



TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

December 2015



Merry Christmas

Holiday Luncheon

Wednesday, December 9th

12:00 Noon

Dothan Country Club

Christmas Party

Friday, December 11th

6:30 PM

Eufaula Country Club

Please call the office at 334-793-6696 or email at hbaofdothan@graceba.net to let us know if you will be attending our Holiday Luncheon or Christmas Party.



**Members Do Business
With Members!**

Follow us on Facebook for the latest HBA and industry news & events!

HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

P.O. BOX 9791 • DOTHAN, AL 36304 • PH. 334.793.6696 • FAX 334.712.6288 • hbaofdothan@graceba.net

Home Builders Association of Dothan & the Wiregrass Area
is partnering with



to bring Christmas gifts to needy children in the community.

New unwrapped toys
For a boy or girl
Age 0 to 12 years old
Any price range will be accepted

Please bring toys:

Wednesday, December 9th, 12:00 noon to the Dothan Country Club
for the Holiday Luncheon

or

Friday, December 11th @ 6:30pm to Eufaula Country Club for the
Christmas Party

Need more info please call or email the office at 334-793-6696 or
hbaofdothan@graceba.net

Save the Dates for 2016

January

14th Board Meeting

28th Awards Night @ WRC Rotary Hall 6:00pm

February

11th Board Meeting

18th General Membership Meeting -TBA

March

10th Board Meeting

24th ABPAC Golf Tournament

April

14th Board Meeting

21st General Membership Meeting - TBA

May

12th Board Meeting

19th - 22nd Parade of Homes

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SAVE THE DATE!

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Get the recognition you deserve for your remodeling work!

Make plans now to enter the **2016 AREA COMPETITION**, where remodelers, kitchen & bath specialists, architects, and

other remodeling industry professionals are honored for their work on outstanding projects completed between June 30, 2014 and December 31, 2015 in Alabama.

Registration due: Friday, January 15, 2016

Entries due: Friday, February 26, 2016

Awards Banquet: Saturday, April 9, 2016

For details, including photos of the 2015 AREA winning projects, visit:

www.RemodelAlabama.com



Presented by the
HOME BUILDERS ASSOCIATION OF ALABAMA REMODELERS



Dear Members,

This December marks the end of the term for the current Officers and Board of Directors of the Home Builders Association of Dothan and the Wiregrass Area, including my term as President. But we're not quite done yet. I hope that you are planning to attend the our organization's final event of the year, a special Holiday Luncheon this Wednesday, December 9, 2015 at 12:00 PM at the Dothan Country Club. There's no formal program as such, just a time for our membership to get together to enjoy a good meal and each other's company—those things that this time of year calls for. In keeping with the spirit of the season please bring with you a new, unwrapped toy to donate to the Toys for Tots program. I hope to see you there.

It has truly been an enjoyable journey working with the leadership and you the members of this organization. Many of you have devoted countless hours of your time to the well-being of our association, which in turn only strengthens the success of our local building and trade industries. I know that I speak for all of us in thanking you for making our industry and our entire community stronger and better.

I want to especially recognize and thank our Executive Office Marella Collins and our Office Manager Tawanna Chorn for the help and support that they have given me throughout the year. Those of you who have served in any capacity in this association know firsthand how fortunate we are to have them doing the hard work, so much of it behind the scene that keeps our organization running. It is no exaggeration to say that I could not have done this job without them. I am deeply grateful to them for making my job as president an enjoyable and satisfying time.

Finally, thank you, members, for allowing me to serve as your president. As I pass the gavel to David Brewer and his new slate of officers and board of directors I am confident that we will continue to see our association and our industry move forward in ever more positive ways.

Here's wishing a Merry Christmas and Happy New Year to you and your families.

Bart Liddon



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Cross Road Building Supply
Nathan Kennedy

Argos
Phillip Tidwell

Wiregrass Habitat for Humanity
Amy Schutz

Brackin Wholesale Coatings
Brad Brackin

O & B Properties
Jim Hays

David Strength Painting
David Strength

Clark's Hardwood Refinishing
Tanner Clark

KWT Framing
Kenny Wayne Travior



www.nahb.org/MA



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Darryl Matthews
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Bart Liddon

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Tolleson Construction

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Matthew Anderson

Omega Builders

James Hays

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Mark Everett

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Bart Liddon

Bart Liddon Homes

Alternate Nat'l Directors

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Alfred Saliba Corporation

Chuck McCall

Mac Construction

Henry/Barbour Co.

Gerald Phillips

Trademark Custom Homes

Nat'l Senior Life Director

Bill Deloney

Deloney Construction

MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ✦ 83.3% Retention Rate

December Anniversaries

ASSOCIATE MEMBERS

Affordable Solar Hot Water & Power	Reeder Concrete
Arnold Davis Masonry	Sellers Customwood
Bob Woodall Air Care Systems	Signs Etcetera
Bobby Taylor Enterprises	Solomon Insurance
Browning Utilities	T & W Painting
Carpet Discount Barn	Think South Painting
Jimmie Williams Construction	Warrington Heating & Cooling
PC's Nursery & Landscaping	

BUILDER MEMBERS

Gerald Carroll Companies	Pointe Wiregrass Enterprises
James Tyson Company	Walker Construction

January Anniversaries

ASSOCIATE MEMBERS

A/C Electrical & Plumbing	Rental Equipment & Supply
Carpetland USA of Dothan	Ricky Starling Masonry
Chad Roberts Paint Contractor	Robert Woodham Construction
Discount Carpet Barn	Sam Morehead, Inc
Dothan Irrigation	Sandra Murdock dba Metal Works
Grayson Drywall	Servis First Bank
Marvins Building Materials Eufaula	Sherwin Williams
Midsouth Paving	Southern Masonry
Norman Scaffold Masonry	Super Framers Construction
Nowcom LLC	Trawick Concrete Finishers
Parksite, Inc	Tri-State Paint
Quality Sheet Metal & Air	Young Johnston & Associates

BUILDER MEMBERS

Blue Deese Construction	Renshaw Construction
M4 Development	Southern Home Builders

Affiliate Members

Olivia Baldwin
Century 21 James Grant Realty

Stacey Hobbs
Century 21 James Grant Realty

Ramona Miley
Berkshire Hathaway Home Services

Lynn Miley
Berkshire Hathaway Home Services

EVENTS CALENDAR

December

Holiday Luncheon

Date: Wednesday / Dec. 9
Time/Location: 12:00 noon / Dothan Country Club

Eufaula Holiday Party

Date: Friday / Dec. 11
Time/Location: 6:30 pm / Eufaula Country Club

Office Closed for Christmas

Date: Thursday & Friday / Dec. 24-25

Office Closed 1/2 Day

Date: Thursday / Dec. 31

January

Office Closed for New Year

Date: Friday / Jan. 1

Board Meeting

Date: Thursday / Jan 14
Time/Location: 12:00 noon / HBA Office

NHAB IBS

Date: Tuesday- Thursday / Jan 19-21
Time/Location:

Awards Night

Date: Thursday/ Jan. 28
Time/Location: 6:00pm / WRC Rotary Hall

February

Board Meeting

Date: Thursday / Feb 11
Time/Location: 12:00 noon / HBA Office

General Membership Meeting

Date: Thursday / Feb 18
Time/Location: TBA

Eufaula General Membership Meeting

Date: Thursday / Feb 25
Time/Location: 12:00 noon / Eufaula Country Club



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- Customer Commitment



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In addition to our staff of well trained comfort advisors & technicians, we are proud to introduce Greg Anderson, our New Construction Leader. With more than 20 years of experience in new construction, Greg is ready to offer his expertise to make your next project as easy as pie... Apple Pie!

Compare Apples to Apples... and then Call Bob!

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Greg Anderson,
New Construction Leader



FROM THE OFFICE...

We will be drawing for the Yeti cooler on Wednesday at our Holiday Luncheon. Good luck and thank you to all that recruited new members this year!!

Happy Holidays!!

Marella



TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
9. Members-only access to www.nahb.org. No one will appreciate your thriftiness if you're locked out of information you need.
8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.
There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers.
As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.
Do yourself a favor: renew today and stay engaged.

Don't leave the future in someone else's hands. Choose to stay.

Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.

Get paid for products you already use with the HBAA's newest member benefit--our **MEMBER REBATE PROGRAM!**



Easy online filing eliminates the need to keep up with paperwork. Simply register online and then file for your rebate quarterly.

It PAYS to be a member of the Home Builders Association of Alabama!

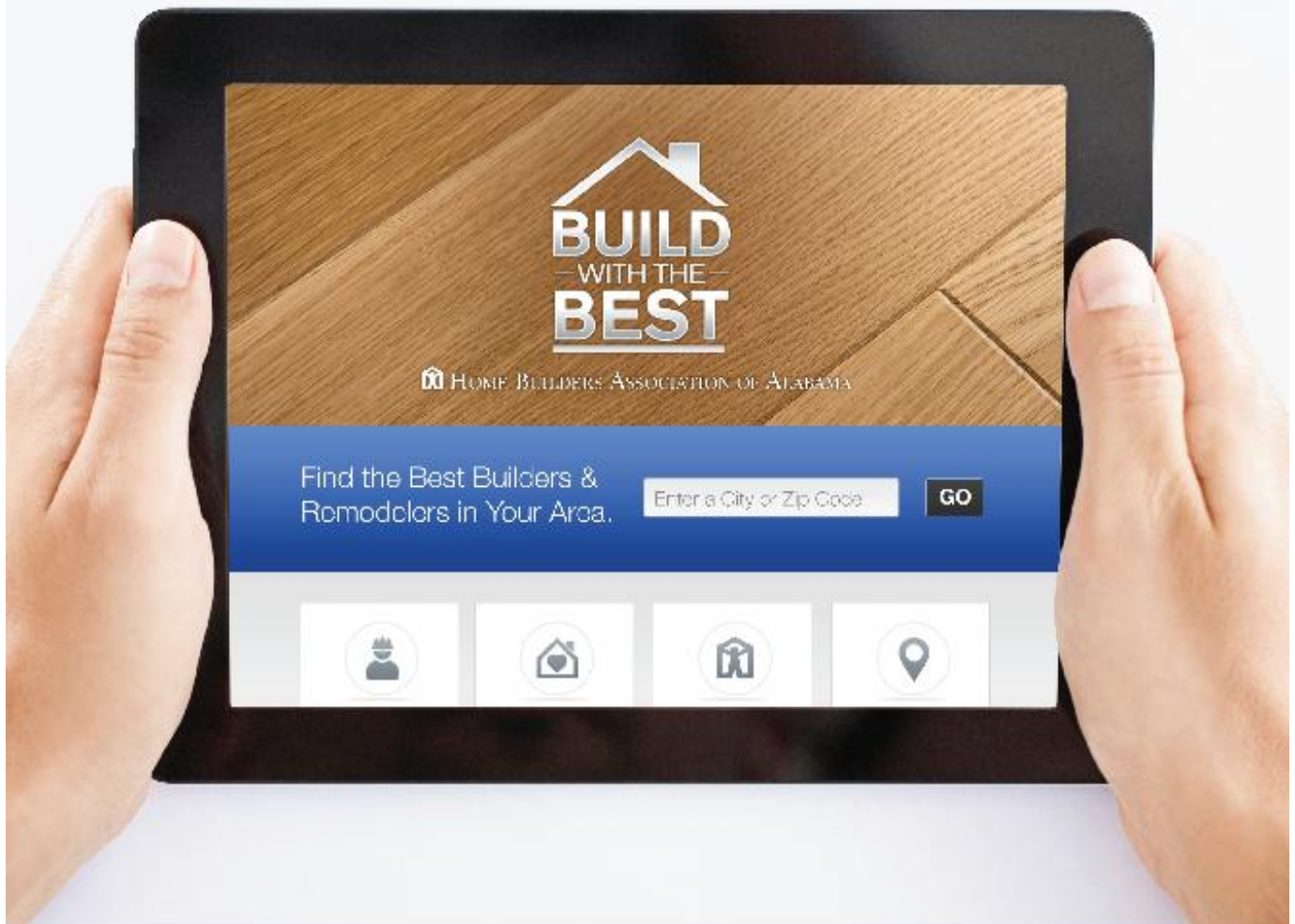
PARTICIPATING MANUFACTURERS INCLUDE:



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Visit www.hbarebates.com/hbaa.html

Find the Best Builders in Your Area.



You pour over paint colors, research roofing and contemplate countertops. Shouldn't you be just as choosy when selecting a builder for your home construction or remodeling job?

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Bevis, Eberhart, Browning,
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McDaniel & Associates

APPLIANCES

Builders Lighting & Appliance
Klassic Kitchens
Lowe's of Dothan
Mayer Lighting Showroom

AUTO DEALERSHIPS

Solomon Chevrolet Cadillac

BANKS, COMMERCIAL

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Compass Bank
HNB First Bank
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Couch USA
Jenkins Brick & Tile Company, LLC
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BUILDERS EQUIPMENT & RENTALS

Rental Equipment & Supply Co., LLC

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Buddy's Building Supply
Builder's Lighting & Appliance
Colby Construction Co., Inc.
Dothan Awning Co.
Dothan Discount Bldg. Mat. & Insulation
Easterwood Enterprises
Employment Advocates, LLC
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Klassic Kitchens
L J Smith Stair Systems
Lakeside Building Materials, Inc.
Lehman Construction
Nowcom, LLC
Saints Industries
Southern Blowpipe
Southside Granite Co
The Woodpile, Inc.
Wholesale Wood Products

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Lakeside Building Materials
Lowe's of Dothan
Marvin's Building Materials Eufaula
Norandex Building Materials
Parksite, Inc
Saints Industries
Southeast Fire Protection
Surplus Warehouse
The Woodpile, Inc.
Townsend's Andersen Showroom
Southern Lumber Supply

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Klassic Kitchens
Marquis Kitchens & Baths
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Woodcraft of Dothan, Inc

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Anderson Builders & Associates LLC
C&N Construction, LLC
Chad Aycok dba No Limit Construction
Chilton Home Improvements
Colby Construction
D&R Homework
Dan Brown Remodeling
Donald Trawick Construction
Featherston Construction
Giblet Restoration
Goree Construction
Hammer, LLC
Hathcock Roofing & Remodeling
James Diehl
J&B Custom Carpentry
Jesse Reeves Construction
Laur-Hann
MAK, LLC
RCS Construction
Troy Ginn Remodeling & Renovation
Tyler King dba Kings Residential
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Builders Lighting
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Carpetland USA of Dothan
Clark's Hardwood Refinishing
D&R Homework, LLC
Discount Carpet Barn, Inc.
H&M Flooring, LLC
Klassic Kitchens
Smith's Seamless Floors
Snell Flooring LLC
Southern Hardwood Flooring dba Wiregrass Pipe
Stokes Floor Covering
Tri-State Paint

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Harris Security Systems.
Mayer Lighting Showroom
Sanders Security

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Tile Time, LLC
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City of Dothan

CIVIL ENGINEERING

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Bobby White dba Bobby White Construction
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CL & Associates, Inc.
Couch USA

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Jones Concrete Finishing, LLC
Jones Concrete Site Development, LLC
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Dunbarton Corporation
Lowe's of Dothan
Shwinco Architectural Products
The Woodpile, Inc.
Townsend's Andersen Showroom

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Ivey Drywall.
Red's Painting
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C&C Mechanical Contractors
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JM Electric Supply
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Mayer Lighting Showroom
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Trinity & Associates Electrical
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Lewis-Smith Supply
Long's Refrigeration
Micheal's Heating & Cooling, Inc.
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BLP Mobile Paints
Ben Darley Painting, Inc.
Brackin Wholesale Coatings
Chad Roberts Paint Contractor, LLC
D&R Homework, LLC
David Strength Painting
Featherston Construction
Ketchum Enterprises, LLC
Paul Govlet dba The Painters Paint Contracting
R and R Painting
Shelco Painting
Sherwin-Williams
T&W Painting
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Tye Remodeling
Villani Painting

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Wiregrass Construction Co., Inc.

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Environmental & Haz Mat Services
Tabor Pest Control
Terminix International

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C&C Mechanical Contractors
Fast AZ Service LLC
Gencon Associates M & U, LLC
Hathcock Plumbing & Electric
J&J Plumbing LLC

Jackson Gas & Electric Service, Inc.
Jones Plumbing, LLC
Kyle's Rod & Rooter, Inc.
Lewis-Smith Supply
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Steve's Plumbing & Electric
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Paul Camp Custom Pool Builders, LLC

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Stillwater Group

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H&B Adventures
James Grant Realty
Register Realty Co., Inc.
Team Linda Simmons Real Estate
Tom West Company

Young Johnston & Associates

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(See *CARPENTRY & REMODELING*)

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D&R Homework, LLC
Dwayne Welch dba Welch's Roofing
Gilley Roofing
Gulf eagle Supply
Hathcock Roofing & Remodeling
MAC Construction
Mike Goodson Roofing, LLC
Steel Drive Enterprises, Inc.
Welch's Roofing

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Harris Security Systems

Sanders Security

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Johnny Ingram Company

Lawrence Septic Tank Service, Inc.

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Saints Industries

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TRUSSES

Robert Woodham Construction

Wholesale Wood Products

UTILITIES

Alabama Power Co.

Browning Utilities, LLC

Pea River Electric Co-Op

Southeast Alabama Gas District

Wiregrass Electric Co-Op

VINYL SIDING & INSTALLATION

D&R Homework, LLC

Dothan Awning Co.

Homeworks, LLC

JD Adkinson Siding

Ronnie Williams Vinyl Service

WALLPAPER & HANGING

Ben Darley Painting, Inc.

WASTE MANAGEMENT

Environmental & Hazmat Services

Mark Dunning Industries, Inc.

Martin Environmental Services

Rental Equipment & Supply Co., Inc.

Waste Management

WOOD PRESERVING &

PRESSURE TREATMENTS

Great Southern Wood Preserving, Inc.

BUILDER MEMBER DIRECTORY

Accolade Construction, Inc.

Alfred Saliba Corporation

Applewright Construction, LLC

BH Williams Company

Bart Liddon Homes LLC

Blissett Builders

Blue Deese Construction Co., Inc.

Bobby Woodham Construction

Brewer Construction, Inc.

Britton Homes

Century 21 James Grant Realty

Chad Dean Construction, Inc.

Chester McKin dba CLM Plumbing & Const.

Ciecierski Construction

CS Adams Enterprises LLC

Dan Lee Construction

Darley Construction

Delmar Paulk Construction

Deloney Construction, Inc.

Dennis Granger Construction

Diversified General Contractors, LLC

Dothan Awning Co.

Doug Lewis Construction Co., Inc.

Dryden Contracting, Inc.

Everett Construction Co., Inc.

Gencon Associates, Inc.

General Building Corporation

Gerald Carroll Companies

Halstead Construction

Hammer Licensed General Contractor

Hathcock Roofing & Remodeling

Hewes Construction, LLC

Hicks Construction

Hollon Contracting, LLC

JC Cordell, Jr. Construction, LLC

JT Creations, LLC dba Diamond Constr.

Jace Johnson Construction, LLC

James Tyson Company, Inc

Jesse Reeves Construction, Inc.

Lake City Builders

M&M Home Builders

M4 Development LLC

MAC Construction

MAK, LLC

Mikie Walding Construction

Multi-Struct

Omega Builders

Parkes & Pierce Homes

Picerne Military Housing

Pointe Wiregrass Enterprises

R&S Construction Co., Inc.

RCS Construction, LLC

R S & J Hammer Construction, LLC

Rankin Construction Co., Inc.

Renshaw Construction

Richardson Construction, LLC

S.A. Jones Construction, Inc.

S&J Cobb Construction

Sewell Construction

Shelley Construction

Smith Construction

Southern Home Builders, LLC

Superior Metal Systems, Inc

Tolleson Construction, LLC

Tom West Company

Trademark Custom Homes

Triad Restoration, Inc.

Voak Construction

Walker Construction

Wayne Lewis Construction Co., Inc.

Wilkins Construction

Woodland Development

Wright Construction

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RESIDENTIAL BUILDING PERMITS

2015

	#PERMITS	\$VALUE
JANUARY	21	5,541,381
FEBRUARY	22	5,620,811
MARCH	22	4,916,201
APRIL	11	3,511,608
MAY	21	5,856,238
JUNE	20	4,811,493
JULY	25	7,580,612
AUGUST	16	3,878,359
SEPT	17	4,472,966
OCT	21	5,063,499
NOV		
DEC		
YEAR TOTAL	175	51,253,168



www.nahb.org/MA

JUST THE FACTS ABOUT



The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.

**It PAYS to be a member--
ask us how you can give back to ABPAC today!**



Dates to Remember

December 9th

Holiday Luncheon

December 11th

Eufaula's Holiday Party

December 24th-25th

Office Closed

January 1st

Office Closed



NAHB Designations

What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
- Certified Graduate Associate (CGA)
- Certified Graduate Builder (CGB)
- Certified Graduate Remodeler (CGR)
- Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
- Graduate Master Builder (GMB)
- Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
- Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
- Master in Residential Marketing (MIRM)

Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.



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LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email koryboling@hbaa.org.



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