

Discount Price List

| Category | Item | Contract Discount from MSRP | Volume/Additional Discount |
|--------------------|----------------|------------------------------------|-----------------------------------|
| Switching | Cisco | 35% | TBD |
| Edge Security | Cisco/Meraki | 38% | TBD |
| Wireless | Cisco/Meraki | 35% | TBD |
| Warranties/Support | Cisco Smartnet | 15% | TBD |
| Licensing | Cisco/Meraki | 15% | TBD |
| Cables/Adapters | Cisco/Meraki | 35% | TBD |
| UPS | APC | 30% | TBD |