

China Operational Assessment and Due Diligence

- Multi-functional comprehensive assessment of operational and administrative capabilities benchmarked against best practices and Western expectations
- Assessments conducted under three general scenarios:
 - o Operational assessments in "normal course of business" for improvement
 - o Pre-divestiture assessments to identify and correct exposures proactively
 - o Acquisition due diligence during LOI transaction stage

Who Conducts China Centric Due Diligence?

- China Centric managers with over 20 years line management experience with multinational companies operating in China
 - Experience as General Managers, Operating Managers, Sales Managers, Supply Chain Managers, and Financial Managers bring real world personal experience to the operating, administrative, and regulatory requirements in China

What Operational Elements Are Assessed?

Every assessment project is customized to the needs and interests of the client's specific operations. Functional assessment may include the following:

| General Management and Organization | Environmental Compliance |
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| Business License and Capitalization Compliance | Import/Export Compliance and Practices |
| Location and Development Zone | Financial Due Diligence – Operations Focused |
| Internal Controls and Oversight | Transfer Pricing Methods and Compliance |
| Employment Compliance | Regulatory Compliance Review |
| Quality Systems and Practices | Supply Chain Management |
| Engineering and New Product Development | Purchasing Organization and Controls |
| Sales. Marketing, and Distribution | IT Systems – Operations Focused |
| Manufacturing and Operations | Competitive Profiling (Market or Competitors) |

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China Centric Project Experience



Private Equity Clients

China Centric has worked with dozens of Private Equity Groups on more than 100 projects including acquisition support, custom market research, market entry, operational turnaround, operational due diligence, and advisement.



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