

## Jeff J. Burton

## **President**

Jeff J. Burton is President of the Burton Strategy Group. Since starting the firm in 2013, it has had numerous legislative achievements including playing an integral role in passing changes to the dairy program in the 2013 Farm Bill, extending the solar tax credit in 2015 and many more across the health care, energy, transportation and defense issue areas.

Jeff founded the firm following his service as Deputy Executive Director of the National Republican Congressional Committee (NRCC). Jeff was a senior political strategist for the House Republican leadership and had management responsibility for all aspects of the Committee's work. He played a key role in both raising and directing the expenditure of the Committee's \$150 million budget. He led the Young Guns program founded by Majority Leader Eric Cantor, Majority Whip Kevin McCarthy and Budget Committee Chairman Paul Ryan to help Republican candidates build strong campaigns through a rigorous program of goals, benchmarks and accountability. Jeff was integrally involved in every targeted House race in the country and developed an almost unmatched expertise about the electoral map and what makes the decisive difference in campaigns.

Prior to his tenure at the NRCC, Jeff served on the senior staff of then-House Republican Whip Eric Cantor. As Director of Outreach and Grassroots, he led advocacy coalitions on the most prominent issues of the 111th Congress -- economic stimulus, health care reform, energy legislation and more. Jeff utilized his unique position at the intersection of politics and policy to develop a broad set of working relationships both on and off Capitol Hill. He served as a vital link between these two worlds and cultivated partnerships that produced a rare amount of alignment and cooperation between Members of Congress and grassroots groups. He also helped lead the Young Guns program in its original incarnation, which made a major contribution to House Republicans' recapturing the majority in 2010.

Jeff came to Washington as Chief of Staff to now-Agriculture Committee Chairman Mike Conaway (R-TX), after having managed his first campaign in 2004. He served as COO of the Congressman's office and helped formulate and execute all legislative and political strategy. Jeff was widely regarded as one of the most effective Chiefs of Staff on Capitol Hill, a fact that was recognized by his selection to be Chairman of RAMS, a private association of current and former

House and Senate Chiefs of Staff, Committee Staff Directors and senior Administration officials.

Jeff began his career working on political campaigns in California. He worked on Congressman Darrell Issa's first successful Congressional race in 2000, as well as the Bush-Cheney campaign and for the California Republican Party. Jeff worked and consulted on many other campaigns in California, from City Council to Governor.

Named a "Mover and Shaker" by Campaigns and Elections magazine, Jeff has received numerous accolades and awards throughout his time in Washington. He is a graduate of Northern Arizona University and a former minor league baseball player. Jeff and his wife Amber live in Washington, DC with their dog, Dutch.