



BAYSHORE PRODUCE

Weekly Market
Guide
September 7th
2018

Overview / Alerts

OVERVIEW

Most commodities are steady. Cabbage is EXTREME due to shorter supply. Valencias are still in an ACT OF GOD with higher prices and shortages in supply. Lemons are also in an ACT OF GOD, but Romaine commodities remain good buys.

PRODUCT ALERTS



Green Onion



Cucumber



Citrus



Broccoli



Cauliflower

TRANSPORTATION / WEATHER

TRANSPORTATION



EXTREME With full implementation of the ELD now in place as well as a nationwide shortage of available trucks on the market, rates are expected to continue to be above normal through the remainder of the summer. We are seeing an average increase of 15 to 20 percent over last year's comps.



WEATHER

Southeast: Partly cloudy with a chance of rain, summer temps.

Jalisco: Rain and thunderstorm all week. Mild temps continue.

Selma: Summer temps, clear and sunny

Salinas: Sun, cool temps.

Hudsonville: Milder temps sunny days and cool nights, cloudy

Fruits

CROP REPORT



Apples – The quality on all varieties is good. All are old crop with the exception of Galas and Golds which are mostly new crop. The new crop is looking very good.



Avocado - With football season, demand will increase. CA & Peru are slowing with more demand for the Mexican fruit. Chilean and D.R. have started but not equal the loss from CA and Peru.



Banana - Excellent quality and no major concerns



Blackberries – Supplies are good, the heat in north California is causing the berries to mature faster causing issues with quality.



Blueberries – Quality is good and supplies are plentiful.

Fruits

CROP REPORT



Grapes - Quality is very good from CA's Central Valley; sizing remains larger than usual.



Lemons - Demand exceeds supply on all sizes as volume dropped from poor quality. Act of God from heat which has caused fruit to start to drop from the trees.



Limes – Large sizes continue to be a challenge. Skin breakdown and styler remain a challenge. Mexican quality is fair



Mangoes - Good supply and good availability



Melons Cantaloupe – Supplies are good; only smaller 15ct

Fruits

CROP REPORT



Melon Honeydew - Supplies are plentiful as the continued warm weather pushes the crop forward. Quality is excellent.



Oranges – ACT OF GOD Our Valencia growers in the San Joaquin Valley were affected by extreme heat which caused post bloom conditions



Pears - WA and OR are shipping new crop Bartletts with good quality.



Pineapple - Good quality, expect supplies to ebb naturally through October, and sizing to fluctuate some too. Fewer larger sizes available than smaller.

Fruits

CROP REPORT



Raspberries - Supplies are steady; however, the heat in the northern growing area of California is causing the berries to show some quality issues.



Strawberries – The heat in the Northern growing area of California is causing the berries to mature faster than normal. This also causes a drop in size and soft/bruising berries; however supply is good



Watermelon - Supplies are declining but we will have supplies likely into midOctober. Mini seedless will continue to be around through the next few weeks.

Vegetable

CROP REPORT



Asparagus - Mexican supplies are lower; quality remains good with more smaller than larger. Peruvian supplies are increasing daily



Broccoli - CA quality is fair to good w/ occasional hollow core, mechanical damage, and discoloration. Rains continue to affect the region causing fair quality and incidence of pin rot. Very active market w/ short supply is expected for two weeks;



Cauliflower - Supplies are down due to cooler temps. Demand is slightly better and the markets are slowly going up, and quality is great.



Carrots – Quality and volume are both good.



Corn – Supplies are tight as many areas start to wind down. Quality is good and grading Fancy.



Celery - The market is steady with good supply.

Vegetable

CROP REPORT



Cucumber – East Coast market remains active as Michigan winds down. Relief will come at the end of the month as Georgia ramps up



Eggplant - Supplies are readily available on both coasts with good quality being reported.



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high..



Ginger - Chinese markets are mixed, but quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – Cabbage is in shorter supply and we are seeing prices rise rapidly. This is primarily due to weather-related issues.



Vegetable

CROP REPORT



Green Onion - The market is active due to lighter supplies.



Kale – Quality, supplies are good.



Lettuce Iceberg - Lettuce supplies are slightly above budget. Demand is up, the market is steady, and quality is good.



Leaf Green and Red- Red leaf quality is good, supplies are normal, and demand is average. Green leaf supplies are normal with good quality and demand has been average.

Leaf Romaine - Supplies are slightly above normal. Demand and quality are both good.

Leaf Romaine Hearts - Supplies are slightly above normal. Demand and quality are both good.

Vegetable

CROP REPORT



Onions - New crop onions are looking very good with no issues. Skin is thin as with the early harvest, but the heavy golden husk is right around the corner



Pepper, Bell – The market is showing great availability on all sizes across the board. Quality is good. Red's supplies and quality are excellent



Potato – All ID packing sheds are up and running new crop Norkotah potatoes. Supplies are good. The quality and size is good with no issues in sight.



Spinach - Quality and supply have improved and product is available.



Squash – Supplies are limited with more volume and improved quality from GA. More Fancy than Medium

Vegetable

CROP REPORT



Tomato - Rounds: supply is snug despite supplies coming from three areas. Demand is overall lighter than expected keeping the markets from going higher. Quality is generally good. Markets could get firm again by the end of the month as summer crops wind down and fall ramps up.

Romas: Supply is also tight from the three growing areas. Demand is lighter than expected. Quality is generally good.

Grapes: There are more supplies available. Quality is still a bit of a challenge, with rain and heat being the major factors.

Cherries: Things remain mostly unchanged for cherries. FOBs will remain stable, while quality is still a little unstable

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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