



7313 NE COLUMBIA BLVD
PORTLAND, OR 97218

5/19/14

To whom it may concern,

I wish to take this time to heartily endorse the services of **Maverick Marketing & Shannon Green**.

As the **Head Golf Professional / GM** at **Colwood National Golf Club**, I've been working with **Shannon** since 2009.

Shannon truly broadened my horizons when it came to marketing our facility. Right away, I felt like we were able to show our golf course & restaurant to many who otherwise wouldn't have known we existed.

I believe that **Shannon's** greatest strength is the ability to listen to her customers & help to define what their needs are. She was also pivotal in the following areas:

- *Website maintenance*
- *Building a strong database*
- *Increasing customer loyalty & revenue*
- *Establishing a Facebook Page (over 550 likes in the 1st year)*
- *Positive branding of our facility*

In closing, I know that **Shannon** can enhance most any business & attract new customers. If you have any questions, please do not hesitate to call me.

Thank you,
Toby Tommaso
Head Pro / GM Colwood National Golf Club
(503) 704-3670