



### **General Manager of Specialty Pharmacy**

Our client, a Specialty Pharmacy located in Northern New Jersey provides comprehensive therapy management services to assist patients with chronic illnesses to those ranging with complex medical conditions using a business model focused upon patient care. They are seeking a General Manager to bring expertise to their thriving Pharmacy team. The successful candidate will have a background in Specialty Pharmacy, focused on compliance, people, processes, operations, business development, along with customer service and customer loyalty.

In this role, you will serve as the General Manager and change agent for the company. This key executive will report to the CEO and founder, and will round out the leadership team. The General Manager will oversee four senior leaders and is responsible for creating synergies within HR, Finance, Operations, Marketing, and Compliance by providing strategic direction and vision for the Pharmacy.

#### **Desired Professional Experience:**

Minimum of 10 years proven results-oriented experience in senior leadership positions in the healthcare industry, with a strong Specialty Pharmacy background. Proven success optimizing sales, profitability, and customer loyalty through the development of best practices.

#### **Desired Professional Skills:**

- Ability to create a performance based service organization with a culture of innovation and growth
- Articulate Communicator
- Strategic Planning and Analysis
- P&L Management and Revenue Growth
- Business Development
- Specialty Pharmacy Operations expertise
- Compliance, Regulatory, and Credentialing specific to Specialty Pharmacy
- Experienced negotiator and contractor with healthcare payers
- Industry & Trade Relations
- Staff Training and Development
- Ability to engage, influence others and build consensus for proposed solutions
- Exercise insightful judgment: Identify and analyze information to make decisions

#### **Education:**

- Bachelor Degree: Pharmacology or Business degree preferred

**Please Contact:**  
**Lyn Drinane**  
**[Lyn@TheFindersInc.com](mailto:Lyn@TheFindersInc.com)**  
**484-841-6859**