

When an emergency strikes you need quick, reliable and expert care.....

We are here for you.

But we need your help.

Your paid Subscription is essential to ensure we can continue to provide life saving service to your employees. We have the most highly trained personnel and best equipment. Our success is because of your support.

Your Subscription saves your employees money by taking the place of non-covered medically necessary expenses. But just as important it helps us purchase vital equipment and training so that we are there in your time of need. Please remember we are not a tax supported service and we rely on you to maintain the high quality service our community needs.

Please help us help you today.

Paying by Credit Card?

No Problem!
Call Today



**Shippensburg Area Emergency
Medical Services, Inc.**

“Your Hometown Ambulance”

711 E. Orange St
Shippensburg, PA 17257

Emergency Call 9-1-1

Headquarters (717) 532-6069 ext. 121

Our Commitment to You

Our team stands ready to answer your call 24 hours a day seven days a week. Comprised of career and volunteer members we have dedicated ourselves to providing the best possible care to you and your loved ones. Please help by partnering with us to ensure we can always be there for you.

Subscribe today and your membership goes into effect IMMEDIATELY covering your employees until Dec 31, 2021.

WWW.SA-EMS.ORG



BUSINESS MEMBERSHIP

**Again offered for 2021!
Give your employees peace
of mind with our subscrip-
tion program to protect
them at work.**

Your business membership ensures that not only are your employees covered but also that we can continue to provide the high quality service you have come to expect. Subscribe today and your coverage starts immediately!



***Our “New” Re-chassis ambulance
saved us over \$100,000 and was only
possible with your support***

During an emergency the last thing you want to worry about is a bill.....

Our Business Subscription program helps your employees avoid the skyrocketing cost of medical care. It is a great addition to your companies benefit package and you are supporting an important cause.

I offer my employees insurance, why should I subscribe?

Most insurance companies do not pay 100% of ambulance costs. In addition to your employees deductible or co-pay they could be responsible for certain charges. Your business subscription ensures your employees will not be responsible for any **medically necessary and reasonable** emergency ground ambulance transport to the closest appropriate hospital provided by our service while they are working for you. For one low fee every employee is covered while on the job, no matter what time of day or night. You will be helping support a great cause while looking out for your employees.

How does it work?

We will bill your employees insurance company for the cost of medically necessary and reasonable emergency ground ambulance services to the closest appropriate . We will then accept their payment and your employee is not responsible for any charges not covered. Whether the balance is \$100 or \$10,000 you have the peace of mind in knowing they are protected. What better way to show your employees you care? Better yet you are supporting your hometown ambulance who has committed themselves to serving you.

What does it cost for Shippensburg Area EMS to operate?

We want to provide you with the very best service. Providing healthcare service is very expensive, and we rely heavily on your support. Every year insurance reimbursements decline. In fact Medical Assistance has not increased ambulance reimbursement since 2004. This year alone over \$80,000 has been lost to uncollectible debt.

-A new unequipped ambulance is \$200,000

-A cardiac monitor is \$47,000

-A new paramedic costs \$10,000 to train

This is why we need YOUR help to keep our community safe. Your Subscription provides vital funding to help ensure we can maintain the training and equipment needed to protect you and your loved ones.

What does the Business Subscription Program Cost?

Our program is based on the number of employees:

1-10	\$100
11-50	\$250
51-100	\$500
>100	\$750

Disclaimers

- This subscription program is not a contract for the provision of ambulance services.
- This is not a solution for the offer or sale of an insurance product. A SAEMS Subscription is not an insurance policy and cannot be considered as secondary insurance coverage or as supplemental coverage to any insurance policy. Subscriptions provide protection against SAEMS emergency ground ambulance costs that exceed a subscriber's health insurance or medical benefits.
- Medical necessity requires that the patient could not have been safely transported by means other than by an ambulance. Each ambulance transport is evaluated to establish whether it meets these criteria.
- This subscription program does not cover the provision of air ambulance service or non-emergency ground ambulance services which have been or should have been pre-scheduled.
- Becoming a subscriber does not grant any voting or participation rights in SAEMS corporate activities.
- The terms & provisions of this subscription program are subject to change without notice.
- Medicare and other beneficiaries may be billed for copayments or deductibles if required by law.
- All subscriptions are subject to acceptance by SAEMS and may be cancelled or revoked at SAEMS' sole discretion.
- The subscriber acknowledges that SAEMS will bill available third-party insurance for services rendered and agrees to remit any third-party insurance payments received directly by the subscriber to SAEMS.
- By submitting an application or renewing an existing subscription, the subscriber agrees to these terms and conditions.
- Further information can be viewed on our website at www.sa-ems.org

Who are We?

We are husbands and wives, grandparents and grandchildren, children, students, teachers and neighbors.

But most important we are your professional EMS team dedicated to providing you the best possible service. We have committed ourselves to countless hours of training, raised funds to purchase the best equipment and taken time from our families so that we can answer your call.



COVID has impacted us all, thank you for working with us to beat this pandemic!

COVID has eliminated our important fundraisers like BINGO. Please help support us while protecting your employees. Together we will beat the crisis and tomorrow will be a better day for all of us.



The official registration and financial information of SAEMS may be obtained from the PA Department of State by calling toll-free, within PA, 1-800-732-0999. Registration does not imply endorsement.