

**Regular Sale
Every Tuesday**

9:30 am Hay/Straw
11:00 am Springers,
Dairy Cows,
Breeder Bulls
12:00 pm Sheep,
Goats, Hogs
Followed by Bull &
Heifer Calves
2:00 pm Feeders
3:00 pm Butcher
Bulls, Fats & Cows

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Owners:
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**SPECIAL
SALES**

Springer 12/12
Feeder 12/17

Dutch Cross Classic
Christmas Sale
12/13 & 12/14

Miller Yoder
Christmas Sale
12/27 & 12/28

Market Report 11/19 & 21 1350 Total Head Sold

DAIRY

Springers	24	Top of \$1175
Dairy Cows	7	Top of \$1210
Heifer Calves	14	Top of \$ 40
Breeder Bulls	13	Top of \$1270

FEEDERS & DAIRY FEEDERS

Dairy Feeders	294	Top of \$850
Group of	15	659 lb avg \$475
Group of	18	537 lb avg \$400
Group of	19	445 lb avg \$280
Group of	12	546 lb avg \$435
Feeder Cattle	66	Top of \$.94/lb
Group of	8	633 lb avg \$64
Group of	5	636 lb avg \$70
Group of	7	785 lb avg \$57

SHEEP/GOATS/HOGS

Sheep	53	\$45-\$225
Goats	17	\$125-\$247.50/head
Hogs	53	\$ 8-\$51

HAY & STRAW

Hay	22 loads	\$ 85-\$290/ton
Straw	1 load	\$150

A Note from Rick: A big week for cattle sales at TLA. We had a good run of feeders on Tuesday and prices were steady to a little weaker. Butcher cows and steers were steady to a little stronger this week, while the calf market was stronger again. We had more numbers of cattle on Thursday for the Organic Dairy Sale than we've ever had for this sale. There are more and more established Organic herds and the number of cattle has grown. Without very much expansion in the Organic market, we've seen the premium price of those cattle diminish. I am not saying that there are no premiums, but overall they are very little compared to conventional prices. This is definitely what we saw on Thursday, as prices were very similar to conventional. The one market that there is still a premium is the Organic Slaughter market. This has been a constant and I feel it will continue to be. There are more and more Organic Slaughter Eligible cattle on the market and it has created some competition that is very helpful to this market. Another thing that sticks out to me in all of this is that the Organic Dairy Industry as a whole is dealing with the same types of complications as the Conventional Dairy Industry. We are so blessed and have so much to be thankful for this Thanksgiving. We are looking forward to time with family and hope you and yours have a very Happy Thanksgiving! See you at TLA!

SLAUGHTER

Cows	158	Top of \$59	Overall avg (\$43.38)
		Top 10	\$56-\$59 (\$56.95 avg)
		Top 25	\$53-\$59 (\$55.40 avg)
		Top 50	\$50-\$59 (\$53.75 avg)
		Bottom 50	\$12-\$40 (\$30.74 avg)
Mixed		Top of \$120	
	126		
Holsteins		Top of \$92.50	
Bulls	12	Top of \$94	
Organic	56	Top of \$86.50	

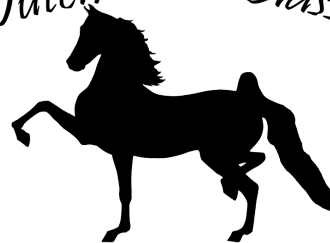
BULL CALVES

Bull Calves	109	\$0.01-\$1.00 (\$.50 overall avg)
Top 10	\$.90-\$1.00/lb.	(\$.97/lb. avg)
Top 20	\$.85-\$1.00/lb.	(\$.91/lb. avg)
Top 30	\$.60-\$1.00/lb.	(\$.80/lb. avg)

ORGANIC DAIRY 338 head sold

Cows	160	Top \$1725
	Top 25	\$1,100-\$1,725 (\$1,332 avg)
Springers	70	Top \$1,650
	Top 10	\$1,200-\$1,650 (\$1,342 avg)
Dairy Feeder Heifers	101	\$.40-\$.65/lb.

Dutch Cross Classic



SCHEDULE OF EVENTS

Friday, December 13th, 2019

Check in for all sale horses	8 am-3 pm
Cape Cod Equestrian Demo	10 am-2 pm
Driving of Stallions	2:30 -4:30 pm
Stallion Presentation	5:00 pm
Preview of Sale Horses	Following

Saturday, December 14th, 2019

Driving of Sale Horses	7:00 am-8:15 am
Horse Auction	8:30 am

**For cattle consultations or appraisals, call Rick Welsh (219) 363-2900