

# Documentation LIFE Preserver

**Length:** 2 Hours

## **Description:**

Do you feel like you are drowning in documentation? Are you spending more time writing and rewriting documentation for health insurers such as Medicare, Medicaid, Medicare Advantage Plans and Private Insurances than actually treating patients? Is this affecting your personal life because there is not enough time during the day to complete this documentation? The amount of content required is overwhelming and there just doesn't seem to be enough time during the day to give them what they expect and to be a therapist. You chose this profession to treat patients and not to have to spend the amount of time you have to writing documentation for third party payers. You were well educated in school on how to be a therapist but not so much on how to write documentation, so health insurers understand your patient's mobility limitations. While this is necessary in order for many of your patients to obtain the mobility equipment they need, does it have to consume so much time? The answer is NO, as these payers have internal requirements and are driven by more than just the written policy.

In this interactive workshop, participants will gain insight into third party payers documentation requirements for mobility products and related accessories. The instructor, a former Director of Medicare, will share the internal thought process of third party payers which will enable therapist to provide payers what they need in order to approve a claim for qualified patients.

This course will teach attendees how to *effectively* and *efficiently* document the medical necessity for mobility products in order to reduce the time spent on writing documentation, thus preserving your *LIFE* as a therapist.

## **Objectives:**

1. Identify key requirements that must be clearly documented in the wheelchair evaluation with consideration of health insurance reimbursement
2. Recognize how health insurers think and how to speak (write) their language so they understand what you see in your patient
3. Connect the dots in the wheelchair evaluation to ensure your patient receives the medically necessary product in a timely manner

**Instructional Level:** Intermediate

**Credits:** 2.0 CCU / 0.2 CEU

**TPTA approval pending**

**TOTA approval pending**

## **Presenter:**

### **Daniel Fedor, Director of Reimbursement, US Rehab**

Dan has been in the HME industry for over 25 years and currently serves as the Director of Reimbursement for US Rehab a Division of The VGM Group Inc. He is a graduate of Penn State

University where he earned a BS in Economics. Dan joined VGM in 2014 and before that, was the Director of Education and Compliance for Pride Mobility Products and Quantum Rehab for 13 years. Prior to joining Pride, Dan served as a Senior Manager for Provider Outreach and Education (POE) and Electronic Data Interchange for Medicare (Jurisdiction A DME MAC (United Healthcare)) for nearly 6 years. Dan has presented at numerous local and national events regarding Medicare compliance and reimbursement including, Medtrade, Heartland Conference, ISS, RESNA and for multiple state association meetings.