Housing First Solano Continuum of Care
McKinney-Vento Continuum of Care Program Grants
RENEWAL PROJECT SCORING FACTORS
2016 Final Version – Approved June 22, 2016

1. **Project's Work is Consistent with Community Needs**   **(10 points possible)**

	Possible Points	Points Earned
Permanent supportive housing for Chronically Homeless = 10 Permanent supportive housing = 8 Rapid Rehousing = 8	10 points	

2. **Outcomes**   **(40 points possible)**

Has the project been performing satisfactorily and effectively addressing the need(s) for which it was designed?

Reviewers may make adjustments within the scale to account for the fact that outcomes will naturally be lower in more difficult to serve populations, which includes, but is not limited to: low or no income, current or past substance abuse, criminal record–with the exception of restrictions imposed by federal, state, or local law or ordinance–and chronic homelessness.

	Possible Points	Scale	Points Earned
2a.) Utilization Rate: The project is at capacity in serving the number of homeless people it is designed to serve.	10 points	90-100% 9-10 pts. 85-89.9% 7-8 pts. 80-84.9% 5-6 pts. 70-79.9% 3-4 pts. 60-69.9% 1-2 pts. 0-59.9% 0 pts.	
2b.) Performance Measures: Has the project set and met additional performance measures for itself? Are program goals realistic but sufficiently challenging given the scale of the project?	5 points	Award 2 points for having set and met additional measures Award up to 3 points if the measures met are realistic and challenging	
2c.) Housing Retention: The percentage of formerly homeless individuals who	15 points	85-100% 12-15 pts 70-84.9% 9-11 pts	

remain housed in the HUD permanent housing or exited to a permanent destination is at least **85%.**		60-69.9% 6-8 pts 0-59.9% 0 pts	
2d.) Mainstream Services: Program demonstrates success in connecting clients with mainstream resources based the percentage of adult clients who are receiving one or more cash or non-cash benefits	5 points	80-100% 4-5 pts. 60-79.99% 2-3 pts. 40-59.99% 1 pt. 0-39.99% 0 pts.	
2e.) Increase in Income: Projects may receive points under one of the following two options:			
Option a. Permanent Supportive Housing: Client maintained or increased income Percentage of adults that maintained or increased income from any source	5 points Or	85-100% 4-5 pts. 70-84.9% 2-3 pts. 60-69.9% 1 pt. 0-59.9% 0 pts.	
Option b. Rapid Re-Housing: Employed at Exit (if leaver) or follow up (if stayer) Percentage of adults that are employed at exit or follow-up	5 points	50-100% 4-5 pts. 20-49.9% 2-3 pts. 0-19.9% 0 pts.	

3.   **Budget**   **(15 points possible)**

	Possible Points	Points Earned
3a.) Are the agency and project budgets clearly articulated, with no unnecessary or unexplained items? Are the agency and project budgets sufficient but cost-effective related to the population they are serving and the outcomes they are projecting?	5	
3b.) What percentage of the project's grant funds were drawn down in the past year?	5	
3c.) Were the grant funds drawn down at least once per quarter the past operating grant year as required by HUD?	5	

4. **Agency Capacity**   **(15 points possible)**

	Possible Points	Points Earned
4a.) Does the program have any outstanding HUD findings and/or financial audit findings from any source in the past operating year? Consider: • The nature of the findings • Has the agency provided an explanation for these findings? • Is the agency taking corrective action?	5 points	
4b.) Has HUD de-obligated any of the agency's/program's grant funds in the past operating year? Consider: • The magnitude of the deobligation • Has the agency provided an explanation?	5 points	

• Is the agency taking action to prevent this problem in the future?		
4c.) Does the agency/each agency actively participate in the Continuum of Care? Consider: • The agency's attendance and participation at CoC meetings • The agency's attendance and participation with CoC committees • Any activities the agency has participated in with or on behalf of the CoC • Any tools the agency has created with or on behalf of the CoC • Any ideas the agency has contributed to the CoC • Special initiatives that agency has participated in, including Healthcare and Housing, SOAR, special trainings, CSBG workshops, etc. • Any Leadership positions (i.e. serving on the Board or Committee leadership held by the agency)	5 points	

5. HMIS   (10 points possible)

	Possible Points	Scale	Points Earned
5a.) HMIS: % of null of missing values	5 points	0-4.9% 5 pts. 5-9.9% 4 pts. 10-14.9% 3 pts. 15-100% 0 pts.	
5b.) HMIS: % of exiters who exit to a known destination	5 points	95-100% 5 pts. 90-94.9% 4 pts. 85-89.9% 3 pts. 0-84.9% 0 pts.	

6. Leverage   (5 points possible)

	Possible Points	Scale	Points Earned
6.) How much of the project's budget is leveraged by other funds?	5 points	• Renewal projects leveraging 150% of resources will receive 5 bonus points • Renewal projects leveraging 100% of resources will receive 3 bonus points • Renewal projects leveraging 50% of resources will receive 1 bonus point	

7. Housing First/Low Barrier/Commitment to Housing First   (5 points possible)

	Possible Points	Points Earned
7.) Has the project committed to and practicing a Housing First approach? If a PSH project, has it committed to serving 100% chronically homeless individuals and is that commitment reflected in its clientele?	5 points	

Bonus Points

Award up to 5 points for agencies that serve hard-to-serve populations, such as chronically homeless persons. Possible needs and vulnerabilities include:

1. Low or no income;
2. Current or past substance use;
3. Criminal record;
4. Having been or currently a victim of domestic violence;
5. Lesbian, Gay, Bisexual, Transgender, Questioning (LGBTQ) status;
6. Resistance to receiving services;
7. Significant health or behavioral health challenges or functional impairments which require a significant level of support in order to maintain permanent housing;
8. High utilization of crisis or emergency services, including emergency rooms, jails, and psychiatric facilities, to meet basic needs;
9. Coming from the streets or other unsheltered situations, particularly youth and children;
10. Vulnerability to illness or death; and
11. Vulnerability to victimization, including physical assault, trafficking, or sex work.

Total Points Earned: _____/100