

**Long Branch Swim and Racquet Club Inc.
2019 Actual and 2020 Budget**

Income		
	<u>2019</u>	<u>2020</u>
	<u>Actual</u>	<u>Budget</u>
Membership		
Single	4,950.00	4,800.00
Two Person	14,300.00	14,000.00
Household	51,950.00	51,000.00
Pro-rated Summer	6,232.65	3,000.00
Guest Passes (w/ Membership)	1,820.00	1,200.00
Service Fee	7,830.00	7,000.00
Service Fee Refund	(990.00)	(1,000.00)
(Early Bird Discount)*	(3,325.00)	(3,000.00)
(Senior Discount)	(2,750.00)	(2,500.00)
	80,017.65	74,500.00
	<u>Variance to Budget</u>	<u>Budget</u>
Masters	3,125.00	-
	3,125.00	-
	<u>Variance to Budget</u>	<u>Budget</u>
Other Income		
Guest Passes		1,000.00
Ice Cream Sales	2,740.00	2,000.00
Social Event Income	700.00	700.00
Pool Rental	129.50	2,000.00
Banner fees	1,842.00	1,500.00
Interest Income	9.76	-
Miscellaneous	93.00	-
Donations	3,010.00	2,000.00
Pool cover Donations	1,501.15	-
	10,025.41	9,200.00
Total Income	93,168.06	83,700.00
Expenses		
	<u>Actual</u>	<u>Budget</u>
Adult Pool Party Expense	1,033.01	1,000.00
Electric Expense	5,514.38	5,500.00
Ice Cream Expense	874.96	1,000.00
Insurance Expense	4,294.00	6,000.00
Lifeguard Payroll	51,526.25	35,000.00
Masters Expense	762.50	-
Office Supplies	358.55	600.00
Payroll Fees	759.96	900.00
Permits Expense	702.50	500.00
Pool Chemicals Expense	9,138.85	9,000.00
Pool Maintenance	12,889.10	10,000.00
Pool Operators Expense	-	300.00
Pool Supplies Expense	2,694.56	1,000.00
Pool Upgrades	28,991.58	3,800.00
Referral Refund	1,470.00	1,500.00
Social Event Cost	255.00	1,000.00
Sponsorship Split	1,842.50	2,000.00
Telephone/Internet Expense	633.88	800.00
Trash Expense	694.50	800.00
Water Expense	7,061.87	3,000.00
	130,464.94	83,700.00
Total Expenses	130,464.94	83,700.00
Net Income	(37,296.88)	-