



VIRGINIA MORTGAGE LENDERS ASSOCIATION  
*The Premier Association of Real Estate Finance*

## 2016-2017 MEMBER-GET-A-MEMBER CAMPAIGN

### Win an iPad from VMLA!

Recruit new members and you could be the owner of a new iPad. The more members you bring into the association, the greater your chances of winning!

Members are our strength! A vital and growing association expands our presence in the market, makes VMLA more representative of the real estate finance industry as a whole, and creates new networking opportunities.

You, our member, are the best source for reaching companies who would benefit the most from all that VMLA has to offer. Every time a new member joins, the Virginia Mortgage Lenders Association is made stronger and more vital!

VMLA Member-Get-A-Member Campaign is a strategic initiative to grow our association. This campaign is a great way for all current VMLA members to get involved, gain recognition, win a great prize, and help the association and your colleagues.

### How To Win

Each time a new Company, Associate, or Individual member joins the VMLA between November 1, 2016 to August 31, 2017 and lists you as the member referred on the application, your name will be entered into a drawing to win an iPad. The more members you bring into the association, the more chances you have to win!

All members you recruit from November 1, 2016 to August 31, 2017 will count toward the 2016-2017 campaign. The drawing for the iPad will take place at the 2017 VMLA Annual Convention at the Hilton Short Pump.

To download a membership application or any additional information please go to [www.virginiaml.com](http://www.virginiaml.com)

Please contact the VMLA office with any question you have as you participate in this campaign.

[info@virginiaml.com](mailto:info@virginiaml.com) Phone 866-496-3839



### How To Get Started

Visit our web site at [www.virginiaml.com](http://www.virginiaml.com) to review the list of member benefits and download the membership brochure.

Provide prospective members with the VMLA Membership Brochure and any additional information.

Make sure that the company completing the application includes your name and company name as the referred VMLA member.

Make your list of prospective members. Remember to include all companies with whom you do business and send them an application today!

- ~ Title Companies
- ~ Insurance Companies
- ~ Credit Companies
- ~ Technology Companies
- ~ Accounting Firms
- ~ Law Firms
- ~ Appraisal Companies
- ~ Environmental Companies
- ~ Mortgage Companies
- ~ Mortgage Brokers
- ~ Commercial Banks
- ~ Credit Unions
- ~ Other companies involved in mortgage lending & affiliated industries.