



BAYSHORE PRODUCE

Weekly Market
Guide
January 25th
2019

Overview / Alerts

OVERVIEW

We are continuing to experience winter weather related issues in our growing regions which has caused quality issues with many of the below commodities. We are keeping a close eye on this and will send out updates accordingly.

PRODUCT ALERTS



Asparagus



Peppers



Celery



Cabbage



Green Onion



Eggplant

TRANSPORTATION / WEATHER

TRANSPORTATION



Freight rates have improved as overall fuel costs are down however still expecting equipment and driver shortages nationwide. Mexico is experiencing Fuel Shortage due to corruption. We haven't seen this affect supply crossing quite yet but it could over the coming weeks.



WEATHER

Hermosillo: Clear and warm days and cold nights.

Jalisco: Partly Cloudy all week, cool days and cold nights.

Culiacan: Nice weather, warm days and cold nights.

Yuma: Clear and cloudy, cool temps.

Palmetto: Mixed clear and rain, cool days and nights

Fruits

CROP REPORT



Apples – Good quality on all varieties.



Avocado - Demand is increasing as we near Game Day. Heavy volumes are hitting the border, and we are watching to see if the demand keeps up with the increase in harvesting and crossings.



Banana - Supplies are expected to tighten up over the next 2-3 weeks, but quality is expected to remain good.



Blackberries – Cold days and nights in CA will slow down production along with the possibility of rain. Supplies are expected to be tight and prices are trending higher.



Blueberries – Supplies are steady.

ALERT

Fruits

CROP REPORT



Grapes - Grapes are very tight as California is just about finished with harvesting. Most customers are switching to imports. Peru and Chile are both running late and light. The industry as of right now does not have enough fruit available to cover orders. This should last for about 10-14 days



Lemons - Lemons from all areas are in steady supply. Ample supply available of all sizes.



Limes – Quality is fair. Cold and wet weather as well as lower availability are due to limited crossings into the US.



Mangoes - Good supply and good availability



Melons Cantaloupe – Supplies are good on the West Coast, with a good run of sizes. Cantaloupe quality is good. Supply should start decreasing in Feb.



Fruits

CROP REPORT



Melon Honeydew - Production from Honduras and Mexico have been hit with issues. The market is in demand exceeds supply and quality is only fair at best.



Oranges – The market is steady with good supplies of 72ct and larger. Quality is excellent.



Pears - Good quality with minor surface scarring.



Pineapple - The market is steady and supplies and quality are good.



Raspberries - Supplies are steady, and prices are good.

Fruits

CROP REPORT



Strawberries – We anticipate a reduction in volume for the next few weeks due to current weather conditions.



Watermelon - Seedless watermelons continues to be in a demand exceeds supply scenario. We are seeing steady production from our growers in Guatemala and Honduras, but Mexican production remains in very short supply putting pressure on melons arriving into the East



Vegetable

CROP REPORT



Asparagus – Very little volume continues from Mexico, with even less production from Peru as their season wanes—expect fair to poor quality at best. Overall, supplies will continue to be very tight for at least 7-10 days.



Broccoli - Supply is steady this week and quality is good.



Cauliflower - Discoloration issues are due to bruising, but overall quality is fair to good. Markets are adjusting downward with better supply and lower demand



Carrots – We are seeing shorter supply and prices are higher.



Corn – Steady supply and good quality out of Florida.



Celery - Markets are very active and supply limited out of FL and Oxnard CA are driving the market. Rain promotes rapid growth causing cracks in the stems.



Vegetable

CROP REPORT



Cucumber – FL is done, imports from Honduras continue to improve with each arrival. Very good quality



Eggplant - Supplies are tight from south FL from cold temps. Fancy are very tight, with Choice exhibiting heavier scarring and quality issues.



Garlic - Good overall quality with occasional root plate damage.



Ginger - Chinese markets are mixed, quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – Due to the cold weather, there will be lighter supplies for the next two weeks.



Green Onion - Quality is fair and supplies are short from the effects of rain, frost, insect pressure, and discoloration. Markets will be active for the next 7-10 days.



Vegetable

CROP REPORT



Kale – Quality is fair. The market is active and prices are increasing.



Lettuce Iceberg - Quality is fair, with signs of frost damage and occasional epidermal peel. Demand has been very steady.



Leaf Green and Red- Supply and quality is fair. The cold weather a couple of weeks ago really slowed down the crop and also affected quality



Leaf Romaine – Supply has returned to normal. Demand was very strong last week. Romaine is still trying to recover from the cold snap that happened a couple of weeks ago

Leaf Romaine Hearts – Demand and supply is good; Quality is fair.



Onions - The yellows have been looking really good.

Vegetable

CROP REPORT



Pepper, Bell – East Coast green bells supplies are short. Quality is good and the market is steady to strong. Red and yellow peppers are more available and the market is weaker



Potato – Norkotah are showing some pressure and shoulder bruising, but is minimal. Burbanks have displayed some internal issues.



Spinach - Supplies are good. There could be some quality issues, due to cold weather.



Squash – Squash market is improving, and the main contact grower will be back in business this weekend.

Vegetable

CROP REPORT



Tomato - Rounds: Round tomatoes are mixed this week. The East is reporting a price increase due to limited supply, particularly on large sizes. Quality is between fair and good for now.

Romas: Roma prices are down this week. Florida harvest is still limited, but they are getting support from Mexico with supply. Quality looks to be good, barring any issues from Mother Nature.

Grapes: Grape tomato prices continue to drop this week. Supply and quality continue to improve.

Cherries: Cherry tomatoes continue to be flat this week. Supply is steady for the time being. Quality is good.

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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