**Brandon Kirk Newsom**

**Recommendations/Testimonials**

**WWW.BRANDONKIRKNEWSOM.COM**

[**Alan T. Kravitz**](https://www.linkedin.com/profile/view?id=AAEAAAARq44BjXmr1Ay7X4SDCRU9hpwJ3O5CB6M&authType=name&authToken=MNjj)

**Co-founder, President and CEO at MedSys Group**

My experience with Brandon at MedSys Group was nothing but positive based on his client-driven focus and consistent positive attitude. His demeanor and communication with his peers and clients was always one of clarity and lead by a strong moral compass. It was a pleasure calling him a colleague, and even more so calling him a friend in the industry.

January 19, 2016, Alan T. managed Brandon indirectly at MedSys Group

[**Mark Embry**](https://www.linkedin.com/profile/view?id=AAEAAAAYS4oB5euzOBzqmLTGb-jQMIzLfboArco&authType=name&authToken=HTK4)

**Co-Founder and EVP of Client Development**

Brandon worked great with our clients to understand their initiatives, challenges, and strategic plans. He formed valuable relationships and helped guide our clients through their project plans. Brandon always had a vested interest in seeing that projects ran smoothly and created successful outcomes.

January 19, 2016, Mark managed Brandon at MedSys Group

[**John Nyhart**](https://www.linkedin.com/profile/view?id=AAEAAAB9C18BsgoOKSg_eSB4pxLHgSm9LicnCDw&authType=name&authToken=Njb6)

**Vice President Client Services MedSys Group**

I highly recommend Brandon for positions requiring strong business development, relationship cultivation and client retention skills. Brandon not only brings in new clients, he creates long term relationships with those clients. He gains trust through hard work and honesty, and he provides his clients with solutions not just products. He is a team player, always ready to help out his organization while maintaining a commitment to quotas, objectives, and overall performance.

December 28, 2015, John managed Brandon at MedSys Group

[**Gerhard Graf, MBA**](https://www.linkedin.com/profile/view?id=AAEAAAJ1C0sBmtEuuUch_hNgI_I07oMrgHjR5kk&authType=name&authToken=qcHu)

**Manager Health Information Technology Planning and Administration - Enterprise, University of Alabama at Birmingham**

Brandon is a wonderful person who has developed the trust of myself and UAB Health System. His professionalism is unsurpassed and he became one of the 3 most valued vendors that we are doing business with. Brandon's innovative thoughts, whit and energy are refreshing to see. It is truly a pleasure to work with him and we recommend him highly to anyone. Feel free to contact me for any additional information that might be required to endorse this professional.   
  
Thank you Brandon for all you are doing for us.   
  
Gerhard Graf, Mgr. Health Information Technology Planning and Administration - Enterprise, UAB Health Systems

December 17, 2015, Gerhard was Brandon's client at Medsys

[**Geoff Gordon**](https://www.linkedin.com/profile/view?id=AAEAAAAEAE8BPCsgcw-CP2V4WoCMi0wFQb_P2Ew&authType=name&authToken=9LeI)

**CTO/IT Director at UAB Health System**

I have worked very successfully with Brandon over the last few years, both in a recruiting and a strategic coordination role. He is a very focused and friendly person, making sure he delivers and meets his customer's needs. He's very detail oriented and is very transparent in his communications, both positive and negative. I have enjoyed working with him very much and recommend him strongly

December 18, 2015, Geoff was Brandon's client at MedSys Group

##### [Mike Moak](https://www.linkedin.com/profile/view?id=AAEAAAJUKBcBn1kNjwD-gBKj9U_OYn44AqrrRyo&authType=name&authToken=E4U1)

###### CIO

As the CIO at Southwest Mississippi Regional Medical Center I worked with Brandon to provide onsite resources for our McKesson Patient Folder Application. With the turn-over of Medical Record staff and the newly implemented application, we needed additional expertise to help SMRMC maximize the utilization for our EMR system. Brandon was always checking in to be sure the resources were meeting our needs and seeing if there were any concerns with the resources. Brandon is very dedicated to his customers, always putting their needs at the top priority. Brandon was always available if anything was needed and was quick to address any concerns or issues. Thanks to Brandon's support SMRMC was able to get the project back on-track and utilize the application to the fullest potential. Thanks Brandon, Mike Moak

January 12, 2016, Mike was Brandon's client at MedSys Group

##### [Lisa L. Sullivan](https://www.linkedin.com/profile/view?id=AAEAAAFGrVUBPQYBs-pVTMYmjQRFkUjT77VhWg4&authType=name&authToken=GOcp)

###### Managing Director at Meridian Technology Group

Brandon is an astute, highly disciplined sales professional with very strong values and business ethics. He exemplifies the ultimate sales ability as well as the ability to identify quality prospects. In addition, he possesses excellent communication and interpersonal skills that make him a great business sales professional.   
  
I enjoyed managing Brandon because he is always positive, infectious, considerate and ambitious. He is very self reliant and he possess a "Gung Ho" attitude which are traits that all great sales professionals must have to be successful. And I highly recommend Brandon for any senior level sales position as he is very committed to being the best in all his endeavors and he will establish strong business relationships quickly.

December 18, 2015, Lisa L. managed Brandon at True Solutions

##### [Jeff Mains](https://www.linkedin.com/profile/view?id=AAEAAAAArXABS7WV4TMnog4rXgZDVJnC-4uor9Y&authType=name&authToken=cxD8)

###### CEO at Intelligent Contacts

Brandon is the best sales guy I have ever had the privilege of working with! When I hired him at Compuware he had no specific SAP related sales experience, but I took a gamble on him. Brandon came through and outperformed other reps with 5 - 8 years experience! His sales results were nothing short of magic! Clients loved him, consultants loved him, other employees loved him, and the entire sales team was pushed to higher performance.   
  
I look forward to working directly with Brandon again at some point, but I'm always a client. He is an absolute rock star! (without the attitude)

January 8, 2016, Jeff managed Brandon at Compuware

**See Linkedin Profile for all 20 Recommendations**

<https://www.linkedin.com/in/brandonkirknewsom>