

STEPHEN H. KORZENIOWSKI

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EXPERIENCED TECHNOLOGY AND BUSINESS MANAGER WITH DEMONSTRATED TRACK RECORD OF PROJECT MANAGEMENT, ON-TIME RESULTS DELIVERY, OPTIONS CREATION AND MAJOR INDUSTRY AND TECHNOLOGY PROGRAM LEADERSHIP

37+ years' experience with increasing responsibility and well developed skills and marked achievements in:

- Plant Project and Integrated Supply Chain Management – Leadership of complete global transformation of all current products from 'long-chain' to 'short-chain' Capstone® fluoroproducts
- Technology and Business Interface with Various Global Regulatory Agencies – >10 years direct experience with lead agencies including US EPA, US FDA, Germany's UBA/BfR and Canada's EC/HC
- Industry Group Leadership Positions Since 2000 Including Multiple Chair Roles in the Telomer Research Program, FluoroCouncil and Fire Fighting Foam Coalition; Product Stewardship and Advocacy
- Global Business Management – P&L and Strategy Development Responsibility for Surfactants & Coatings Business (1996-2002)
- Commercial Business Development Including M&A.

SKILLS

- Proven Ability to Lead Multifunctional Teams Through Complex Projects and Technology Transformation – Fluorotelomer Industry Total Transformation from 2002 - 2015
- Demonstrated Ability for Strategic Options Creation and Execution – Forward Thinking and Options Creation in Leading Business and Technology to Current More Sustainable Position
- Proven Ability to Grow Businesses Profitability, year-over-year, in Surfactants & Coatings Leadership Role
- Recognized Industry Expert in Fluorotelomer and Related Chemistry – Sought Out by Industry Groups to Tackle and Resolve Difficult Industry Issues
- Strategic Business Development Including a Pharmaceutical Business Acquisition.
- Clear Proven Leadership and People Development Track Record as Shown by Business, Projects and People Success

PROFESSIONAL EXPERIENCE

THE CHEMOURS COMPANY, Wilmington, DE
E.I. DU PONT DE NEMOURS & CO, INC., Wilmington, DE

Global Technology Manager, Surface Protection Solutions

2002 – 2015

- R&D and Plant Project Execution – 4 Major Projects Including Two at Plants and One Integrated Complete Supply Chain Transformation and One Major Technology Transfer
- Led Completion of Capstone® Products Technology Development and Market Introductions (2012 – 2015) in Textiles, Coatings, AFFF Surfactants and Telomer Intermediates
- Global Regulatory Agency Interface in USA, Canada, Germany, England and Other Countries

- Development and Execution – Led Business’ US EPA 2006 Voluntary Product Stewardship Program (2006 – 2011)
- Led Fluorotelomer Technology Global Stewardship Program (2000 – 2011) and Supply Chain Transformation
- Corporate Marketing Excellence, Engineering Excellence and Sustainable Growth Awards in 2006; Only DuPont “Triple Crown” Award Winner

Global Business Manager, Fluoroadditives and Custom Chemicals 1996 – 2002

- Direct business and marketing responsibility for multiple complex small business units with total revenues of \$60MM.
- Detailed Fluoroadditives business analysis and strategy development; laid foundation for significant future growth
- Management of DuPont Chemoswed Active Pharmaceutical Intermediates site in Malmo, Sweden and all its business and marketing activities
- Corporate Marketing Excellence Award in 2000 for Stone & Tile Business Development

Business Development Manager, Specialty Chemicals 1994 – 1996

Commercial Business Development, Long-Range and Strategic Planning and M&A Efforts, Particularly Custom Chemicals at SBU Level. Executed 1 pharmaceutical acquisition.

Prior Positions Held:

Marketing Manager, White Pigments

Regional Sales Manager, White Pigments

Tech Service / Market Development / R&D Manager

Field Sales, Industrial Chemicals

Technical Service / Market Development

Business and Financial Analysis

EDUCATION

MBA, Finance / Marketing, Widener University, Chester, PA

Doctor of Philosophy, Organic Chemistry, Penn State University, University Park, PA

BA, Chemistry, Rutgers University, New Brunswick, NJ

TRAINING / EXPERIENCE

- Various in-house and external seminars and programs including Wharton KIU
- Industry Group Leadership; Global Regulatory Interface Experiences (2000-2015)
- Business manager for family-owned Veterinary business, 1984 – 2011; Responsible for all business, marketing, and personnel matters; 6-Doctor AAHA-certified Hospital. Small business experience and perspective
- Set up area’s 1st “Medi-Center” for pets in 1991