Report Date Range: From 7/2020 To: 7/2021

Information Included

☒ Include Cover Sheet

☒ Include Key Metric Summary *

☒ Include Metrics By: County, ZIP Code

☒ Averages

☒ Include Appendix

☒ Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS: Emerald Coast Association of REALTORS® Navarre Area Board of REALTORS® Inc MLS

Listing Filters

Property Types: Condo/Townhouse/Apt. Single Family

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: Navarre, FL 32566

Listing Activity Charts

☐ New Listings

☒ Active Listings

☐ Avg/Med Listing Price

☐ Avg/Med Listing Price per Sq Ft

☐ Avg/Med Listing Price vs Est Value

☐ Median Days in RPR

☒ Months of Inventory

☒ Absorption Rate

Sales Activity Charts

☒ Active/Pending/Sold

☐ New Pending Sales

☒ Pending Sales

☒ Closed Sales

☐ Avg/Med Sales Price

☐ Avg/Med Sales Price per Sq Ft

☐ Avg/Med Sales Price vs Listing Price

☐ Avg/Med Sales Price vs Est Value

Distressed Charts

☒ Distressed Listings

☐ Distressed Sales

Data Tables Using 7/2021 data

☐ Listing Activity by ZIP

☐ Listing Activity by Metro Area

☐ Sales Activity by ZIP

☐ Sales Activity by Metro Area