

WESTOP

PROFIT AND LOSS

July 1, 2017 - March 1, 2018

	TOTAL
Income	
1010 Membership	63,815.00
1060-17 2017 Conference	423.60
1060-18 2018 Conf	22,000.00
10618 Registration	256,870.00
13018 Exhibits	6,000.00
14518 Meals	220.00
18018 Sponsors	3,500.00
19018 Excursions	45.00
Total 1060-18 2018 Conf	288,635.00
1070-18 2018 Pre-Conf	7,780.00
1084 Cvent Chapter Income	
8410 Arizona Cvent Chapter Income	7,215.00
8420 CenCal Cvent Chapter Income	5,299.96
8440 Nor Cal Cvent Chapter Income	11,450.00
8460 SoCal Cvent Chapter Income	13,661.00
Total 1084 Cvent Chapter Income	37,625.96
1800 Other Income	
1810 Interest Earned	382.05
Total 1800 Other Income	382.05
Total Income	\$398,661.61
GROSS PROFIT	\$398,661.61
Expenses	
2000-02 Board Functions	
20-030 Dues/Insurance	1,623.00
20-040 Equipment	527.96
20-090 Lodging	21,379.94
20-110 Board Meals/Lunch	87.26
20-120 Board meals/Dinner	674.56
20-140 Per-Diem	985.00
20-160 Postage	30.40
20-190 Board Supplies	57.62
20-210 Transportation (Ground)	1,120.11
20-220 Travel (plane)	3,993.35
Total 2000-02 Board Functions	30,479.20
2100 Past-President Travel	
21-090 Past President-Lodging	615.32
Total 2100 Past-President Travel	615.32
2200 President Travel Expense	
22-090 Lodging	623.17
22-140 Meals-Per Diem	315.00
22-210 Transportation	280.21
Total 2200 President Travel Expense	1,218.38

	TOTAL
2300 President Elect	
23-140 President Elect/Per Diem	100.00
23-210 President Elect/Transportation	87.16
Total 2300 President Elect	187.16
2600 Board Travel	
26-090 Board Lodging	-606.24
26-140 Per Diem	567.67
26-210 Board Member Travel	1,312.67
26-220 Board Member/Plane Transport	2,122.04
Total 2600 Board Travel	3,396.14
2800 COE Related	
28-030 COE Dues	2,950.00
Total 2800 COE Related	2,950.00
3100 Communications	
31-040 Equipment	274.11
Total 3100 Communications	274.11
3500 WESTOP Membership	
35-180 Refund of Dues	45.00
Total 3500 WESTOP Membership	45.00
3800 Treasury	
38-030 Bank Charges/Dues	22,857.44
38-050 Cvent	6,062.50
38-070 Bookkeeper/QuickBooks	720.00
38-160 Postage	36.63
Total 3800 Treasury	29,676.57
4700 Scholarships	
47-020 Dues/Prizes	1,000.00
Total 4700 Scholarships	1,000.00
5400 WESTOP Conference	10,200.00
54-030 Service Fees/Dues	178.50
54-040 Conference Equipment	36,102.85
54-080 Conference Hospitality	-173.82
54-130 Banquet	163,338.95
54-140 Conference Per Diem	110.00
54-180 Refund	750.00
54-190 Conf. Committee Supplies	300.00
54-220 Plane Fare	125.00
54-230 Portage Fees	323.74
Total 5400 WESTOP Conference	211,255.22
5600 WESTOP Entertainment	
56-040 Equipment	313.50
56-060 Honorarium-/Entertainers	1,275.00
Total 5600 WESTOP Entertainment	1,588.50
6800 WESTOP Registration	
68-020 gifts for registrants	899.64
Total 6800 WESTOP Registration	899.64
8400 Chapter Reimbursement	
84-010 Arizona Chapter Reimbursement	7,032.78

	TOTAL
84-040 NorCal Chapter Reimbursement	11,135.00
84-060 SoCal Reimbursement	13,071.00
Total 8400 Chapter Reimbursement	31,238.78
Total Expenses	\$314,824.02
NET OPERATING INCOME	\$83,837.59
NET INCOME	\$83,837.59