



## *Creative Conversations*

You never get a second chance to make a first impression!

### *Questions you might be asked during recruitment:*

- Tell me something about yourself.
- Where are you from?
- How do you and your roommate know each other?
- What did you do this summer?
- What are your hobbies? What do you like to do outside of school?
- Do you like to travel? Where have you traveled? What was your favorite place?
- How did you make the decision to attend this university?
- What is your major? Why do you want to pursue this degree?
- What classes are you taking?
- Where are you living?
- If you are a transfer – Why did you choose to transfer?
- Have you volunteered or done any type of community service? Describe what kind.
- What kind of clubs or activities were you involved in during high school?
- Did you hold any leadership positions?
- Why did you choose to go through recruitment?
- If you are an upperclassman – Why did you wait to go through recruitment? How many years of school do you have left? Why are you going through recruitment this year?
- Are you a legacy? Do you have any Greek affiliations in your family?
- How will you pay for dues if you join a sorority? (ie: pay for yourself, parents are paying, etc.)
- What is your favorite music, tv show, Netflix binge, movie(s), color, sport, etc.
- What are you looking for in a sorority?
- How is recruitment going?

### *Questions to ask during rounds:*

#### GREEK ROUND (Visiting all houses on campus)

- Tell me about your new member program.
- How do sorority members manage to balance school and sorority?
- What is your academic program like?
- Tell me about your social events. What have been some of your favorites?
- What happens during homecoming/Greek Week? How are the Greeks involved?
- What are you looking for in a member?
- Tell me about yourself. Why did you join XYZ? What is the best part about being an XYZ?
- What is your favorite part about being Greek?
- What is your favorite thing about being a part of XYZ sorority?

#### PHILANTHROPY ROUND (Learning about each chapter's philanthropic platform)

- What does the sorority do to support your philanthropy?
- What is one of your favorite philanthropic events?
- How does your sorority support the philanthropic efforts of the other sororities/fraternities?
- Does your sorority participate in any charity or community service programs that are different from the philanthropic platform?

#### SISTERHOOD ROUND

- What is a Big Sister/Little Sister? What is your Big/Little program like? Is there a special Big/Little revealing?
- What is your most memorable part of sisterhood or Big/Lil?
- How can a member get involved with the sorority? How do you get to be a sorority leader?
- What things does your sorority do to encourage sisterhood and bonding?
- What are your favorite sisterhood activities?

#### PREFERENCE ROUND

- Why did you choose to join your sorority?
- What is your favorite memory from your recruitment?
- How has being in sorority changed your college experience?
- What's the most meaningful thing about your sorority?
- What three words would you use to describe your sorority?
- What are your happiest new member memories?
- What are you looking forward to this coming year?
- How does your national organization influence chapter life?
- *Tell them how you feel! Each sorority wants to offer bids to PNM's who want to be a part of their chapter. If you have made it to Pref Round, then this is your last opportunity to let them know you are interested and can see yourself as a part of their sisterhood! Don't be shy!*

#### *What to avoid discussing in conversations:*

- Don't talk about boys or booze. Stay away from political topics. Absolutely no gossiping!
- If you are asked "Aren't you so-and-so's younger sister?" it is ok to say yes and be honest. Just don't dwell on other people. You want them to get to know YOU!
- Be politically correct. You're trying to gain entry into an exclusive organization. Stick to getting to know the members and the sorority's values and activities. AND showing why you'd be a great addition. Partying and boys really don't belong in a discussion about recruitment, although you may ask about social events.
- Avoid the Yes/No questions or any close-ended questions. Keep the conversation going!
- Forget the sob story about your grades or your year in school. Keep it positive. The individual sister you are talking to doesn't know your GPA off the top of her head, and she can't reveal any of their membership selection policies to a nonmember.
- Do not ask them any questions about what goes on during their membership initiations or sisterhood ceremonies. This is called "ritual" information. It is known only to initiated members, from the ceremonies themselves to the dress code at those events.

*Remember that conversation is the heart and soul of recruitment!*

